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PEACH BLOSSOMS

F. W. WELLS WHOLESALE NURSERIES
FRESH DUG TREES ~ GUARANTEED TRUE TO NAME
1914 ~ ~ Dansville, N. Y.

F. W. WELLS WHOLESALE CATALOGUE 1914

Twenty-Six Years Dealing Direct with the Planter



F. W. WELLS, Dansville, N. Y.
Judging a new Apple when attending a
large Horticultural Meeting

TO MY PATRONS AND PLANTERS:—It is very gratifying to me in presenting this revised edition of my catalog to say that my business the past year exceeded my expectations several thousand dollars, which was due to the interest and friendly effort on the part of my friends and patrons among orchardists and fruit growers who have known of me for the past twenty-six years, and I want to take this opportunity to thank one and all who have favored me with their patronage in the past and to ask for a continuance of the same in the future.

Twenty-Six Years Dealing Direct With the Planter

For twenty-six years I have specialized along Horticultural lines. I have had the personal advice and assistance of the greatest and best of America's Horticultural Authorities, therefore believe I know much about the needs of the fruit growers at large and if you will kindly write me about varieties best adapted to your section I believe you will find my advice of interest to you. Let's talk it over, don't fail to ask questions but write me and I will assist you in starting on the road to success.—F. W. Wells.

For seventeen years I was with Green's Nursery Co., and Secretary of that corporation. For four years Secretary and Vice President of a corporation in this town bearing my name with which I have no connection at this time having sold out my interests to its present stockholders.

I do the very best I know how—the very best I can; and I mean to keep doing so until the end. If the end brings me out all right what is said against me won't amount to anything. If the end brings me out wrong, ten angels swearing I was right would make no difference.—Abraham Lincoln.

How Best to Remit

Remit by Bank Draft, Express Money Order, Post Office Money Order, or Registered Letter. I will ship trees & plants C. O. D. providing 25% of the total of your order is sent in cash. If the order goes by express you pay the balance to your express agent upon arrival. If the order goes by freight you pay the balance at your bank, where you will also find freight bill and order on your freight agent to deliver shipment to you.

Terms

Net cash with order, 5 trees or plants at 10 rates, 50 at 100; but if remittances amount to \$25 and up you may select everything at lowest rates quoted, both fruit and ornamental.

References

In regard to my reputation and financial standing I refer to Dansville, Dansville, N. Y., Merchants and Farmers National Bank, Dansville N. Y., or R. G. Dun's or Bradstreet's Commercial Agencies.

The Genesee Valley supplies the world with fruit trees. 6,500,000 trees and plants are shipped from Dansville each year. Dansville N. Y., is located at the head of the Genesee Valley or the "Pleasant Valley" of the Indians.

In the fertile state of New York is probably no valley which is more famous in legend, more diversified in its agriculture, nor one possessing greater possibilities than that of the Genesee. A thousand years ago it was cultivated in places by the Indian, and later it was the western gateway of the powerful confederacy of the Six Nations. It was inhabited by the Senecas, an industrious and agriculturally inclined people, and they called it the Genesee, the Pleasant Valley, and fortunately, the white man has retained this Indian name. It is in this famous valley that trees are grown to perfection and are known to make a more healthy and vigorous growth than those grown elsewhere, hence reason for its ranking as the largest Nursery Center of the world; and being the only important center in which the San Jose Scale has never been found.

strangers to the Citizens Bank of

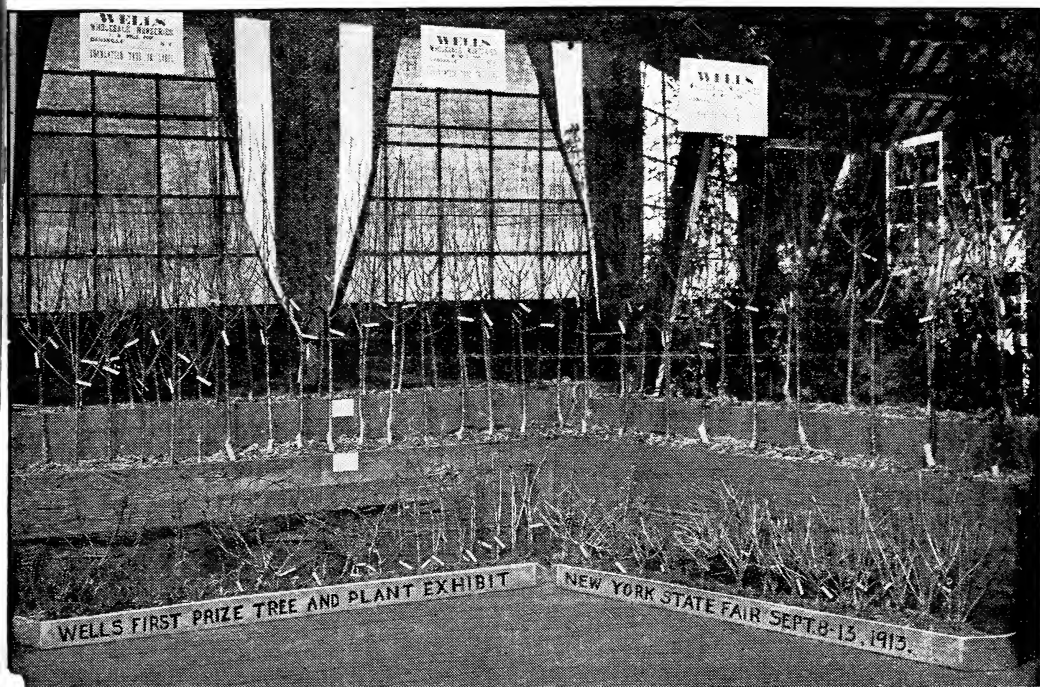


F. W. WELLS WHOLESALE NURSERIES

F. W. WELLS, PROPRIETOR

DANSVILLE, NEW YORK

Wells' Trees First Everywhere



100 of My Fruit Tree and Plant Exhibit at N. Y. State Fair, Sept. 8-13, 1913

FOR WHICH I WAS AWARDED

FIRST PRIZE For largest and best collection of Fruit Trees

FIRST PRIZE For largest and best collection of Small Fruit Plants

Unsolicited Testimonials



Goshen, N. Y., May 19th, 1913

F. W. Wells:—

On the strength of E. D. Baker's testimonial I placed an order with you for peach trees this spring. The trees were of such exceptionally good quality that I want to indorse every word that he says in regard to your trees.

W. Y. Rumsey.

Rochester, N. Y., May 20, 1912

F. W. Wells, Dansville, N. Y.

My Dear Sir:—

Trees ordered of you arrived in absolutely perfect condition and I am much pleased with the manner in which you packed them. These trees including Apple, Sour and Sweet Cherry, are without exception the finest stock I ever received and I am greatly pleased with them.

E. D. Baker.



Hancock, N. H., June, 1913

F. W. Wells:—Your peach trees were a good lot, out of the 600 planted only five died. I wish to thank you for promptness.

C. A. Vatcher.



Watertown, N. Y., Jan. 27th, '13

F. W. Wells:—

From about a dozen catalogs of nursery companies I have selected yours as being a little above the average, both in quality of stock and manner of doing business. However, this opinion is formed from the appearance of your catalog and

your letter accompanying same, at any rate I call it clever salesmanship.

Belmont Odell.

Watertown, N. Y., Apr. 13th, '13

F. W. Wells:—

This is to further acknowledge receipt of the nursery stock ordered from you last winter and to advise you that I am pleased with same. It looks like excellent stock, healthy and vigorous and was carefully packed. The express was but 50 cents and with this added to the purchase price I calculate that I have saved about \$3.00 on this small order as compared with that I would have paid to a Nursery Company employing soliciting agents.

Thanking you for the big value I have received, I remain,

Belmont Odell.

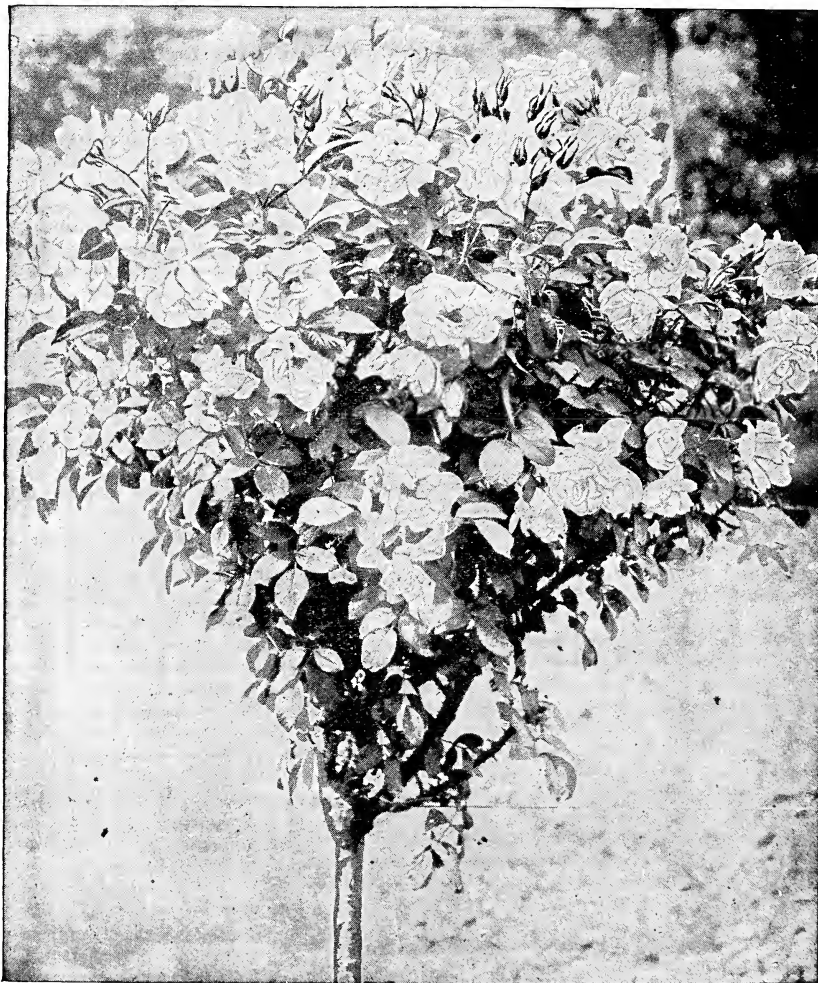


Premium and Cash Discount for Early Orders

To encourage my patrons to forward orders early I have decided to give entirely free, in addition to the 12 per cent cash discount one beautiful Tree Rose that will bloom the first summer, illustrated below. Please bear in mind that I do not raise the prices of my stock to make up for this premium as is often done, but my prices remain just as low as before.

ROSE PREMIUM

One beautiful Tree Rose with a \$7.50 Cash Order Received on or before Mar. 15th, 1914



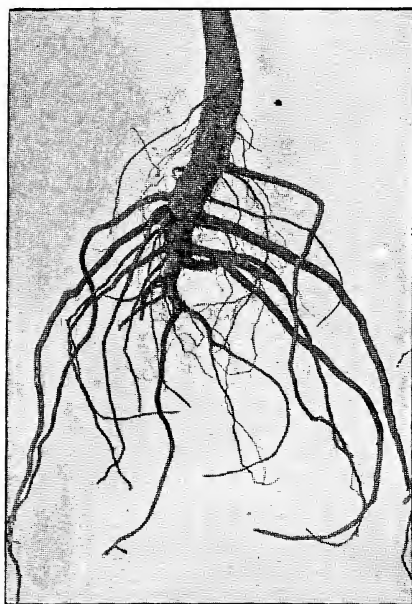
A Tree Rose should be in every garden and to enable you to have one I make you this Special Offer.

**Corrected Special Cash Discount and Premium Offer for all Orders
Reaching me on or before March 15th, 1914.**

12%

CASH DISCOUNT allowed on all cash orders for shipment this spring and in addition to this discount I will give you one Tree Rose in either of the following colors: Red, White or Pink illustrated above providing your order amounts to \$7.50 or more and reaches me on or before March 15th, 1914. On all orders after Mar. 15th, a SIX per cent discount.

12%



Showing careful digging and superior system of my whole rooted fresh dug trees

What Trees To Plant

The true standard upon which to purchase is the age. The two-year-old tree is usually the best for commercial planting although one-year-olds are quite generally used. In ordering nursery stock deal direct with the grower rather than through agents. State the kind of trees wanted, be willing to pay a fair price for the right kind and varieties. Take good care of them upon arrival to assure healthy growth when they are planted.

The Fruit Tree is a symbol of home and comfort and good cheer. It is the emblem of good works. By the woodshed or the pump, or against the barn or over the garden fence, the fruit tree connects the residence with the world of life. Every day of the year is in its fabric, and every essence of wind and sun and snapping frost is in its blossom and its fruit.

Free Boxing and Packing

I box and pack all shipments without charge and make special prices on orders freight paid if you will kindly send me a list of your wants. All orders are put up in boxes or bales, lined with heavy paper to guard against stock drying out; the trees and plants are packed in moist excelsior and straw.

Dansville Nurseries Free from San Jose Scale

New York State Inspector Barden unreservedly declares that Dansville is the only nursery center of any important size that is entirely free from San Jose scale; this fact is not generally known. Mr. Barden believes that Dansville trees are worth five cents each more than the market price, as the reputation of Dansville Nurseries for freedom from San Jose scale, and general vigor of its trees and plants is worth thousands of dollars to the planter who buys Dansville grown trees.—*Dansville Advertiser*.

STATE OF NEW YORK

DEPARTMENT OF AGRICULTURE

Certificate of Inspection of Nursery Stock

This is to certify that the stock in the nursery of F. W. Wells, of Dansville, County of Livingston, State of New York, was duly examined in compliance with the provisions of Section 305 of the Agricultural Law and it was found to be apparently free from any contagious or infectious disease or diseases, or the San Jose scale, or other dangerously injurious insect pest or pests. This certificate expires September 1, 1914.

Dated Albany, N. Y., Sept. 1, 1913.

CALVIN J. HUSON, Commissioner of Agriculture.

Suitable Distances for Planting

Apples, Standard,	30 to 40 ft.	Grapes,	8 to 10 ft.
Apples, Dwarf,	8 to 10 ft.	Currants,	3 to 4 ft.
Pears, Standard,	18 to 20 ft.	Gooseberries,	3 to 4 ft.
Pears, Dwarf,	10 ft.	Raspberries,	3 to 4 ft.
Peaches & Apricots	16 to 18 ft.	Blackberries,	5 to 7 ft.
Cherries, Sweet,	18 to 20 ft.	Strawberries,	1½ by 1½ ft.
Cherries, Sour,	15 to 18 ft.	Asparagus, in beds,	1 by 1½ ft.
Plums,	16 to 20 ft.	Asparagus, in field,	1 by 3 ft.
Quinces,	10 to 12 ft.		

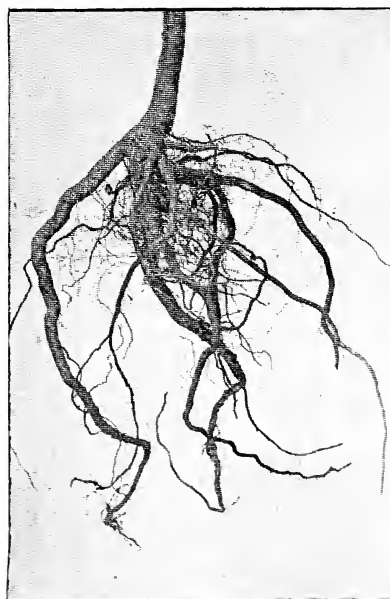
Number of Trees or Plants on an Acre at Various Distances

At 4 ft. apart each way	2729
" 5 " " " "	1742
" 6 " " " "	1200
" 8 " " " "	680
" 10 " " " "	430
" 12 " " " "	325
" 15 " " " "	200
" 18 " " " "	135
" 20 " " " "	110
" 25 " " " "	70
" 30 " " " "	50

Rules to Ascertain the Number of Trees or Plants Required to plant an Acre

Multiply together the distance each way plants are to be set, and divide 43,560 (the number of square feet per acre) by the amount.

I do not employ agents. Buy direct from the nursery and do away with the middleman's profit and the agent's commission.



Showing careful digging and superior root system of my whole rooted, fresh dug trees

Propagated Where the Best Trees Grow



Don't neglect your orchard if you have one. If you haven't a respectable sized orchard on the place, don't stand in your own light any longer but set one out. The preserves, jams, marmalades, etc., that you enjoy so much through the fall and winter should remind you of the necessity of having a first-class and good-sized orchard.

The farmer who wants to enjoy life as he goes along can raise fruit cheaper than he can buy it for he will

PLANT AN ORCHARD
want the fruit in its season from the earliest strawberry to the last of the winter apples until the strawberries come again. Fruit used in that way helps a man to enjoy life.

You're Absolutely Safe in Dealing with Me

For twenty-five years I have been known to hundreds of customers throughout the country and my dealings have made me many friends everywhere.

The fact that I guarantee the stock I sell to be absolutely true to name leaves no possible chance for you to make a mistake in buying from me. I say to you: No matter what you buy from me, if it fails to come up to your expectations, or differs from my description, or is not in every way a down right bargain I will make it satisfactory. All you need to do is to write me within five days after receipt of shipment and state what is wrong and I will promise you quick correction of my mistake. I want you to remain as one of my continuously satisfied patrons.

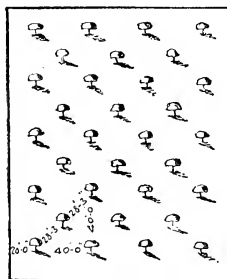
Quality Against Genuineness

Some of my competitors emphasize the word quality, but quality without variety proving true to name when fruiting is to be compared with the poor fellow who was brought up for sentence. The judge before pronouncing the sentence said: "It's a great pity to see a man of your standing before me." "Your honor," replied the prisoner, "pity without relief is like mustard without meat." Hence quality without genuineness of variety is of no value.

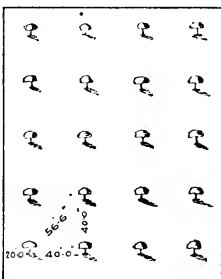
All trees sold by me are guaranteed absolutely true to name, and of the very best quality obtainable according to the grades offered.



THE PLANTING OF FRUIT TREES ADDS HAPPINESS AND PROFIT TO THE HOME



QUINCUNX



SQUARE

Systems of Orchard Planting

There are several systems of orchard planting. Here I illustrate the square and quincunx systems, the former in which the trees are set at the corners of a square, making the rows equidistant in both directions; the latter, which is the same as the square system, except that a tree is planted as a filler in the centre of the square. The square system is the most commonly used.

Millstone, N. Y., April 24, 1912

Mr. F. W. Wells, Dansville, N. Y.

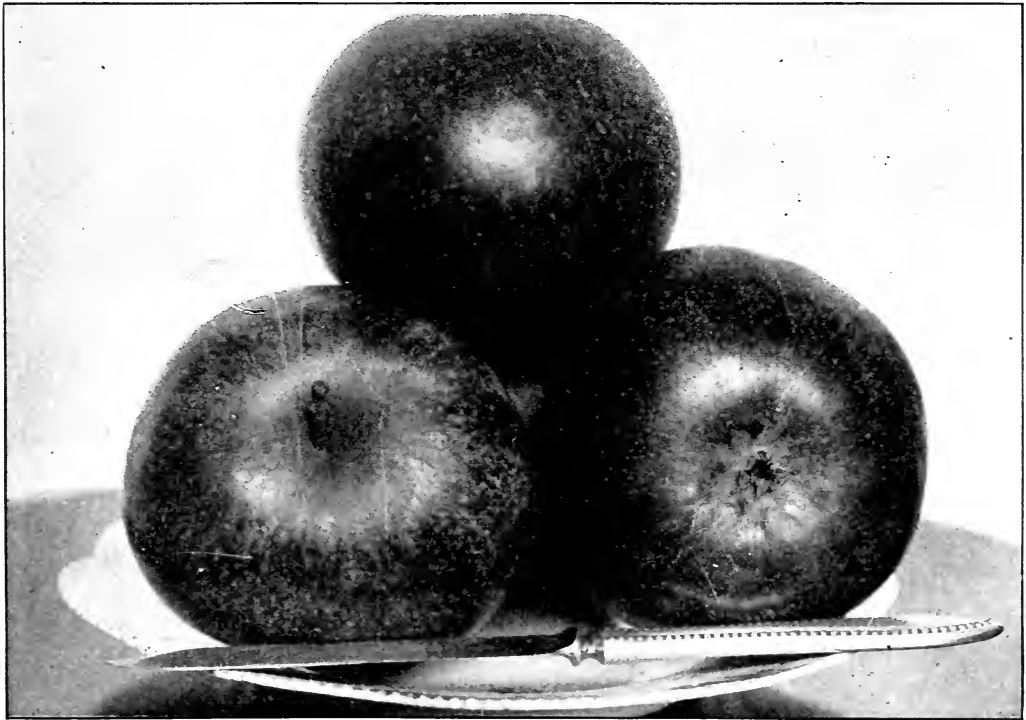
Dear Sir:

The trees were received from you in excellent condition and are remarkably fine. Very truly yours,
F. Ferwerda

The Apple is the King of Fruits

While there are many tempting fruits which nearly every person in this country can grow in their fields or gardens, the apple has been proclaimed king of all, since it is so healthful, can be so easily grown, and can be used in so many ways. Years ago it was feared that apple growing would be overdone, but since then millions of trees have been planted in various states and the demand today is better than ever before. There can be no surplus of superior fruits in this country. Whereas in old times an apple orchard of five or ten acres was considered a large planting, now orchards of one hundred, five hundred, eight hundred or a thousand acres are frequently found. Apple growing is now a business, whereas in former years it was simply a small side issue. Those who have good orchard lands, and there are thousands of acres of such lands in almost every township in each state, can devote their land to no more profitable use than by planting orchards. But the great mass of our farmers do not realize the situation, and the fact that they do not plant orchards makes orchard planting more profitable for those who do. Capitalists are now turning their attention to the planting of apple orchards. After planting an orchard commence at once to cultivate the trees, giving them careful attention, and continue this every year with spraying. The most successful orchardists are those who give the orchard the most careful attention. While apple orchards are proving so profitable there are no trees that yield such great profits as those planted in the garden or on the village or city lot, that furnish shade and beauty, and an abundance of fruit for the home table and kitchen. Wherever you are, do not fail to plant apple trees.

Our list of varieties embraces a careful selection of the best for the several seasons, those that have proved worthy of general cultivation.



RED ASTRACHAN—The best early dessert apple

Summer Varieties

✓ **Red Astrachan**—This hardy early variety is well known. Fruit large, roundish, nearly covered with deep crimson, handsome, juicy, good, highly esteemed on account of its fine appearance, earliness, and hardness. Aug.

✓ **Carolina Red June**—Small or medium, deep red, quality good. Tree hardy and a fine grower. Aug.

✓ **Williams Favorite**—A bright red apple of mild, agreeable flavor. Aug. to Sept.

✓ **Golden Sweet**—Large, pale yellow, tree a good grower and very productive. Aug. to Sept.

✓ **WHOLESALE PRICE** For all Varieties of Apple Trees Grown on Imported French Apple Stocks.

First class 2 year trees, 6 to 7 ft., $\frac{3}{4}$ & up, 25 cents each, 10 for \$2.25, 100 for \$18.50.

First class 2 year trees, 5 to 6 ft., $\frac{3}{4}$ to $\frac{3}{4}$, 20 cents each, 10 for \$1.50, 100 for \$12.50.

First class 2 year trees, 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{4}$, 15 cents each, 10 for \$1.25, 100 for \$9.00.

✓ **Early Harvest**—Medium, pale yellow, tender, juicy. Excellent for orchard and garden; one of the first to ripen. Last of Aug.

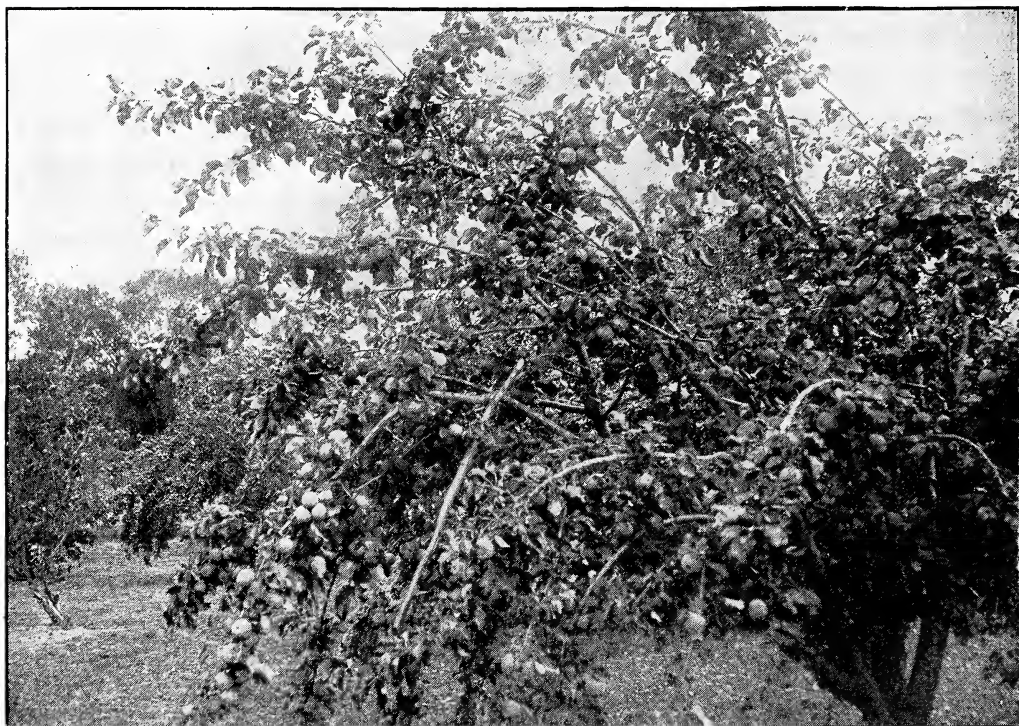
✓ **Yellow Transparent**—A Russian apple of splendid quality. The hardiest and finest summer apple grown. July and August.

✓ **Tetofsky**—Tree very hardy and productive, fruit striped and splashed with red, flesh white, firm, tender, juicy, quality fair to good. Aug. to Sept.

✓ **Fanny**—Large, deep rich crimson, tender, juicy, pleasant. Tree vigorous and very productive. Aug.

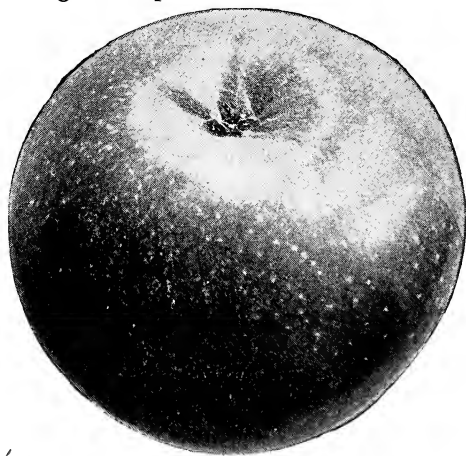
Propagated Where the Best Trees Grow

Autumn Varieties of Apples



Doing its full duty DUCHESS APPLE Hardy and Productive

- ✓ **Duchess of Oldenburg**—A large, beautiful Russian apple; round; streaked red on yellow; tender, juicy, pleasant; a kitchen apple of best quality and esteemed by many for dessert. Tree a vigorous, fine grower, and an abundant bearer. Succeeds well in the Northwest, where most varieties fail. I find Duchess the most valuable commercial variety, free from blight, a sure cropper, hardy as an oak, having survived in some instances when all others died (except Wealthy), and all in all a wonderful variety. Very hardy. Aug. and Sept.
- ✓ **Gravenstein**—An apple of excellent quality. For culinary purposes it is perhaps unexcelled by any variety of its season. Fruit large and uniform in size, skin thin, tender, greenish-yellow overlaid with dark red. Sept.
- ✓ **Maiden's Blush**—Medium, pale, yellow, red cheek, fine quality, sub-acid. Oct.
- ✓ **Rambo**—Medium streaked and splashed with red, rich, sub-acid. Oct.
- ✓ **Red Bietigheimer**—Large, yellow, shaded red; flesh white, juicy, with a brisk sub-acid flavor. Oct.
- ✓ **Fall Pippin**—Very large, roundish, oblong, yellow; flesh tender, rich and delicious. Tree is a free grower, spreading, and fine bearer. One of the most valuable varieties for table or market. Extensively grown in Western New York. Oct.
- ✓ **Walter Pease**—A superb red fall apple of large size and excellent quality. Good for the home garden or for market. A rare variety that you should have in your collection. Sept. to Oct.
- ✓ **Princess Louise**—Of medium size, color mixed and striped red over a yellowish ground; fine, juicy, tender; good quality. Oct.



The best late Fall Apple—FAMEUSE

- ✓ **Fameuse (Snow Apple)**—Hardy. Medium size; deep crimson; flesh is snowy white, tender, melting and delicious. Tree vigorous with dark wood; one of the finest dessert fruits, and valuable for market; succeeds particularly well in the North. Nov. to Jan.

WHOLESALE PRICE For all Varieties of Apple Trees Grown on Imported French Apple Stocks.

First class 2 year trees, 6 to 7 ft., $\frac{3}{4}$ & up, 25 cents each, 10 for \$2.25, 100 for \$18.50.
 First class 2 year trees, 5 to 6 ft., $\frac{3}{4}$ to $\frac{3}{4}$, 20 cents each, 10 for \$1.50, 100 for \$12.50.
 First class 2 year trees, 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{4}$, 15 cents each, 10 for \$1.25, 100 for \$ 9.00.

Winter Varieties of Apples



THERE IS WEALTH IN THE WEALTHY'S

✓ **Wealthy**—This is a beautiful, hardy winter apple, originating in Minnesota. Fruit large, roundish; skin smooth, oily, covered with a dark red.

Flesh white, tender, juicy, vinous, sub-acid; quality very good. This is one of the few most desirable varieties for Minnesota, Wisconsin, Iowa, Nebraska, as well as the Eastern and Middle States. In season it differs somewhat, according to locality; in New York and neighboring states its season is Dec. to Feb., and owing to its early bearing qualities it is planted largely as a filler.

✓ **Delicious Red**—This apple is appropriately named for it is of handsome appearance as well as high quality, rivaling Spitzenberg. It is oblong in shape and its bright red and yellow skin is very handsome. This apple has been largely planted in the Northwest and ranks high in commercial orcharding. Since it has made good in the apple growing sections someone has said it is a gem. It is the best in quality of any apple I have tasted. Everyone should plant one or more trees.

✓ **Mann**—Season winter. Size, medium to large. This is an attractive yellow apple, mild sub-acid; a prolific and profitable variety. It is a longkeeper in or out of cold storage, and a fine, vigorous grower.

✓ **Hubbardston** (Hubbardston Non-such) — Large; striped yellow and red; tender juicy and fine; great bearer. One of the best. Nov. to May.

✓ **Shiawassee Beauty**—Hardy, and of finest quality. One grower has remarked that "every family should have one." Medium in size; whitish, splashed and striped with rich red. Its flavor is delicious. Oct. to Jan.

✓ **Jonathan**—A beautiful red apple, highly flavored and of excellent quality, being tender, juicy, spicy, and rich—a splendid family sort and highly profitable for market. Tree long-lived, and early bearer. Nov. to Apr.



DELICIOUS RED APPLE—Large in Size as will be seen by the comparative size of a Silver Dollar

✓ **Baxter**—A large red apple, decidedly attractive in appearance; vigorous and productive. Nov. to Jan.

✓ **Tolman Sweet**—Season, winter. Medium to large size; color, light yellow; flesh, white, firm, rich, and very sweet. Excellent for winter baking. Keeps well into spring. A late, well known favorite. Nov. to April.

✓ **Twenty Ounce**—Very large; greenish, becoming yellow, mottled and splashed with bright red. Flesh tender and juicy. Sept.

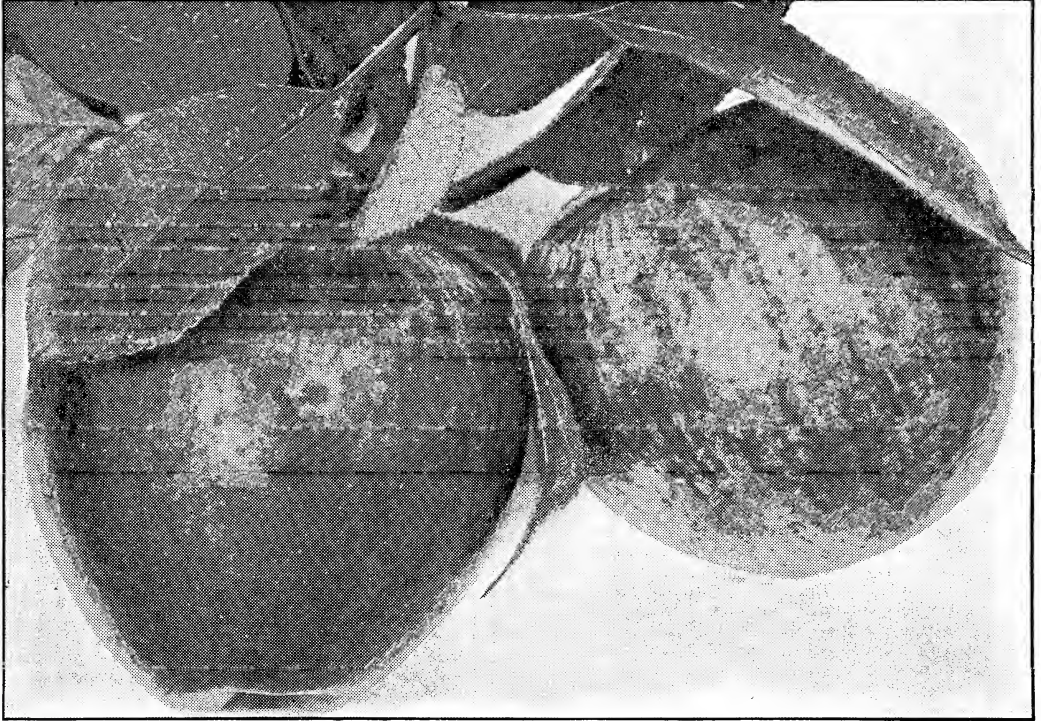
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Propagated Where the Best Trees Grow



NORTHERN SPY APPLE, Long a Standard in Northern Latitudes

This cut of beautiful Northern Spy Apples shows how perfectly these may be grown, with proper care. This variety has long been a favorite in commercial sorts in northern New England, New York, Michigan, etc. It is superior to some other standard varieties in flavor and quality and commands top prices. Large, striped and quite covered on the sunny side with dark crimson; and delicately coated with bloom. Juicy, rich, highly aromatic, retaining its freshness of appearance and flavor till July. A remarkably rapid, erect grower, and a great bearer. *One of the finest late keeping apples.* Dec. to Mar.

- ✓ **McIntosh Red Apple**—An exceedingly valuable, hardy, attractive apple. A good annual bearer of fair, handsome fruit, being especially desirable for fancy trade. It comes into bearing young, yielding large crops of fine fruit annually. Oct. to Jan.
- ✓ **Stark**—Fruit fair, smooth, uniform and attractive. Large, striped, mild, sub-acid. Valuable as a keeper. A good variety for the commercial orchard because the tree is thrifty, hardy, healthy, a reliable cropper and very productive. Jan. to May.
- ✓ **Mammoth Black Twig**—The tree is a strong grower, a regular and abundant bearer. A good winter apple. Deep red; sub-acid, very high flavored.
- ✓ **Winter Banana**—Perfect in form; golden yellow, and beautifully shaded with bright crimson red; flesh lemon-yellow, fine grained, sub-acid, rich, aromatic flavor, and of the highest quality. A good keeper. Tree remarkably strong grower. Its early bearing is something simply wonderful, generally producing a fine crop the second year. A valuable market variety. Nov. to Jan. Mr. A. H. Hill, N. Y., picked 5½ bushels from a Banana apple tree six years old. Jan. to May.

A bushel of average apples gives from 6 to 7 pounds of evaporated product.

From 7 to 12 bushels of apples are required for a barrel of cider.



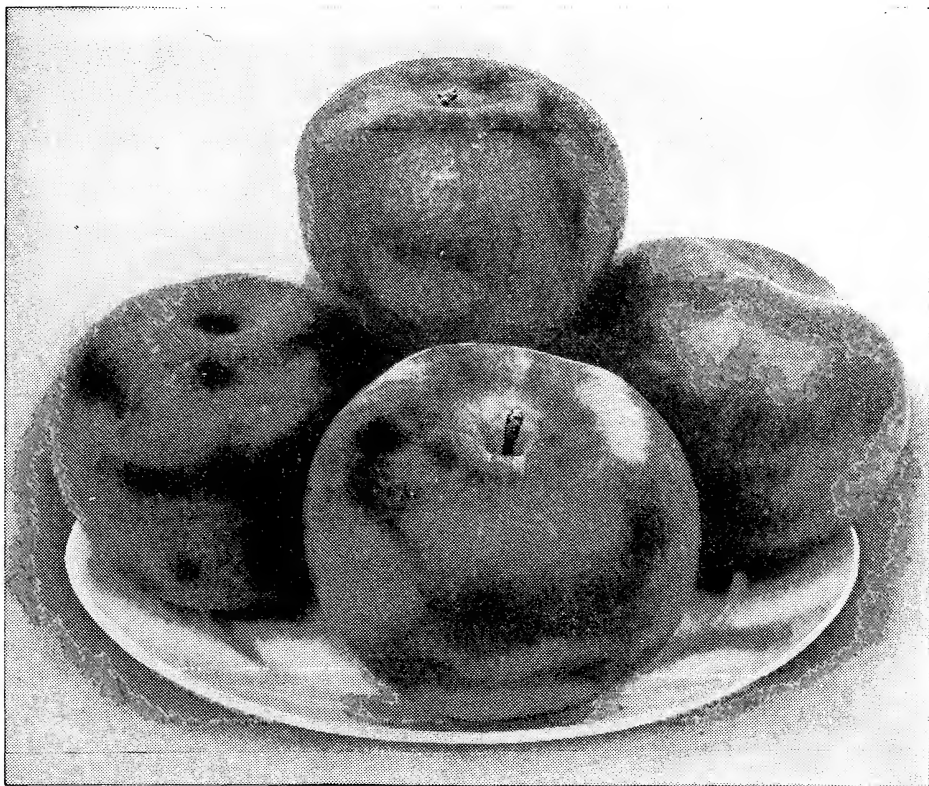
WINTER BANANA APPLES

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First class 2 year trees, 4 to 5 ft., $\frac{1}{2}$ to $\frac{5}{8}$, 15 cents each, 10 for \$1.25, 100 for \$9.00.



A PRIZE PLATE OF PERFECT BALDWIN APPLES

✓ **Baldwin**—A great market apple, very productive of fair handsome fruit. No variety yields larger crops or bears shipment better, or is more attractive in color, size and shape, than the Baldwin. It is esteemed as an eating apple, and for cooking. Thousands of barrels of this fruit are exported to England annually. For a commercial orchard it can be relied upon. Large, bright red, crisp, juicy and rich; tree vigorous, upright and productive. In New England, New York, Ontario and Michigan. this is one of the most popular and profitable sorts for table or market. Dec. to Mar.

✓ **York Imperial**—This fine, hardy, large, red winter apple has rapidly leaped into favor of late, and on account of its beauty has been in demand for shipment to Europe. It succeeds over a wide range of country. It comes into bearing at four years from planting, bears regularly and heavily. The foliage and fruit are remarkably free from scab. The fruit is of medium size, oblong, oblique, smooth, skin yellow and almost wholly covered with two shades of red, the darker one disposed in distinct stripes; basin deep, cavity deep and narrow; stem short; flesh yellow, juicy, firm, sub-acid, good; season, late winter. A good shipper, bringing highest prices. Nov. to Feb.

Red Streak. Size, medium; pale yellow with red cheek. Crisp, tender, sub-acid, fairly good. Tree very hardy and desirable in Northern sections. Jan. to May.



YORK IMPERIAL APPLE

✓ **Yellow Belleflower**—Season, winter. A hardy apple of large size, a beautiful golden color, often with red blush; conical in shape. Flesh very tender and fine grained, crisp, juicy, sub-acid, of excellent quality. Oct. to Feb.

✓ **Walbridge**—Season, late winter. This is a very hardy apple, known by some as Edgar

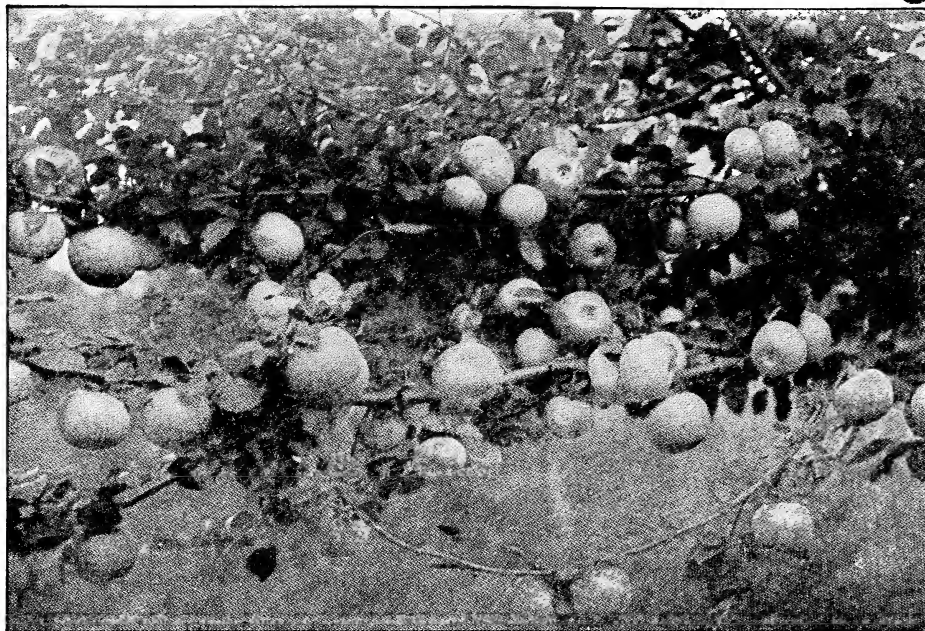
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Propagated Where the Best Trees Grow



THE RELIABLE R. I. GREENING APPLE

- ✓ **Rhode Island Greening**—This large and superior winter apple is famous over a large extent of country, and is more highly prized for cooking and eating than any other variety. It is a good keeper but will keep better if picked early. This Greening is a beautiful yellow color when ripe, and is a most abundant yielder. March to April.
- ✓ **Roxbury Russet**—Medium to large. Surface rough, greenish covered with russet. Tree free grower, spreading; a great bearer. Keeps until June. Its great popularity is its productiveness and long keeping.
- ✓ **Esopus Spitzenburg** — Large, deep red with gray spots, and delicately coated with bloom; flesh yellow, crisp, rich and excellent. Nov. to Apr.
- ✓ **Jacob Sweet**—A large showy apple, green or yellowish, often with bright blush. One of the best sweet apples. Oct. to Apr.
- ✓ **Ontario**—Fruit large, uniform in size and shape; color, yellow splashed with carmine, highly colored, flesh tender, sub-acid. Nov. to Mar.
- ✓ **Sutton Beauty**—Medium to large, roundish; waxen yellow, striped with deep carmine; flesh white, sub-acid; tender, juicy, good. A long keeper. Jan. to Feb.
- ✓ **Seek No Further** (Westfield)—An old favorite dessert apple. Oct. to Feb.
- ✓ **Wagener** (The Quality Apple)—This is one of the varieties that bear at an early age. The tree is a quick grower and very thrifty. It is planted a great deal as a filler for orchards, as it bears an abundance of fruit when young; is of rather dwarf habit and gets weak when old. The fruit is medium to large, skin tough and of a bright light red color. Flesh whitish, firm, crisp, tender, juicy and sub-acid. Wagener

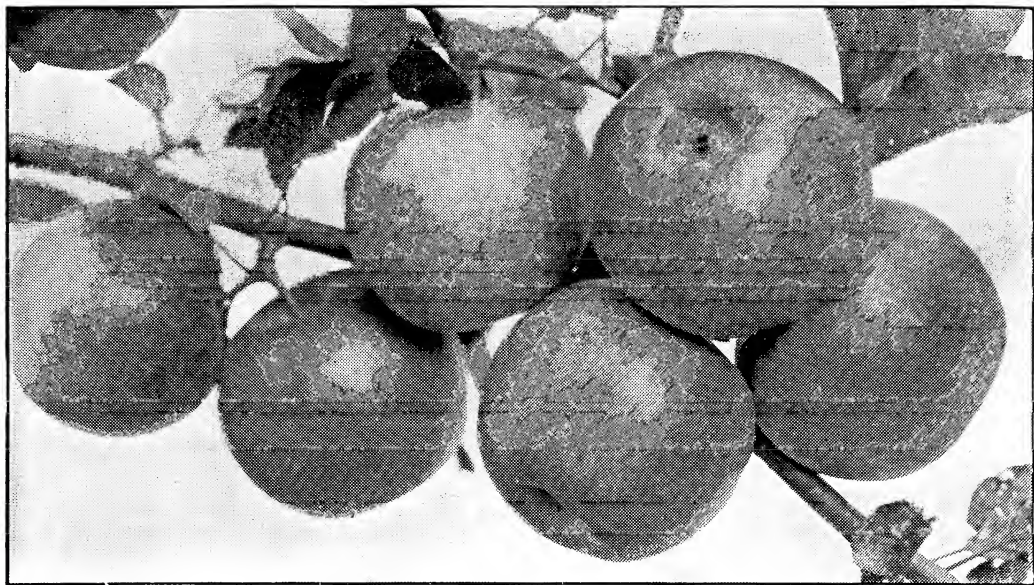
is of the very finest quality and recommended as a commercial variety. Oct. to Feb.



A WAGENER APPLE TREE Four years after planting

WHOLESALE PRICE For all Varieties of Apple Trees Grown on Imported French Apple Stocks.

First class 2 year trees, 6 to 7 ft., $\frac{3}{4}$ & up, 25 cents each, 10 for \$2.25, 100 for \$18.50.
 First class 2 year trees, 5 to 6 ft., $\frac{3}{4}$ to $\frac{1}{2}$, 20 cents each, 10 for \$1.50, 100 for \$12.50.
 First class 2 year trees, 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{4}$, 15 cents each, 10 for \$1.25, 100 for \$ 9.00.



AMERICAN BLUSH APPLES (Reduced)

✓ **American Blush**—Here is an apple that is not surpassed the world over for large size, great beauty of color or for excellent quality. It is an apple that should be growing in every garden and orchard. Fruit large, roundish; color bright red on yellow skin; flesh yellow, with a fine, rich, aromatic flavor, sub-acid. The tree is a vigorous grower, and is exceedingly productive, bearing an abundant crop of fruit every year. Nov. to Jan.

✓ **Stayman's Winesap**—Fruit medium, large; skin green and yellow, red-striped; flesh yellow, firm; quality excellent. A seedling of Winesap but larger, better and more productive. Dec. to Apr.

✓ **Pewaukee**—One of the hardy varieties. The size is medium; shape nearly round, very full at the stem cavity and often lipped; color, greenish yellow with mixed and striped red; flesh, yellowish, juicy.

✓ **King of Tompkins County**—One of the standard varieties grown for commercial purposes, and gives the greatest satisfaction when top-worked on some hardier variety. The fruit is of a bright red color, large and uniform. It is well adapted for marketing in fancy packages and is in good demand for both special and general trade, often selling at an advance over standard varieties in both domestic and foreign markets. The flesh is yellowish, crisp, tender, juicy and sub-acid, and of the best quality. Feb.

✓ **Smoke House**—This grand apple is a great favorite in Pennsylvania and doesn't seem to be known much elsewhere. Tree a vigorous grower, healthy, hardy and a reliable cropper. The fruit hangs well to the tree and is of good color and quality, uniform in size and shape. Oct. to Mar.

✓ **Golden Russet**—Vigorous growth; medium; russet; crisp, juicy, mild sub-acid; hardy; very good; long keeper. Nov. to Apr.

✓ **Gano**—A fine commercial sort. Very hardy. A half brother to Ben Davis, though of better quality. Very richly colored, uniform in size; keeps until March; rapid grower, fruit very handsome, flesh pale yellow, mild, sub-acid, good. Large, good marketing and keeping.

✓ **Wolf River**—Fruit is very large, some specimens weighing twenty-seven ounces; round, flattened, conical, highly colored. An excellent cooking apple. Very hardy, originating in Wisconsin and for many years successfully grown there. Sept. to Dec.



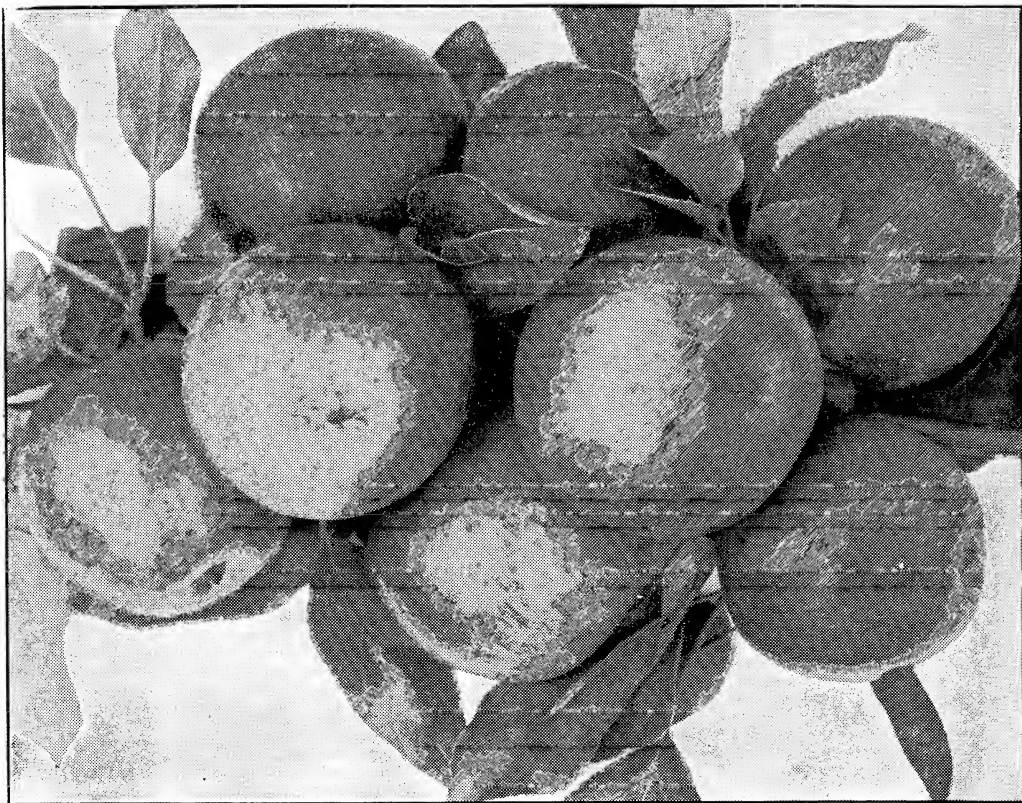
WOLF RIVER The Largest Apple Grown

WHOLESALE PRICE For all Varieties of Apple Trees Grown on Imported French Apple Stocks.

First class 2 year trees, 6 to 7 ft., $\frac{3}{4}$ & up, 25 cents each, 10 for \$2.25, 100 for \$18.50.

First class 2 year trees, 5 to 6 ft., $\frac{3}{4}$ to $\frac{3}{4}$, 20 cents each, 10 for \$1.50, 100 for \$12.50.

First class 2 year trees, 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{4}$, 15 cents each, 10 for \$1.25, 100 for \$9.00.



THE POPULAR BEN DAVIS HARDY AND PRODUCTIVE

✓ **Ben Davis**—Succeeds wherever apples are grown. There is no apple that has more favors on account of its hardness, productiveness, beauty and endurance in shipping. It is excellent for cooking. The fruit is thick-skinned, does not show bruises easily and presents a good appearance in the package after being handled and shipped in the ordinary way. Nov. to Apr.

✓ **Boiken**—Medium size; yellow, tart, acid, long keeper. A very good cooking apple.

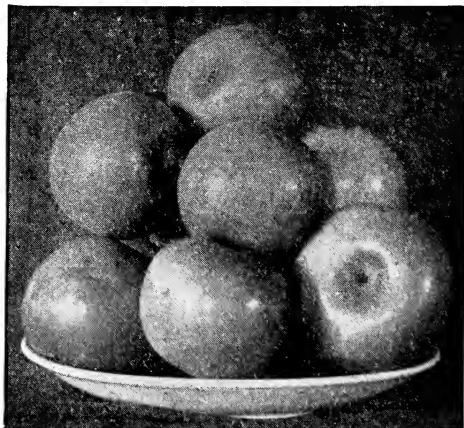
✓ **Rome Beauty**—A large and handsome apple, almost entirely covered with bright red; of high quality. The flesh is tender, juicy and highly flavored. It is a popular apple over a wide range of country, particularly in the West. Dec. to Mar.

✓ **Grimes' Golden**—Medium to large size; skin golden yellow, sprinkled with gray dots; flesh crisp, tender, juicy, sprightly, very good to best. Grown in the South and Southwest. Jan. to Apr.

✓ **Bailey Sweet**—A beautiful red apple of good quality. Oct. to Jan.

✓ **Northwestern Greening**—A hardy winter apple of very large size, much larger than R. I. Greening. This apple is highly prized in localities where the ordinary Greening will not succeed. Prof. H. E. VanDeman says: "One of the best of the hardy kinds." The size is large, very round and symmetrical in shape; color, green, which turns yellow at full maturity; flesh yellowish, fine grained, tender, juicy; sub-acid; quality good; equal to Wealthy in point of hardness. Jan. to Apr.

✓ **Newtown Pippin** (Albemarle Pippin)—This is one of the best apples for shipping to foreign markets. When fully ripe it is yellow with red cheek and a smooth skin.



NORTHWESTERN GREENING APPLES

WHOLESALE PRICE For all Varieties of Apple Trees Grown on Imported French Apple Stocks.

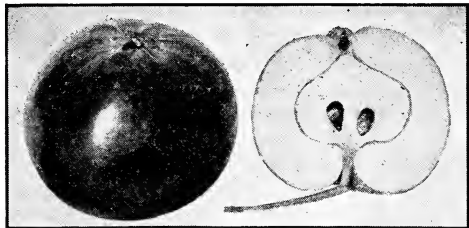
First class 2 year trees, 6 to 7 ft., $\frac{3}{4}$ & up, 25 cents each, 10 for \$2.25, 100 for \$18.50.

First class 2 year trees, 5 to 6 ft., $\frac{3}{8}$ to $\frac{3}{4}$, 20 cents each, 10 for \$1.50, 100 for \$12.50.

First class 2 year trees, 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{8}$, 15 cents each, 10 for \$1.25, 100 for \$9.00.

Select Varieties of Crab Apples

As an ornamental fruit, and for jellies and preserving, the crab apple is unequalled. All are very hardy and prolific, come into bearing when very young, and command a ready and profitable market. I name the best sorts.



✓ **Transcendent**—A beautiful variety of the Siberian Crab; red and yellow. Tree a remarkably strong grower. September.

✓ **Hyslop's**—Almost as large as the Early Strawberry Apple; deep crimson; very popular in the West on account of its large size, beauty, and hardiness. Tree remarkably vigorous. Oct.

✓ **General Grant**—Large, round, yellow, covered with stripes of red, and when exposed to the sun, turning quite dark; flesh white, fine grained, a good grower, hardy and productive.

✓ **Whitney**—Large, averaging one and a half to two inches in diameter; skin smooth, glossy green, striped, splashed with carmine; flesh firm, juicy and flavor very pleasant.

WHOLESALE PRICE For all Varieties of Apple Trees Grown on Imported French Apple Stocks.

First class 2 year trees, 6 to 7 ft., $\frac{3}{4}$ & up, 25 cents each, 10 for \$2.25, 100 for \$18.50.

First class 2 year trees, 5 to 6 ft., $\frac{2}{3}$ to $\frac{3}{4}$, 20 cents each, 10 for \$1.50, 100 for \$12.50.

First class 2 year trees, 4 to 5 ft., $\frac{1}{2}$ to $\frac{2}{3}$, 15 cents each, 10 for \$1.25, 100 for \$ 9.00.

Quality is a matter of principle not price. All varieties as far as possible are budded from bearing trees. My reputation rests upon trees proving **true to name** when fruiting.

I grow the trees and sell them at wholesale prices. They go direct from my nursery to your home. I do not employ any agents. When you buy Well's trees you pay the actual cost of growing and my small profit. This profit is small because I sell thousands of trees yearly.

Select Varieties of One Year Apple Trees

I can recommend to my customers the advisability of planting strictly one-year-old Apple Trees as the cuts well illustrate (which are not two and three year-old root grafted trees as sold by some of my competitors for one year old) especially for orchard planting. They can be taken up with more perfect roots, and will become sooner established in a new location. They can also be more readily trained to any desired shape and height. The largest and most successful planters invariably select young, thrifty one year apple trees as the surest in the end to give thorough satisfaction.

There is a growing tendency on the part of planters to demand one year trees. In doing so they can better shape the top to their desire, retain a much larger part of the root system, and secure a better and more certain growth. One year trees will usually grow faster and more vigorously than older ones.

Below is a list of the different varieties of one-year apple offered. Owing to lack of space I am unable to furnish a full description of each variety on this page, but same will be found on other pages of this catalogue.

- | | |
|-----------------------------|------------------------|
| ✓ Baldwin | ✓ Ben Davis |
| ✓ Duchess | ✓ Grimes Golden |
| ✓ Gravenstein | ✓ Jonathan |
| ✓ King | ✓ McIntosh |
| ✓ N. W. Greening | ✓ Northern Spy |
| ✓ Rome Beauty | ✓ Smokehouse |
| ✓ R. I. Greening | ✓ Spitzenburg |
| ✓ Staymans Winesap | ✓ Twenty Ounce |
| ✓ Wagener | ✓ Winter Banana |
| ✓ Wealthy | ✓ York Imperial |
| ✓ Yellow Transparent | ✓ Delicious Red |



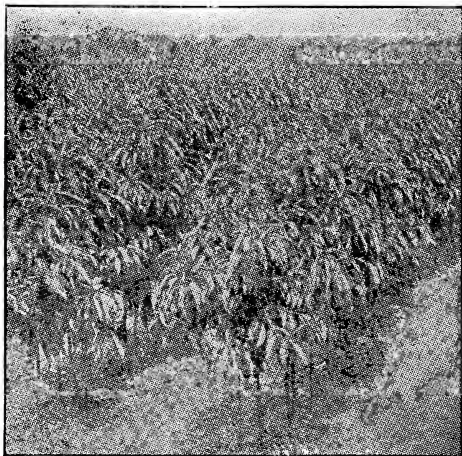
ONE YEAR APPLE TREES 4 to 6 Feet High

Wholesale Price for all varieties of 1-year Apple trees grown on the best imported Apple stocks:

Selected trees 4 to 6 feet high, 15 cents each, 10 for \$1.35, 100 for \$12.00, 1000 for \$100.00.

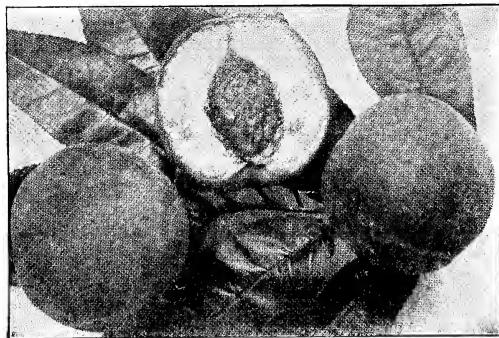
First class trees 3 to 4 feet high, 12 cents each, 10 for \$1.00, 100 for \$ 9.00, 1000 for \$ 85.00.

Select Varieties of Peaches



A BLOCK OF 1-YEAR PEACH TREES

- ✓ **Gold Drop**—Medium size; hardy, very productive, quality the best, early bearer. Last of Sept.
- ✓ **Wager**—Medium, yellow, good quality. Tree hardy and productive. A profitable late variety. Last of Sept.
- ✓ **Hiley**—A large, early, white Peach highly colored on sun-exposed side. A profitable commercial variety, very hardy in wood and bud.
- ✓ **Matthews' Beauty**—Fruit large; ripens two weeks later than Elberta. Skin golden yellow, streaked with red; flesh yellow, firm, excellent flavor. Perfect freestone.
- ✓ **Reeves' Favorite**—Yellow with beautiful red cheek. Tree fine and large; bears crop regularly.
- ✓ **Stump**—Roundish, white, with bright red cheek; flesh white, juicy and good. Late. Sept.
- ✓ **Sneed**—Very early; fruit creamy white with crimson blush; productive; not inclined to rot.



EARLY YELLOW ST. JOHN PEACH

WHOLESALE PRICE For all Varieties of Peach Trees Budded on Stocks Grown From Natural Pits.

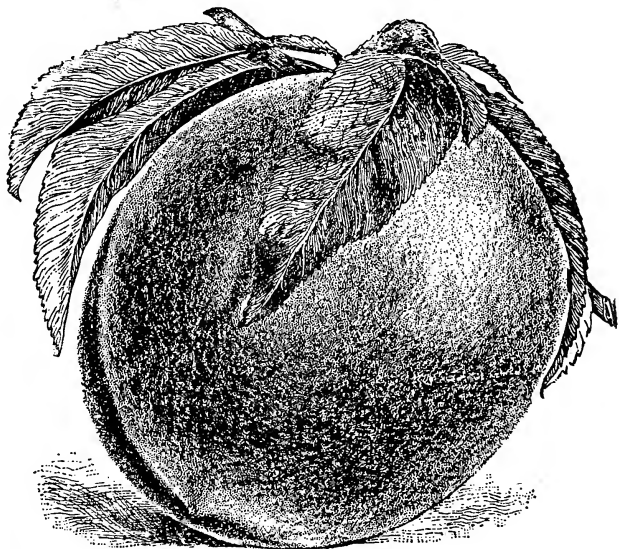
First class trees $4\frac{1}{2}$ to $5\frac{1}{2}$ ft., $\frac{9}{16}$ & up, 15 cents each, 10 for \$1.25, 100 for \$10.00.
 First class trees $3\frac{1}{2}$ to $4\frac{1}{2}$ ft., $\frac{7}{16}$ to $\frac{9}{16}$, 12 cents each, 10 for \$1.00, 100 for \$8.00.
 First class trees $2\frac{1}{2}$ to $3\frac{1}{2}$ ft., $\frac{5}{16}$ to $\frac{7}{16}$, 10 cents each, 10 for 75 cts, 100 for \$6.00.

Peach trees are easily cultivated, their comparative freedom from disease, the short period before they become productive, with the immense demand for the fruit and the facilities with which it may be shipped to distant markets, make peach growing extremely profitable, and there are few kinds of fruits more highly prized and more keenly relished.

To secure healthy, vigorous and fruitful trees, the ground must be kept clean and mellow and it should receive an occasional dressing of wood ashes. It should be remembered that peaches are all borne on wood of the previous season's growth, and that this makes it absolutely necessary to prune the trees yearly, to remove dead branches and let in light and air, and keep the trees in good shape to produce bearing wood.

✓ **Triumph**—Earliest yellow-flesh peach, with good eating and shipping qualities, sure and abundant bearer; strong, vigorous grower.

✓ **Willett**—Bright yellow, mostly covered with red. Flesh juicy and rich. Sept. Freestone.



FITZGERALD PEACH

- ✓ **Hill's Chili**—Medium; deep yellow shaded with dark red. Hardy, vigorous and productive. Good market variety. First of Sept.
- ✓ **Kalamazoo**—Large, golden yellow, with crimson cheek; flesh thick yellow, superb quality, small pit. Strong grower, early bearer, hardy and productive.
- ✓ **Salway**—Large; deep yellow, red cheek. Flesh yellow, juicy. Oct.
- ✓ **Smock**—Large size; light orange yellow with red cheek. Flesh yellow, juicy and rich. Oct.
- ✓ **Yellow St. John**—One of the best of the early yellow varieties. Of medium size, orange yellow with a red blush on sunny side, flesh tender, juicy and quality very good. Popular in many sections. Aug. 15th.



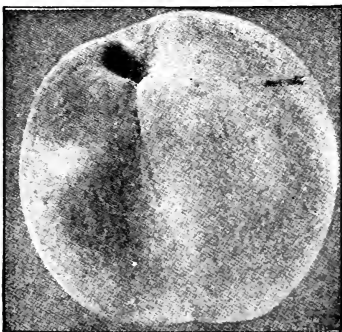
ELBERTA PEACH

Elberta—A valuable, large peach of good quality. The best orchard variety, and valuable also for planting in the garden. Elberta is hardier in bud than many varieties, therefore a more uniform cropper. Elberta is large, yellow, with red cheek, juicy and high-flavored, flesh yellow; freestone. Season medium early, following quickly upon Early Crawford

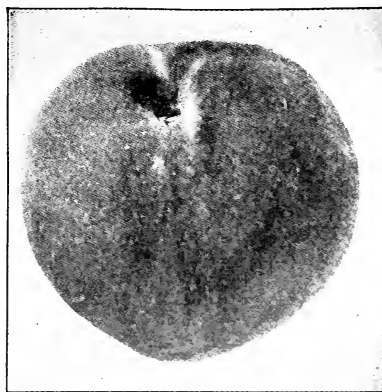
Champion—Tree and fruit buds extremely hardy—has stood eighteen degrees below zero and produced a full crop the following summer. The flavor is delicious, sweet, rich and juicy; skin creamy white with red cheek, strikingly handsome. A good shipper. Last of Aug.

Crawford's Late—Of large size; skin yellow or greenish yellow, with dull red cheek; flesh yellow. Tree vigorous; moderately productive; one of the finest late sorts. Last of Sept.

Fitzgerald—Fully equal to Crawford's Early in size, quality and color, a very early bearer, hardy, succeeding in Canada and in Michigan perfectly; fruit large, brilliant yellow with red cheek; highest quality; ripens after Crawford's Early.



CHAMPION PEACH (reduced)



CARMAN HARDY PEACH (reduced)

Carman—A very hardy peach, ripening at same time as Early Rivers, yet almost as large and fine as Elberta. Skin pale yellow with blush on sunny side; flesh white, tender, sweet and melting. Ships well. Middle of August.

Early Rivers—Large; color creamy white, with a delicate pink cheek, flesh melting, with a remarkably rich, racy flavor. Middle of Aug.

Greensboro—A valuable early white peach. Much larger in size than Alexander, ripening about the same time. July.

WHOLESALE PRICE For all Varieties of Peach Trees Budded on Stocks Grown From Natural Pits.

First class trees $4\frac{1}{2}$ to $5\frac{1}{2}$ ft., $\frac{9}{16}$ & up, 15 cents each, 10 for \$1.25, 100 for \$10.00.

First class trees $3\frac{1}{2}$ to $4\frac{1}{2}$ ft., $\frac{7}{16}$ to $\frac{9}{16}$ 12 cents each, 10 for \$1.00, 100 for \$ 8.00.

First class trees $2\frac{1}{2}$ to $3\frac{1}{2}$ ft., $\frac{1}{16}$ to $\frac{7}{16}$ 10 cents each, 10 for 75 cts, 100 for \$ 6.00.

Propagated Where the Best Trees Grow



EARLY CRAWFORD PEACHES (Reduced)

✓ **Crawford's Early**—A magnificent large yellow peach of good quality. Tree vigorous and prolific; its size, beauty and productiveness make it one of the most popular varieties. Season beginning of September. This valuable peach has long been a favorite for large size, beauty and quality of fruit. Most people when they buy peaches ask for Crawford's, knowing but little about any other variety. In past years this was the earliest peach, but now much earlier kinds are known, hence it is about mid-season in ripening. Everybody who plants peach trees plants Crawford's Early.

✓ **Belle of Georgia**—Large; white, with red cheek; flesh white, firm and of excellent flavor.

Tree a rapid grower and very productive. Early July.

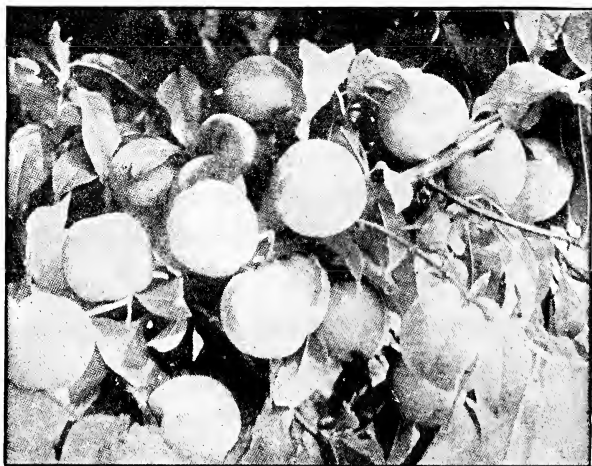
✓ **Early Canada**—Originated in Canada As early as the earliest. Of good size fine quality and handsome appearance. July.

✓ **Crosby**—A remarkably fine peach for the home use or market. Ripens just before Crawford's Late. Middle of Sept.

✓ **Chair's Choice**—Deep yellow, with red cheek; flesh yellow and very firm. Oct.

✓ **Engle's Mammoth**—Large, round, suture slight; yellow with red cheek; flesh yellow, stone small, free; sweet, rich, juicy.

✓ **New Prolific**. Large; attractive, flesh yellow, fine flavor, hardy and productive. Sept.



A BRANCH OF LATE CRAWFORD PEACHES

WHOLESALE PRICE For all Varieties of Peach Trees Budded on Stocks Grown From Natural Pits.

First class trees $4\frac{1}{2}$ to $5\frac{1}{2}$ ft., $\frac{9}{16}$ & up, 15 cents each, 10 for \$1.25, 100 for \$10.00.

First class trees $3\frac{1}{2}$ to $4\frac{1}{2}$ ft., $\frac{1}{16}$ to $\frac{9}{16}$ 12 cents each, 10 for \$1.00, 100 for \$ 8.00.

First class trees $2\frac{1}{2}$ to $3\frac{1}{2}$ ft., $\frac{1}{16}$ to $\frac{1}{8}$ 10 cents each, 10 for 75 cts, 100 for \$ 6.00.

Peach Trees

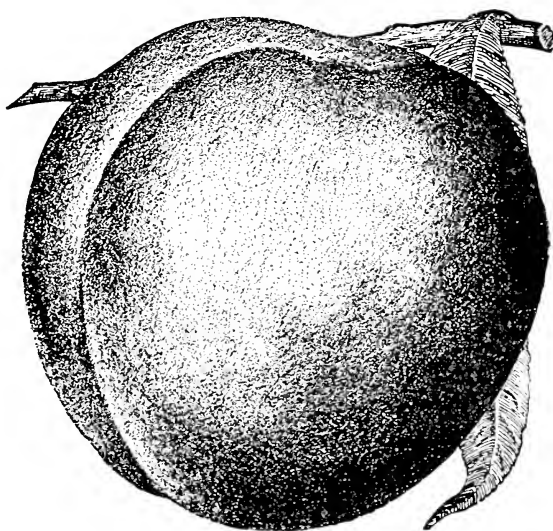
Owing to a magnificent growing season, my peach trees have made up largely to the 4 to 6 feet grade; fine well developed trees.

I will be pleased to quote special prices on large lots on receipt of list.



NIAGARA PEACHES (Reduced)

- ✓ **Niagara Peach**—One of the best medium early yellow peaches that has been introduced for many years past is the Niagara. It originated in Niagara county, New York, and has been grown there for about ten years past, but only in a small way, until very lately. The fruit of the Niagara peach is much like that of Early Crawford in appearance, being large, oval, yellow with brilliant red cheeks. The flavor is rich and piquant, reminding one of the very best peaches he ever ate. The season is medium early, coming in just before Elberta.
- ✓ **Foster**—Large, deep orange red, becoming very dark red on the sunny side; flesh yellow, very rich and juicy.
- ✓ **Banner**—Tree a good grower, exceedingly hardy in both wood and buds; bears young, is very productive. Fruit large; deep yellow with crimson cheek; flesh yellow, excellent quality, rich, firm; equal to any as a keeper and shipper. A profitable late market variety. The first crops on young trees are small sized fruit. Last Sept.
- ✓ **Crosby Frost-proof Peach**—A fine, handsome, yellow peach, with remarkably small pit, that bears regular crops north of the peach belt. Quality delicious; season follows quickly after Early Crawford. Crosby is now so well known that it will be no experiment planting it.
- ✓ **Beer's Smock**—Large, yellow, with red cheek; flesh yellow and of the very best quality for the season; a regular and enormous bearer, making it very desirable for market purposes. Ripens a few days later than Smock. The tree is a strong upright grower, hardy and free from diseases. Sept.



BEER'S SMOCK

WHOLESALE PRICE For all Varieties of Peach Trees Budded on Stocks Grown From Natural Pits.

First class trees 4½ to 5½ ft., $\frac{9}{16}$ & up, 15 cents each, 10 for \$1.25, 100 for \$10.00.
 First class trees 3½ to 4½ ft., $\frac{7}{16}$ to $\frac{9}{16}$ 12 cents each, 10 for \$1.00, 100 for \$ 8.00.
 First class trees 2½ to 3½ ft., $\frac{5}{16}$ to $\frac{7}{16}$ 10 cents each, 10 for 75 cts, 100 for \$ 6.00.

Propagated Where the Best Trees Grow

Select Varieties of Plums

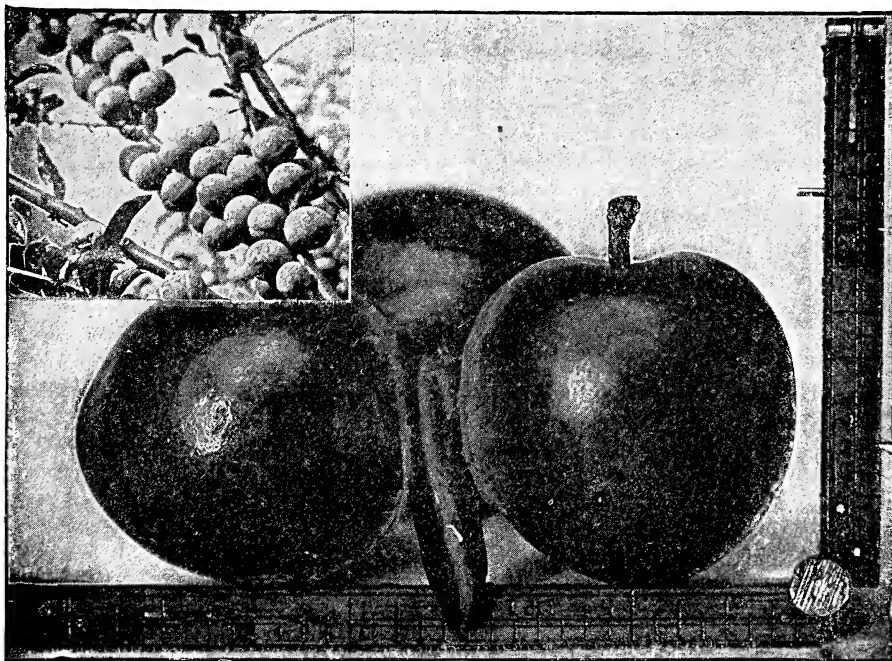
All Plum Trees sold by me are propagated on the best Imported Plum Stock and not on Peach roots as is the case with those sold by some of my competitors

The Plum does best on a strong, clay soil, where it grows the most thriftily, and as is the case with all other fruits, it is greatly benefited by thorough cultivation.

Plums are hardy and grow vigorously in nearly all sections, succeeding on any soil that grows good corn or potatoes. Plum trees are planted about as far apart as peaches; that is, from 15 to 18 feet apart each way. Many growers prefer to plant them closer one way than the other, and eventually to stop cultivation in one direction. If this system is used they may be placed 18 to 20 feet apart one way, and from 10 to 12 feet the other way. The trees are pruned the same way that apple trees are, when planted.

As an ornamental fruit, and for preserving, the Japan Plums are unequalled. All are very hardy and prolific, come into bearing when very young, and command a ready and profitable market. I name the best varieties.

Japanese Varieties of Plums



ABUNDANCE PLUM—Hardy and Productive

✓ **Abundance**—The popular plum. Tree thrifty, hardy and beautiful; fruit large, showy and good, richly perfumed. The editor of *The Rural New Yorker* writes: "From one little Abundance tree we picked ten pecks of fruit. The quality is excellent. When fully ripe they are full of juice. The flesh is tender, and there is mingled with the plum a peach flavor that is refreshing and agreeable." August 4th, 1895, *The Rural New Yorker* said: "The Abundance Japan Plum tree on our grounds is a sight to behold. The branches are wreaths of fruit, and they as well as the tree itself are held up by props and ropes." Here we have Abundance loaded with beautiful fruit, while not a precaution has been taken to destroy the curculio. First of August.

✓ **Climax**—Extremely vigorous, upright grower. Productive as Burbank, four times as large, two weeks earlier and higher colored. Fruit large as an ordinary peach, deep dark red; skin firm; flesh yellow, sweet, rich, fruity, of fine quality. One of the earliest to ripen.

✓ **Wickson**—Fruit remarkably handsome, very large, long, heart-shaped, color deep maroon red covered with white bloom; flesh firm and meaty, yellow, rich and aromatic; cling; pit small. Tree an upright vigorous grower. Excellent keeper and shipper, is being planted largely for market. Early Sept.

WHOLESALE PRICES For all Varieties of Plum Trees Grown on Imported Plum Stocks.

First class 2 year trees 6 to 7 ft., $\frac{3}{4}$ & up, 29 cents each, 10 for \$2.75, 100 for \$25.00.

First class 2 year trees 5 to 6 ft., $\frac{5}{8}$ to $\frac{3}{4}$, 23 cents each, 10 for \$2.00, 100 for \$17.50.

First class 2 year trees 4 to 5 ft., $\frac{1}{2}$ to $\frac{5}{8}$, 15 cents each, 10 for \$1.35, 100 for \$12.50.

Propagated Where the Best Trees Grow



BURBANK—The Reliable Cropper

- ✓ **Burbank**—The best and most profitable among growers for market; ripens 10 to 14 days after Abundance. Burbank is one of the best of Japan Plums. Unsurpassed for beauty and productiveness, as well as great hardiness of tree, with a foliage so perfect as to contribute in an essential degree to its health. Fruit large, oval often with a slight neck; skin reddish purple; flesh yellow, juicy and good. Its beauty and value as a market variety is unsurpassed.
- ✓ **Red June**—Recommended as “by all odds the best Japanese plum, ripening before Abundance.” One of the vigorous, upright growers; productive; fair size, vermilion red; pleasant quality. Ripens a week before Abundance. Aug.
- ✓ **Satsuma (Blood)**—Large, globular, with sharp point. Color, purple and red with blue bloom, flesh firm, juicy, dark red or blood color, fine quality; pit very small. Hardy and vigorous grower. Aug.
- ✓ **October Purple**—A strong, vigorous grower, said to be one of the hardiest of the Japan varieties. Productive, of good quality; a large, round, late purple plum, especially recommended for late market.
- ✓ **Chalco**—An exceedingly strong grower, one of the most productive, hardy. Fruit almost stemless, surrounding the older branches like Simoni; tomato shape, large flat, deep reddish-purple; flesh yellow, firm and meaty, sweet and fragrant, having none of the peculiar Simoni flavor. Ripens a little before Burbank.
- ✓ **Chabot**—Medium to large; cherry red, flesh yellow, sweet, of excellent quality; very prolific; one of the best of Japan plums. Early Sept.

Farmingdale, N. J., June 2nd, 1913

F. W. Wells, Dansville, N. Y.,

Dear Sir:—I enclose check for trees and would say this lot of trees right through were the finest ever received from any Nursery Co., over 95% of the trees are alive and in good growing condition. You sent good thrifty trees with plenty of roots on each tree.

Yours truly, Joseph Rogers, Jr.

Plum Trees on Plum Roots—Please don't forget that my plum trees are on plum roots, which are far ahead of those propagated on peach roots and will last as long again.

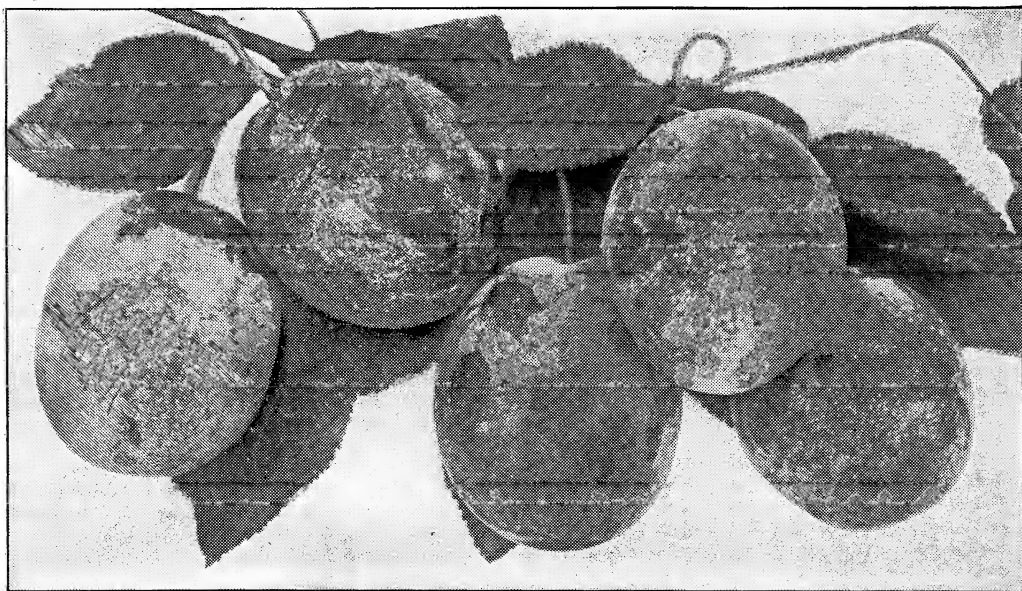
WHOLESALE PRICES For all Varieties of Plum Trees Grown on Imported Plum Stocks.

First class 2 year trees 6 to 7 ft., $\frac{3}{4}$ & up, 29 cents each, 10 for \$2.75, 100 for \$25.00.

First class 2 year trees 5 to 6 ft., $\frac{3}{4}$ to $\frac{3}{4}$, 23 cents each, 10 for \$2.00, 100 for \$17.50.

First class 2 year trees 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{4}$, 15 cents each, 10 for \$1.35, 100 for \$12.50.

Propagated Where the Best Trees Grow



LOMBARD PLUM TREE Hardy and Productive

Lombard—A favorite with plum growers, of medium size; oval violet red, flesh yellow, juicy and pleasant. Tree very vigorous, a great bearer, and peculiarly well adapted to light soils. In my experience it outyields all other varieties, yet all varieties of Plums are remarkably productive. The fruit usually hangs so thick that one should thin out one-half. The more you thin it the larger and better the remaining fruit will be. Sept.

Thanksgiving Hardy Prune—Very productive, good quality and long keeper. It will keep for months after picking like an apple.

Hungarian Prune (Ponds' Seedling)—Very large, dark red, juicy and sweet. Its large size, bright color, productiveness and shipping qualities render it a profitable variety for home or distant markets. Sept.

Yellow Egg—Very large and beautiful; yellow; a little coarse, but excellent for cooking. Vigorous and productive. Aug.

Yellow Gage—Fruit large, flesh deep yellow, rich, sugary and melting. Tree very vigorous and productive. Middle of Aug.

Shipper's Pride—Very productive, the original tree having never failed to produce a good crop since it was old enough to bear. Fruit of large size and nearly round; color handsome dark purple; quality fine, juicy and sweet; excellent for canning and an unusually good shipper. Middle of Sept.

German Prune—Of medium size; oval; purple or blue; rich, juicy, fine. Tree vigorous and very productive. Sept.

Tatze—Evidently a seedling of the Lombard. Is larger, more nearly round, darker color and finer quality than that well known and excellent variety. Claimed to be the most productive and longest-lived plum known.

Washington—This is one of the finest and most popular plums. Fruit very large, roundish oval; skin yellow, with a slight crimson blush in well ripened specimen; flesh very sweet. Tree vigorous and very productive. Last of Aug.

Niagara—Of large size and first rate flavor; color dark blue. Good bearer; not liable to rot. Ripens about Aug. 1st.

Pond's Seedling—A magnificent plum; light red, changing to violet; flesh rather coarse. Tree a vigorous grower and most abundant bearer. One of the most attractive in cultivation. Sept.

Moore's Arctic—Skin purplish black, with a thin blue bloom; flesh greenish yellow, juicy sweet and of pleasant flavor. "The hardiest plum grown, and free from black knot." Tree healthy, vigorous; an early and abundant bearer. Sept.

Roosevelt—Fruit large, color purple, good quality and unexcelled for eating and canning.

Fellemborg (French or Italian Prune)—The finest quality prune; oval; purple; flesh juicy and delicious; parts from stone; fine for drying. Tree a free grower and very productive. Sept.

FRESH DUG Trees and Plants at Wholesale Prices

Malone, New York, May 20th, 1913
F. W. Wells, Dansville, N. Y.,

Dear Sir:—The fruit trees which I ordered from you are received. I believe in giving a man credit for doing well. The trees and roots came finely packed and must say they are the finest of the kind I ever saw. I appreciate this and if I ever can throw any business your way I will gladly do so. Very truly yours,

G. G. Marceau.

Plum Trees on Plum Roots—Please don't forget that my plum trees are on plum roots, which are far ahead of those propagated on peach roots; and will last as long again.

WHOLESALE PRICES For all Varieties of Plum Trees Grown on Imported Plum Stocks.

First class 2 year trees 6 to 7 ft., $\frac{3}{4}$ & up, 29 cents each, 10 for \$2.75, 100 for \$25.00.

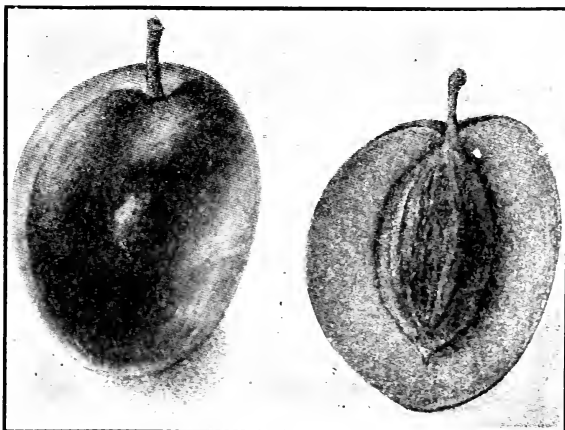
First class 2 year trees 5 to 6 ft., $\frac{1}{2}$ to $\frac{3}{4}$, 23 cents each, 10 for \$2.00, 100 for \$17.50.

First class 2 year trees 4 to 5 ft., $\frac{1}{4}$ to $\frac{1}{2}$, 15 cents each, 10 for \$1.35, 100 for \$12.50.



BRADSHAW THE BEST EARLY PURPLE PLUM

- ✓ **Bradshaw**—A fine early plum; very large; dark violet red; juicy and good. Tree erect and vigorous. As regards productiveness it has no equal. To produce the finest fruit heavy thinning should be practiced. The quality is excellent, and is destined to become one of the most popular Plums for canning. This plum is very largely planted throughout Western New York. Valuable for market and home use. Aug.
- ✓ **Monarch**—Of the largest size, even larger than Grand Duke; brilliant bluish purple. Free from rot and disease, and of extra good quality. One of the very best for home or market. Last of Sept.
- ✓ **Coe's Golden Drop**—A large light yellow plum, flesh firm, rich and sweet. Valuable on account of its large size and fine appearance. Last of Sept.
- ✓ **York State Prune (The Dansville Prune)**—One of the largest, best in quality and most productive of all prunes, largest size; color dark blue, covered with purple black, delicious; free-stone last of Aug.; originated at Dansville, N. Y., a vigorous grower and hardy.
- ✓ **Gueli**—A large; deep bluish purple; covered with thick bloom; flesh yellowish green, sweet and pleasant. Great bearer and very early; tree hardy and rapid grower. First to middle of September.
- ✓ **Grand Duke (New)**—A valuable late plum as large as the Bradshaw, entirely free from rot and ripening latter part of Sept.
- ✓ **Green Gage**—Of the highest quality. Tree a moderate grower. Sept.
- ✓ **Shropshire Damson**—An English Plum of great merit for preserving. Large, and much more desirable than the common Damson. Tree vigorous grower, hardy and abundant bearer and is highly prized for canning and preserving. A splendid market plum. Oct.



YORK STATE PRUNES

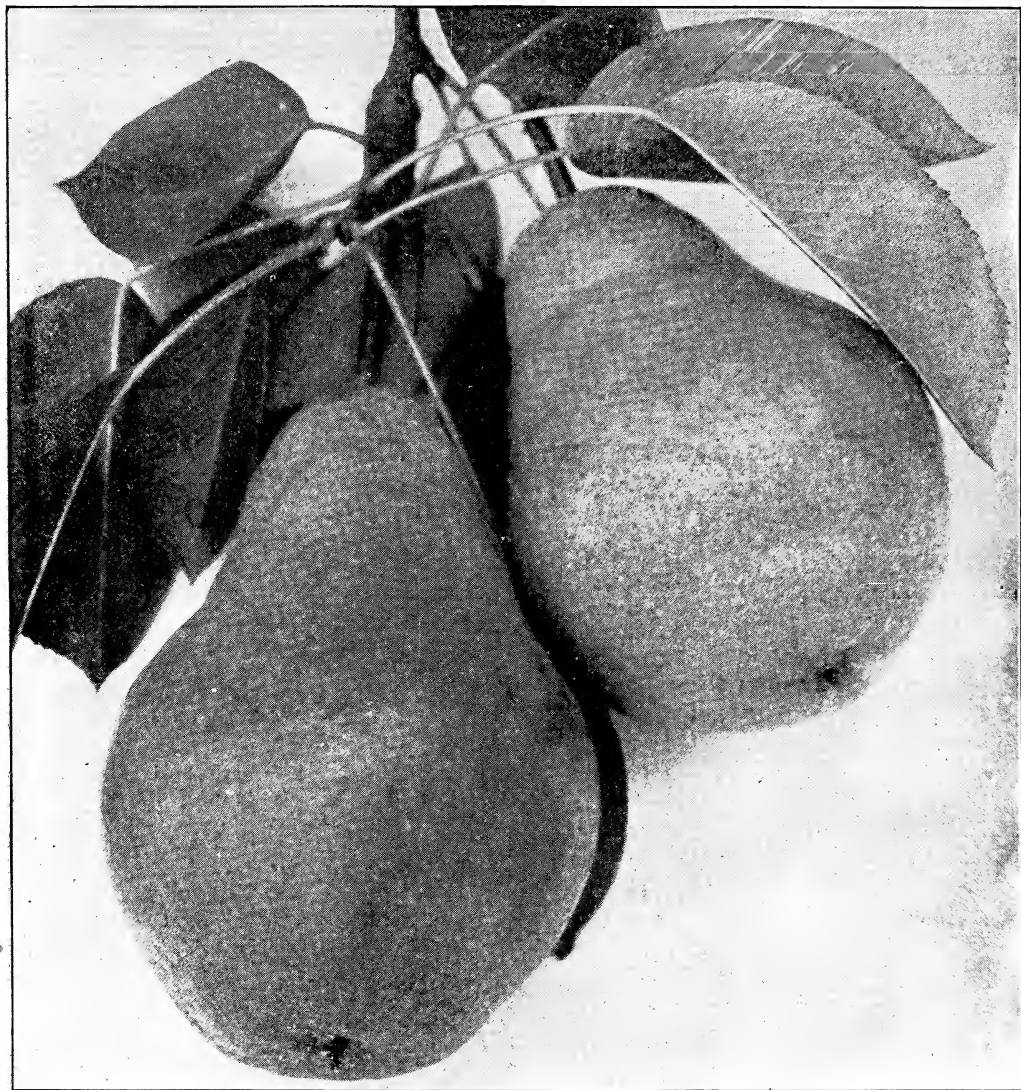
WHOLESALE PRICES For all Varieties of Plum Trees Grown on Imported Plum Stocks.

First class 2 year trees 6 to 7 ft., $\frac{3}{4}$ & up, 29 cents each, 10 for \$2.75, 100 for \$25.00.
 First class 2 year trees 5 to 6 ft., $\frac{3}{4}$ to $\frac{1}{2}$, 23 cents each, 10 for \$2.00, 100 for \$17.50.
 First class 2 year trees 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{4}$, 15 cents each, 10 for \$1.35, 100 for \$12.50.

Select Varieties of Pears

Standard Pears prefer a strong loam, but succeed well in a great variety of soils, and upon almost any land that will produce good crops of grain.

The value of a dozen or more pear trees about the house furnish a daily supply for the family and help to make the home attractive.



BARTLETT—The King of Pears

Bartlett—Large, coloring when fully ripe to waxen yellow with red blush; juicy, melting, highly flavored. The tree bears early and abundantly. May be grown either as dwarf or standard, but succeeds best as standard. Aug. and Sept.

Clapp's Favorite—Large size; pale lemon yellow; flesh fine grained, juicy, melting, rich and buttery, earlier than Bartlett and resembling the Flemish Beauty in growth. It is equally hardy with Flemish Beauty; a good grower and productive. Care should be taken to pick the fruit at least ten days before it would ripen upon the tree. Aug. and Sept.

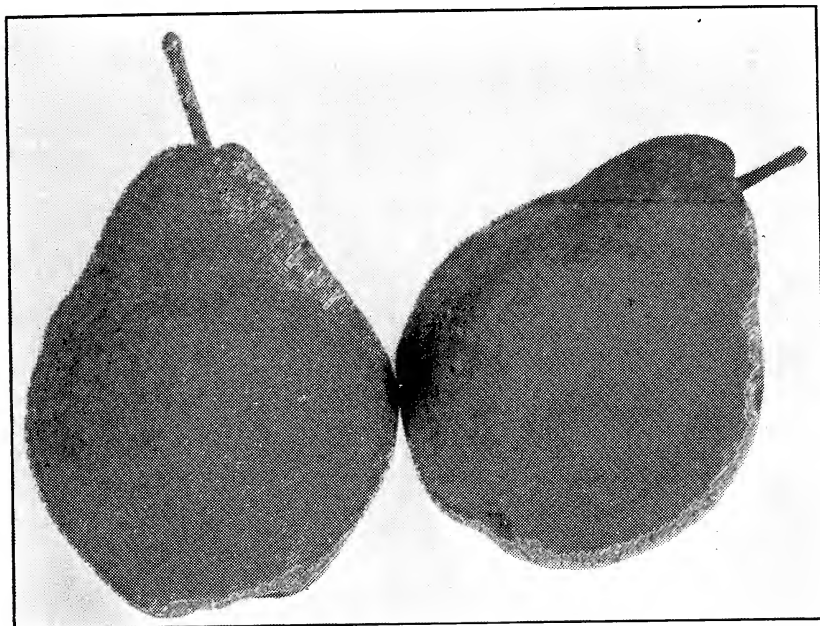
Seckel—Small size; yellowish russet, with red cheek; flesh whitish, buttery, very juicy and melting. The richest and finest variety known and extensively planted all over the country. A prolific bearer. Sept. to Oct.

WHOLESALE PRICE For all Varieties of Standard Pear Trees Grown on the Best French Pear Stocks.

First class 2 year trees 6 to 7 ft., $\frac{3}{4}$ & up, 29 cents each, 10 for \$2.75, 100 for \$25.00.

First class 2 year trees 5 to 6 ft., $\frac{5}{8}$ to $\frac{3}{4}$, 23 cents each, 10 for \$2.00, 100 for \$18.50.

First class 2 year trees 4 to 5 ft., $\frac{1}{2}$ to $\frac{5}{8}$, 15 cents each, 10 for \$1.35, 100 for \$12.50.



KIEFFER PEARS (from photo.)

ripens just after Seckel; a splendid keeper.

✓ **Tyson** — Medium size; deep yellow at full maturity, slightly russet, with a crimson cheek; melting, juicy and fine flavored; a vigorous and rapid grower. Aug.

✓ **Lawrence** — Above medium size, yellow, tender and melting; quality best; one of the best winter pears. In season during mid-winter.

✓ **Garber** — Earlier than Kieffer; large and much better quality; free from blight, very

hardy, immensely productive, bears young; excellent for canning and preserving. Sept. to Oct.

✓ **Sheldon** — Large size; roundish; greenish yellow, mostly covered with thin light russet; very juicy, melting, sweet and vinous; a fine grower and good bearer. Oct. to Nov.

✓ **Duchess d'Angouleme** — Very large; of greenish yellow, with patches of yellow and a dull red cheek; a vigorous and strong grower and a good bearer while quite young. Oct. to Nov.

✓ **President Drouard** — Highly recommended for its rich flavor and great keeping qualities. Tree a vigorous grower. Fruit large and handsome; melting and juicy. Mar. to May.

✓ **Wilder** — Handsome, melting, sweet, pleasant, with small core, fine grained, tender and juicy. Greenish yellow with brownish red cheeks. Aug.

✓ **Kieffer** — A vigorous grower, an early and regular bearer and very productive, fruit large, rich yellow, tinged with red, somewhat russety, flesh white, buttery and juicy. A good canning pear. Oct.

✓ **Beurre Clairgeau** — Very large; light yellow, shaded with crimson and russet; an early and abundant bearer. Jan.

✓ **Howell** — Large size; light-waxen yellow, sweet and melting; excellent quality; a strong and hardy grower and good bearer. Sept. to Oct.

✓ **Flemish Beauty** — Large size; greenish yellow and brown; rich and juicy. An old and highly esteemed variety; a strong grower and a great bearer; hardy and desirable. Sept. to Oct.

✓ **Anjou** — One of the best known, most popular and profitable late pears. The tree is a vigorous grower, hardy and prolific; of large size, green in color, but often yellowing when thoroughly ripe. For late fall and early winter use, there is no better variety. Oct. to Jan.

✓ **Louise Bonne de Jersey** — Large size, pale green in the shade but overspread with brownish red in the sun; very juicy and melting with a rich and excellent flavor. Sept. to Oct.

✓ **Worden-Seckel** — Color, bright red on one side and light golden on the other. Very hardy; bears young, and is an enormous producer;



A KIEFFER PEAR ORCHARD Five Years after Planting

WHOLESALE PRICE For all Varieties of Standard Pear Trees Grown on the Best French Pear Stocks.

First class 2 year trees 6 to 7 ft., $\frac{3}{4}$ & up, 29 cents each, 10 for \$2.75, 100 for \$25.00.

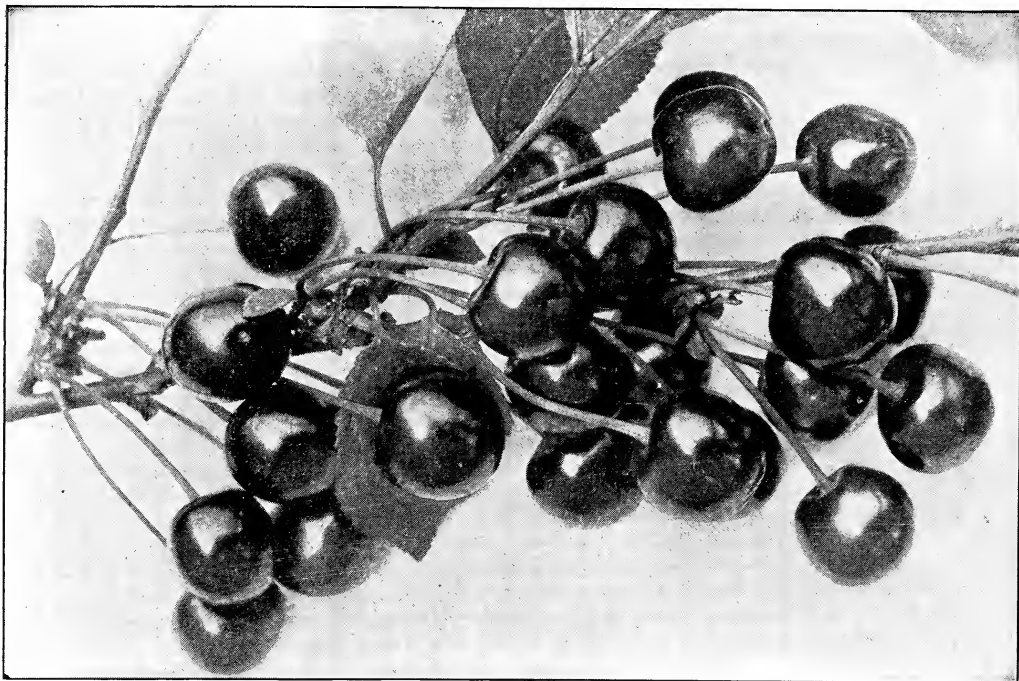
First class 2 year trees 5 to 6 ft., $\frac{3}{4}$ to $\frac{3}{4}$, 23 cents each, 10 for \$2.00, 100 for \$18.50.

First class 2 year trees 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{4}$, 15 cents each, 10 for \$1.35, 100 for \$12.50.

Propagated Where the Best Trees Grow

Select Varieties of Cherries

The Cherry grows best on gravelly soil, and there attains its highest perfection, but will do very well in almost any situation except a wet one. It is one of the most ornamental of all fruit trees which, with its delicious and refreshing fruit, makes it very desirable for planting near the dwelling, where beauty and shade, as well as fruit, are so desirable.



The Most Popular Cherry MONTMORENCY ORDINAIRE Hardy and Productive

Montmorency Ordinaire—The most popular of all hardy cherries for market and home use. This cherry is planted largely in all parts of the country. The fruit is in great demand by canning factories and others, and sells at fancy prices. Montmorency has been growing in popularity all over the country each year, so that it has been almost impossible to grow trees fast enough to keep up with the demand. It is of large size, light red in color, stem rather short. The tree is very hardy and a vigorous grower. The trees bear fruit soon after planting. I visited a friend last summer who has a large orchard of Montmorency cherries in bearing. The trees have been planted only a few years, and yet they were laden with the most beautiful fruit.

Buffalo, New York. June 10th, 1913.

Mr. F. W. Wells;—Dansville, N. Y.

Dear Sir: The 800 Montmorency Cherry trees are all planted and as far as I can see are doing excellently. There have been many favorable comments on the appearance of the trees and so far the shipment has been highly satisfactory.

George C. Beals.

Ostheime—Very hardy, fruit large and roundish. Flesh is liver colored, tender, juicy and almost sweet, although a sub-acid Cherry. Quality good. Middle of July.

Vladimir—A Russian variety. Hardy, strong grower, very productive, sub-acid, of excellent quality, juicy.

Reine Hortense—Large, bright red. vigorous, productive, delicious.

Olivet—A tree of this variety should be in every garden. The fruit is very large, has a shining deep red color; tender, mild, sub-acid flavor. Finest table and canning Cherry you can get. Ripens in June.

Louis Phillippe—Large dark red; flesh tender, mildly acid, good to best. Mid-July.

WHOLESALE PRICE For all Varieties of Cherry Trees on This Page, Grown on the Best Cherry Stocks.

First class 2 year trees 5 to 7 ft., $\frac{3}{4}$ & up 25 cents each, 10 for \$2.00, 100 for \$19.00.

First class 2 year trees 4½ to 5 ft., $\frac{3}{8}$ to $\frac{3}{4}$, 18 cents each, 10 for \$1.75, 100 for \$14.00.

First class 2 year trees 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{8}$, 12 cents each, 10 for \$1.00, 100 for \$ 9.00.

Correct Report of a Five Acre Cherry Orchard by a Large Grower at Geneva, N. Y.

\$16,679.88 in 13 years

Year	Pounds	Price per lb.	Total amount sales
1899	886	5c	\$ 44.30
1900	2,382	4c	95.28
1901	1,926	5c	96.30
1902	3,012	8c	240.96
1903	33,200	5c	1,660.00
1904	22,785	5c	1,139.25
1905	31,845	4c	1,273.80
1906	32,345	4c	1,293.80
1907	25,295	4 1-2c	1,138.27
1908	31,780	5c	1,589.00
1909	50,830	5c	2,541.50
1910	43,000	5c	2,150.00
1911	62,135	5 1-2c	3,417.42
Total	341,421		\$16,679.88

Wells Wholesale Nurseries, Dansville, N.Y.

The absence of Sour Cherries and the small amount of Sweet kinds offered in our markets is becoming more noticeable every year. Why, we do not know, considering the desirability of this fruit. In some sections there were more cherries grown twenty years ago than there are now.



EARLY RICHMOND CHERRIES. Trees Very Productive

Early Richmond—One of the most valuable and popular cherries, unsurpassed for cooking purposes. It is the good old variety that yields such marvelous crops in the gardens. The most hardy of all varieties, uninjured by the coldest winters. Tree slender in growth, with a roundish spreading head, exceedingly productive. Ripens through June. The cherry tree bears almost every year, and is an easy fruiter. For many years Dansville has been the largest cherry growing section of the U. S., while the majority of nurserymen are buyers instead of growers.

Cherries are generally thought of as a sort of "good-to-eat" home-crop that is useful only a little while in midsummer or for canning for winter. There are a good many commercial Cherry orchards, but the great majority of people do not know that Cherry growing on a commercial scale is possible. In the small towns farmers will peddle a few Cherries during the ripening season, sometimes finding a market and sometimes not—hence comes the popular notion that Cherry-growing is not capable of yielding regular, dependable profits.

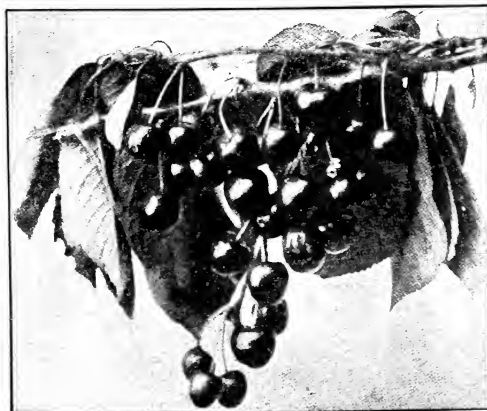
In this day many a housewife does not secure the quantity of cherries each year she would like for the family use. Why? Because its use has extended in so many ways by canning and preserving, manufacturing syrups, etc., that today cherries can be contracted ahead for a term of years for more money than we received four or five years ago. This is creating a greater demand from all the large centers of population for more fresh cherries year after year at advancing prices, and my experience teaches me that well cared for cherry trees of standard varieties are fully as profitable as any fruit that can be grown upon the farm or in the garden.

Adams, New York, May 10th.

F. W. Wells:—

I received trees O. K. Say, Mr. Wells, are all of your trees like the ones you sent me? They are the best I have ever seen with the best formed top trees I ever planted.

J. C. Larkin



Showing Productiveness of Early Richmond

WHOLESALE PRICE For all Varieties of Cherry Trees on This Page, Grown on the Best Cherry Stocks.

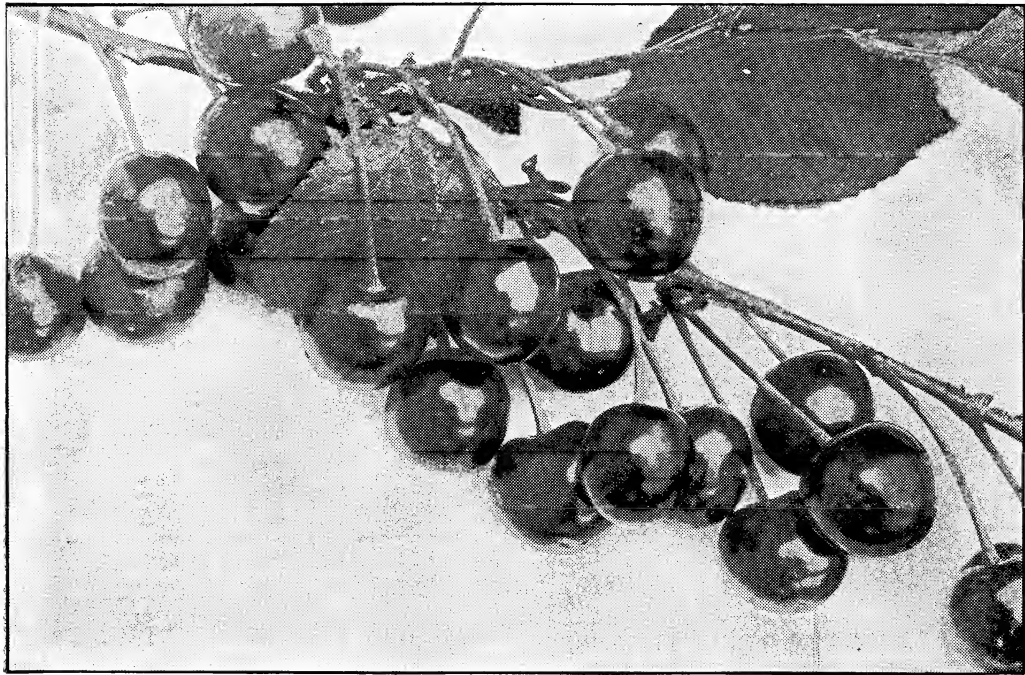
First class 2 year trees 5 to 7 ft., $\frac{3}{4}$ & up 25 cents each, 10 for \$2.00, 100 for \$19.00.

First class 2 year trees 4½ to 5 ft., $\frac{1}{2}$ to $\frac{3}{4}$, 18 cents each, 10 for \$1.75, 100 for \$14.00.

First class 2 year trees 4 to 5 ft., $\frac{1}{2}$ to $\frac{1}{2}$, 12 cents each, 10 for \$1.00, 100 for \$ 9.00.

Propagated Where the Best Trees Grow

On account of the time of ripening, and of the small size of fruit, Cherries escape damage from windstorms and hail that sometimes destroys crops of the larger fruits; and though not more hardy, the blossoms are not frozen so quickly as are apple or peach blossoms. We have repeatedly made the statement that Cherry orchards will pay more than orchards of any other fruit. It is hard to give any definite figures, because conditions of growing and marketing differ so much; but the average good Cherry tree in an orchard should yield 400 pounds of fruit a year. Some may go as low as 200, while we have trees that yield 900. Nearly all canneries of Cherries, of which there are many in every Cherry-growing section, pay at least $3\frac{1}{2}$ cents a pound for the fruit; most of the time the price realized is fully double this. If your tree yields even an average of 200 pounds and you get no more than $3\frac{1}{2}$ cents, the crop will bring in \$7, and the amount likely will run double this. As there are forty to sixty trees to the acre, your acre yield will be worth from \$280 to \$420.



ENGLISH MORELLO—A Valuable Late Cherry

English Morello—Without doubt one of the most valuable of this class. English Morello is late and much liked by canning establishments. It is one of the few varieties that seems to succeed well with neglect. Birds do not bother it, May bugs shun it, rot is unknown to it, and all in all it is one of the safest cherries to plant. Easily grown, generally producing a heavy crop. Fruit, dark red; quality good, with a rich acid flavor. Tree very hardy and recommended for extremely cold latitudes. Early Richmond, Montmorency and English Morello make a very fine combination of varieties to plant. They ripen in the order named above with ample time between the season for ripening of each, to enable growers to harvest each variety to the best advantage.

Baldwin—Of the Morello type; round, slightly sub-acid, sweetest and richest. A fine upright grower, remarkable for earliness, hardness and productiveness. June.

Dyehouse—A very early and sure bearer, ripens a week before Early Richmond. For tarts, pies and canning it has no equal for home use. June.

Flay Duke—Large red; juicy and rich; an old, excellent variety; vigorous, productive, June 15.

Wragg—A Russian variety. One of the hardest cherries, vigorous and productive, medium size, dark purple, fine quality and has produced annual crops at the northernmost limit.



What's More Attractive than a Cherry Orchard in Full Bloom

WHOLESALE PRICE For all Varieties of Cherry Trees on This Page, Grown on the Best Cherry Stocks.

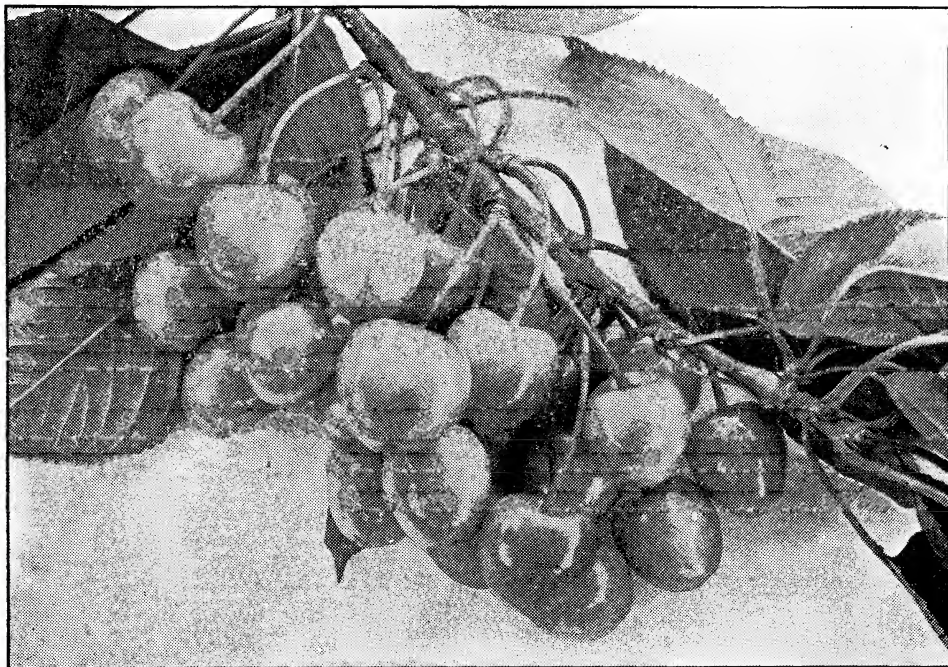
First class 2 year trees 5 to 7 ft., $\frac{3}{4}$ & up 25 cents each, 10 for \$2.00, 100 for \$19.00.

First class 2 year trees $4\frac{1}{2}$ to 5 ft., $\frac{5}{8}$ to $\frac{3}{4}$, 18 cents each, 10 for \$1.75, 100 for \$14.00.

First class 2 year trees 4 to 5 ft., $\frac{1}{2}$ to $\frac{5}{8}$, 12 cents each, 10 for \$1.00, 100 for \$ 9.00.

Sweet Varieties of Cherries

The fruit of which is heart-shaped with tender, sweet flesh and the trees rapid growers. With my experience in growing cherries I by all means urge every owner of a home with a little space to plant Sweet Cherry Trees. No fruit is more liked by members of the family than this delightful fruit when fresh picked, stewed or preserved.



NAPOLEON CHERRIES (Reduced one half)

- ✓ **Napoleon Cherry**—Fruit very large, oblong, pale yellow, with a bright red cheek in the sun. Flesh very hardy, brittle, reddish at stone, juicy, and sweet. Tree a vigorous and erect grower, very productive. Early in July.
- ✓ **Bing**—One of the most delicious Sweet Cherries grown. Tree very hardy and vigorous with heavy foliage. It succeeds in the East better than most sweet varieties. Fruit is large, dark brown or black and of very fine quality. Bing is a good shipper and should be planted with Lambert for commercial purposes.
- ✓ **Black Tartarian**—Very large; bright purplish black; half tender; juicy, very rich. Tree a remarkably vigorous and erect grower, and an immense bearer. One of the most popular varieties in all parts of the country. Ripe last of June.
- ✓ **Gov. Wood**—One of the best. Clear, light red; tender and delicious. Tree vigorous and productive. End of June.
- ✓ **Lambert**—A valuable Sweet Cherry of the largest size. Skin dark purplish red, almost jet-black when ripe. Flesh firm, rich and juicy. Tree hardy, a strong grower and an enormous bearer.
- ✓ **Windsor**—Fruit large; liver colored, resembling the Elkhorn, ripening a few days after that variety; flesh remarkably firm, of fine quality. Tree hardy and prolific. Vigorous. Middle of July.
- ✓ **Yellow Spanish**—Large, pale yellow, with red cheek; firm, juicy and excellent, one of the best light colored cherries; productive. Last of June.
- ✓ **Rockport**—Fruit large, heart-shaped; skin pale amber; sweet and excellent. July.
- ✓ **Royal Ann (Napoleon)**—A valuable cherry of the largest size. Pale yellow, with bright red cheek; very firm, juicy and sweet; valuable for canning.
- ✓ **Black Heart (Black Ox Heart)**—An old variety; deep black; flesh tender, juicy, sweet. July.
- ✓ **Black Russian**—Fruit large; deep black; flesh solid and firm. Last of July.
- ✓ **Mercer**—Tree very hardy. Fruit dark red, larger than Black Tartarian. End of June.
- ✓ **Schmidt's Bigarreau**—Black; flesh dark, firm. Very productive. Is one of the best firm fleshed cherries of the largest size. July.

Jackson Summit, Pa., May 2nd, 1913

F. W. Wells:—

The 400 trees you shipped came through in fine shape and wish to thank you for the nice stock you sent. Have them all set and they do not seem to know that they have been out of the ground.

James W. Lain.

WHOLESALE PRICE For all Varieties of Sweet Cherry Trees Grown on the Best French Cherry Stocks.

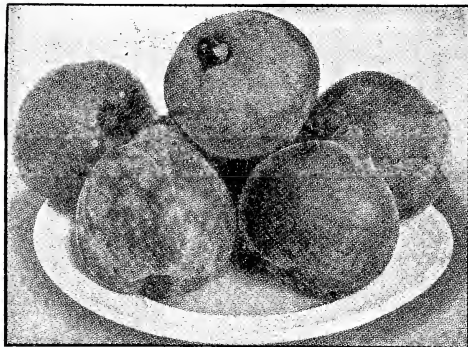
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First class 2 year trees 5 to 6 ft., $\frac{3}{8}$ to $\frac{3}{4}$, 23 cents each, 10 for \$2.00, 100 for \$17.50.

First class 2 year trees 4 to 5 ft., $\frac{1}{2}$ to $\frac{3}{8}$, 15 cents each, 10 for \$1.35, 100 for \$12.50.

Propagated Where the Best Trees Grow

Select Varieties of Quince



A PLATE OF ORANGE QUINCE

✓ **Orange**—Large, roundish; bright golden yellow; cooks tender and is of very excellent flavor. Valuable for preserves or flavoring; very productive; the most popular and extensively cultivated of the old varieties. October.

✓ **Bourgeat**—A new golden prolific variety of the best quality. Tree a remarkably strong grower, surpassing all others, yielding immense crops, fruiting at three and four years in nursery rows. Fruit of largest size, round, rich golden color; smooth, very tender when cooked; has been kept until February in good condition.

✓ **Champion**—Fruit very large, fair and handsome, surpassing other varieties in this respect; bears abundantly while young; flesh cooks as tender as an apple and without hard spots or cores; flavor delicate, imparting an exquisite quince taste and odor to any fruit with which it is cooked. The most valuable of all.

✓ **Missouri Mammoth**—Large size, very productive; superb market sort.

✓ **Meech's Prolific**—The most prolific of all known varieties; ripens between the Orange and the Champion. Bears very early, usually a full crop at three years; quality unsurpassed and size large.

✓ **Rea's Mammoth**—A seedling of the Orange; larger than that variety but of same form and color. Excellent flavor and very productive. It flourishes in any good garden soil, which should be kept mellow and well enriched. Prune off all the dead and surplus branches.



2 to 3 Ft. Quince

The Quince is of late attracting a great deal of attention as a market fruit. Scarcely any fruit will pay better in the orchard. The tree is hardy and compact in growth, requiring but little space, productive, gives regular crops and comes early into bearing. The fruit is much sought after for canning for winter use. When put up in the proportion of about one quart of Quinces to four quarts of other fruit, it imparts a delicious flavor.

Millsboro, Pa., Jan. 25, '13
Dear Mr. Wells:—

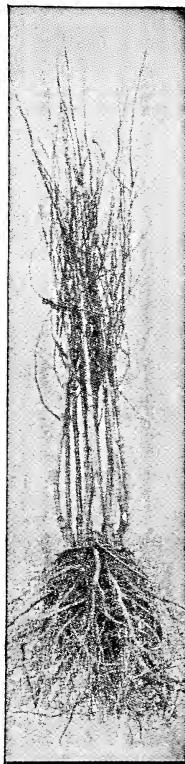
Your trees came last year in such good condition and were so far superior to the trees that I got from the — your competitors that you can depend upon the supplying of our wants when we are accorded the same treatment as last year.

Yours very truly,
J. H. Harshman.

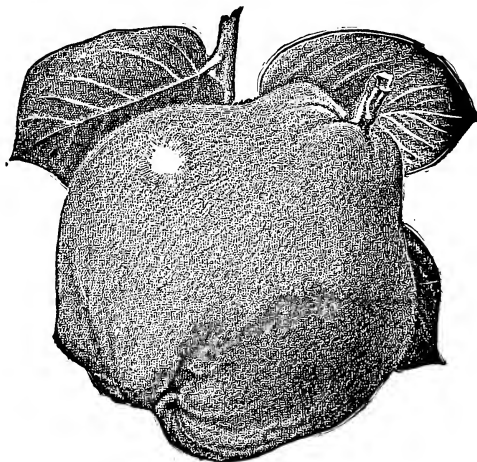
Elmira, N. Y., May 5th.
F. W. Wells:—

I wish to express my thanks to you for your personal attention to my order of nursery stock which I am glad to say reached my expectations fully. I have recommended several others to you and shall be glad to continue to do so. Your promises are carried out to the letter which is more than can be said of another firm in your locality.

T. J. Murphy.



3 to 4 Ft. Quince



CHAMPION QUINCE

WHOLESALE PRICE For all Varieties of Quince Trees Grown on the Best Imported Stock.

First class trees, 4 to 5 feet high, 2 year, 20 cents each, 10 for \$1.75, 100 for 15.00.
First class trees, 3 to 4 feet high, 2 year, 15 cents each, 10 for \$1.25, 100 for \$12.00.
First class trees, 2 to 3 feet high, 2 year, 12 cents each, 10 for \$1.00, 100 for \$9.00.

Select Varieties of Dwarf Apples and Pears

Dwarf Apple Trees Appeal to City Buyers whose small gardens have no room for Standard Trees, but offer ample space for a few dwarfs.



DWARF APPLE TREE

Like Dwarf Pear Trees they come into bearing much earlier than Standard Trees. Their low broad heads are within reach, so that apples or pears can be easily picked. You can plant your garden full of dwarf fruit trees and still grow strawberries and vegetables. With dwarfs some varieties will bear the second year, and will bear a full crop the fourth year. The use of dwarf trees is usually confined to apple and pears. While more dwarf trees can be planted upon an acre, and larger fruit can be produced, still they have not found favor among commercial orchardists except in a few sections where an extra high grade fruit is desirable. Dwarf trees are secured by propagating upon a slow growing root, but will not remain dwarf unless severely headed-in every year.

I offer the best trees budded on Paradise or Doucin stocks. They will succeed in many places where standard trees fail. In a word, they are the kind of dwarf trees that will put their strength into fruit instead of wood which I can supply in the following varieties:

Yellow Transparent, Gravenstein, Baldwin, McIntosh, Fameuse, Alexander, Duchess, Bismarck, Sweet Bough, Red Astrachan, Sutton Beauty, Fall Pippin, King and Golden Sweet.

Wholesale price for all varieties of Dwarf Apple trees, grown on the best imported stocks: 3 to 4 feet high, 35 cents each, 10 for \$3.00, 100 for \$25.00.

Select Varieties of Dwarf Pears

Dwarf pear trees often bear fruit the same year planted, and the trees occupy but little room in the garden. They can be planted very closely together and kept headed back. There is scarcely a city or town lot so small that room cannot be found for a few dwarf fruit trees. Their hardiness makes it possible for anybody, anywhere, to produce delicious fruits. I am confident that if my patrons were to spend hours choosing from local nurseries or the agent's catalogues, they would not find an equal number of varieties that possessed more valuable features for the home or market than those offered in this list.

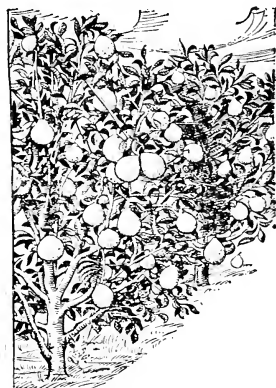
I offer the following list of superior varieties of Dwarf Pear trees. These are about all the varieties that will succeed as Dwarf trees. (See description of these on other pages.)

Bartlett, Seckel, Clapp's Favorite, Clairgeau, Duchess, Kieffer, Lawrence, Louise Bonne, Flemish Beauty and Wilder Early.

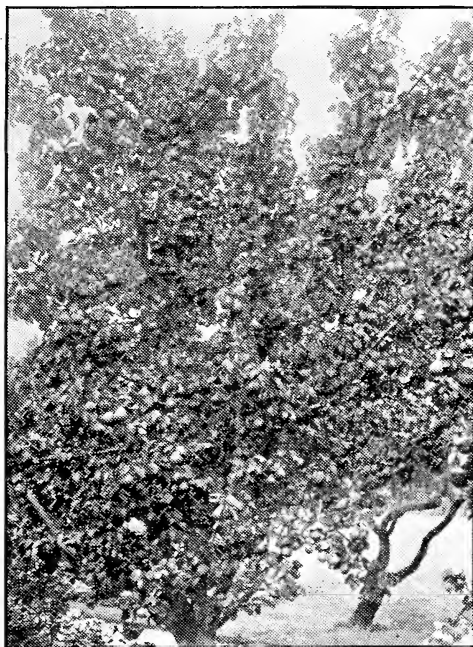
Wholesale price for all varieties of Dwarf Pear trees, grown on the best Imported Quince stocks:

First class trees, 3 to 4 feet high, 15 cents each, 10 for \$1.35, 100 for \$12.00.

Extra size trees, 4 to 5 feet high, 20 cents each, 10 for \$1.75, 100 for \$15.00.



A HEDGE CONTAINING DWARF PEARS



DWARF PEAR TREES

Mr. F. W. Wells, Dansville, N. Y.,

Dear Sir:—I received trees sent from your nursery April 18th, and planted the same day with good results. Eleven quinces are breaking leaf today. The weather here is about 85 degrees and your trees are standing a good test. I thank you for your good selection of stock and hope to place a larger order with you this fall.

Yours truly,
Herbert Parks.

Burbank, Fla., Apr. 26th, '13

Propagated Where the Best Trees Grow

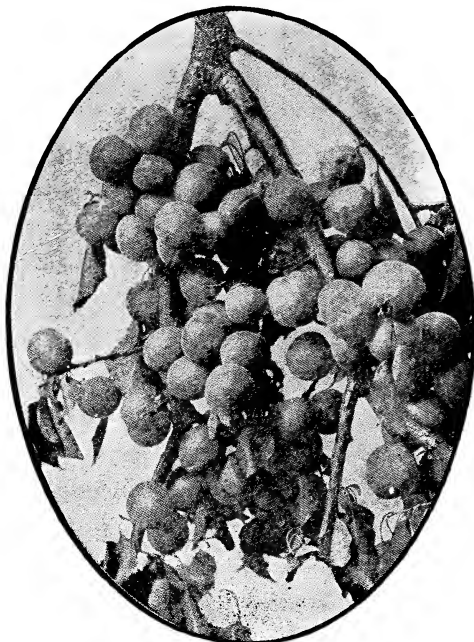
Select Varieties of Apricots Budded on Plum Roots

A delicious fruit of the Plum species. These Russian Apricots are quite distinct from the European varieties, which I have discarded, all but a very few of the best European varieties. This variety can be grown wherever Peaches can be grown. The other varieties can be grown successfully in any country where the Plum succeeds. They are the most beautiful and delicious of all fruits, commanding at all times a good price in our markets, both fresh and dried. We believe no garden should be without a few of these trees. They bear very young and abundantly. They will stand thirty degrees below zero without injury, and are perfectly free from insect ravages and disease.

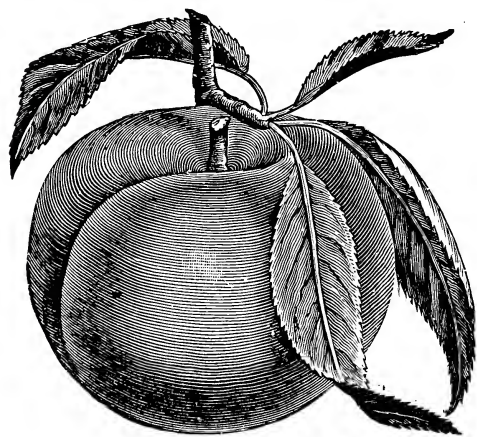
The leading characteristics of the apricots are extreme hardiness, early bearing, productiveness, and freedom from disease. Every garden should have one or more trees. In the selection of choice garden fruits it is quite indispensable. It succeeds well trained against a house wall, fence or trellis, leaving the open ground for other trees. In cold sections, too, where the trees get winter killed, or the blossoms injured by the late spring frosts, trees can easily be protected by mat or board screens. I offer all hardy varieties as follows:

✓ **Alexander**—Very hardy, an immense bearer; fruit large, yellow, flecked with red; very beautiful, sweet and delicious. July.

✓ **Alexis**—Very hardy; an abundant bearer; yellow, with red cheek; large to very large; slightly acid, rich and luscious. July.



ALEXIS APRICOTS



ALEXANDER APRICOT

✓ **Gibb**—Tree hardy, grows symmetrical, productive; fruit medium, yellowish, sub-acid, juicy and rich; the best early variety, ripening soon after strawberries. Last of June.

✓ **J. L. Budd**—Tree a strong grower and profuse bearer, fruit large, white with red cheek; sweet juicy, with a sweet kernel, as fine flavored as an almond; the best late variety.

✓ **Harris**—Equal in size and quality to the best cultivated, recommended for its hardiness and good bearing qualities. June 20th to July 1st.

✓ **Montgamet**—Deep yellow, one of the best for preserving. Sub-acid and of good quality. Tree vigorous and productive.

✓ **St. Ambrose**—One of the largest and finest apricots, ripening early in August.

Wholesale Price of all varieties of Apricot trees on Plum roots, 4 to 5 feet high, 35 cents each, 10 for \$3.00. 3 to 4 feet high, 25 cents each, 10 for \$2.50.

Hawley, Pa., May 19th, 1913.
F. W. Wells, Dansville, N. Y.

Dear Sir:—The order of 500 Apple trees came through two weeks ago today and by the first of last week we had them all planted and pruned. As far as it is possible to judge now the trees are alright, good size, good shape and good condition. In fact they are as good as those I paid a Rochester firm forty cents each for last year. I feel that you have saved me about \$150.00 on the deal.

R. F. Martin.

Morristown, N. J., June 16, 1913.
F. W. Wells, Dansville, N. Y.

Dear Sir:—I am happy to report that all the stock received from you is growing beautifully.
C. E. Beddow.

1912

1912

NEW YORK STATE FAIR
SYRACUSE

SECOND PRIZE

FRUIT DEPARTMENT

Exhibitor's No. 1

Section

No. 17

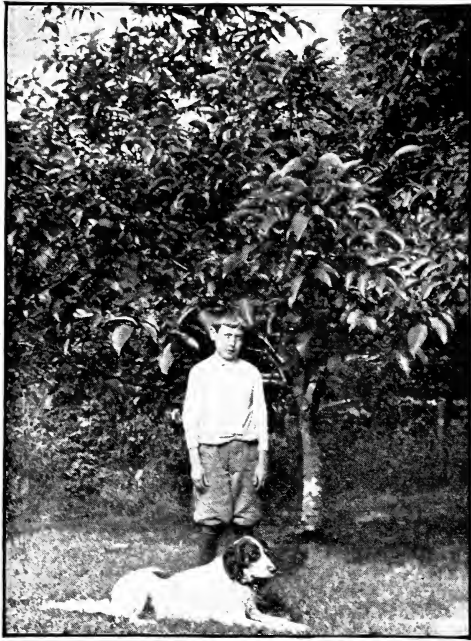
Class

Largest and Best
Collection Fruit Trees

S. C. SHAVER, Secretary

Awarded to F. W. Wells, Dansville, N. Y.

Select Varieties of Nut Trees



An English Walnut Tree on F. W. Wells' lawn 6 years after planting bearing nuts this year and his son Wesley ready to pick them as soon as matured.

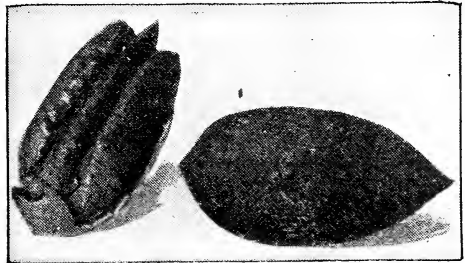
The growing demand for nuts, and the immense quantities of them yearly imported to meet it have given a great impetus to the planting of nut-bearing trees. The returns from established nut-bearing orchards, as well as numerous experiments, show plainly how successful nut culture may be made in many sections.

- ✓ **English Walnut**—A fine, lofty-growing tree, with handsome, spreading head; produces large crops of thin-shelled, delicious nuts which are always in demand at good prices. They are fairly hardy and are fruiting here in the Genesee Valley.

Price of English Walnut Trees, 3 to 4 Feet, 50c. each, 10 for \$4.50.

- ✓ **Black Walnut**—A native tree of large size and majestic form, beautiful foliage. The most valuable of all trees for its timber, which enters largely into the manufacture of fine furniture and cabinet ware, and brings the highest price in market. Tree a rapid grower, producing a large round nut of excellent quality.

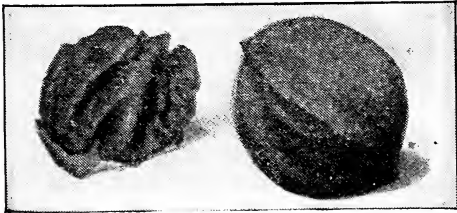
Price of Black Walnut Trees, 5 to 6 Feet, 50c. each to 5 Feet, 35c each, 10 for \$3.00.



PECAN NUTS

- ✓ **Butternut**—A fine native tree producing a large longish nut, which is prized for its sweet, oily, nutritious kernel.

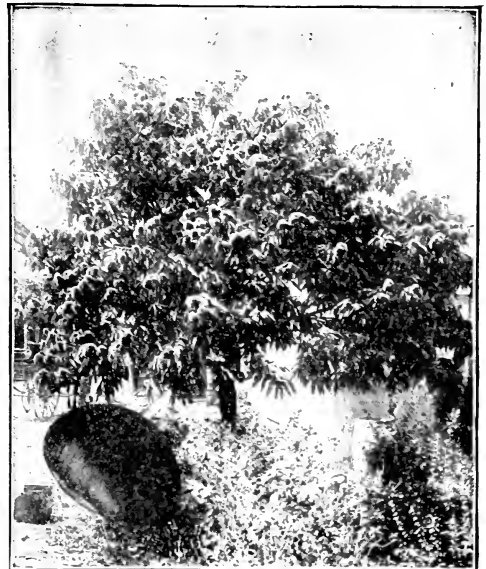
Price of Butternut Trees, 4 to 5 feet, 50c each, 10 for \$4.50.



HICKORY NUTS

- ✓ **Pecans**—Are hardier than English Walnuts, but will not succeed far north. This nut is very productive.

Price of Pecan Nut Trees, 3 to 4 Feet, 50c. 10 for \$4.50.



AMERICAN SWEET CHESTNUT

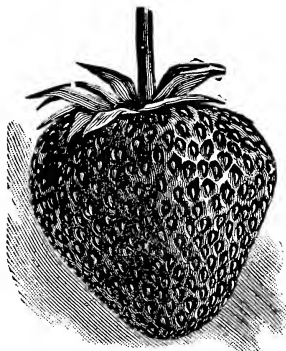
- ✓ **Hickory, Shell Bark**—To our taste no other nut that grows, either foreign or native, is superior to this in quality; it possesses a peculiar, rich nutty flavor excelled by none. The tree is of sturdy, lofty growth. The wood, on account of its great strength and elasticity, is highly prized for making agricultural implements.

Price of Hickory Nut Trees, 3 to 4 Feet, 50c each, 10 for \$4.50.

- ✓ **The American Sweet Chestnut**—Is adapted to a great portion of this country. It is valuable as a nut producing tree, timber and ornamental purposes. As high as \$14.00 per bushel has been paid for American Sweet Chestnuts when first brought into New York market. \$6.00 to \$10.00 per bushel is the common price.

Price of American Sweet Chestnut Trees, 4 to 5 feet, 50c. each, 10 for \$4.50.

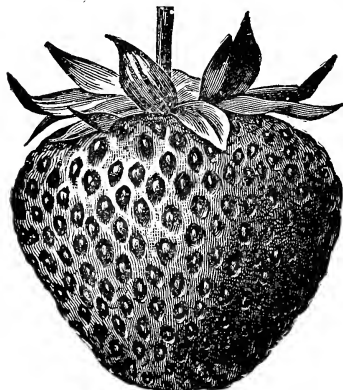
Propagated Where the Best Trees Grow



SENATOR DUNLAP

the strawberry plants are to be sent by express or mail.

- ✓ **Senator Dunlap**—A well tested, early variety, one of the safe sorts to plant everywhere. Fruit good size, regular form, beautiful bright red, glossy, firm, splendid keeper and shipper, excellent quality, one of the best for canning.
- ✓ **Jessie**—Large, handsome, roundish conical; firm; of good quality. Plant vigorous and productive. One of the best for home market. Season early to medium.
- ✓ **Crescent**—Medium, uniform, conical; bright scarlet; ripens with Wilson but continues longer. Plants wonderfully rank growers. Succeeds on all soils.
- ✓ **Sharpless**—This grand old sort originated in Pennsylvania, and has been planted everywhere with very satisfactory results. Fruit large size, showy and good. Season medium.
- ✓ **Wilson's Albany**—The old standard sort for preserving and canning.
- ✓ **Haverland**—Large, long, bright red; a great yielder. One of the best of recent introduction.



BRANDYWINE

large size until the close of the season.

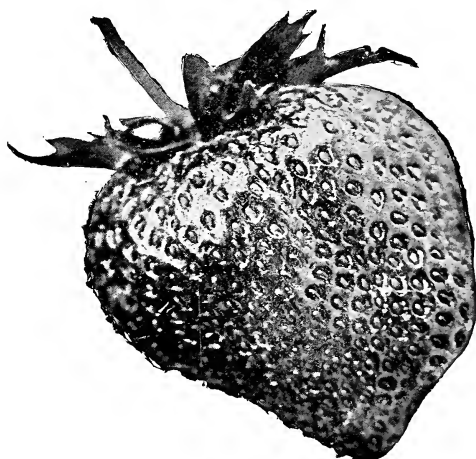
- ✓ **Brandywine**—A very late and firm berry; a good shipper, good canner, a good all round strawberry. Season medium to very late.
- ✓ **McKinley**—Medium to late. Fruit large and firm, of round, conical shape and bright red color which extends clear through the meat. Always attractive and of highest quality. On rich leamy soil the fruit is very large, five and one-half pounds of fruit were grown from twelve plants of the McKinley strawberry.

Select Varieties of Strawberries

The Strawberry delights in good, rich, moist soil, but will grow on any soil which is capable of raising good general crops. By planting early, medium and late varieties, the grower is supplied with fruit during the entire strawberry season. In hill culture plant 15 inches apart each way, in beds 4 feet wide, with alleys of 2 feet between. For matted rows, plant 1 foot apart in rows 4 to 5 feet apart, for varieties which make plants freely; for other varieties, 3 feet apart will answer.

I pack all my Strawberries in baskets containing about 1,000 plants each, in damp moss, a much superior way to packing them in large, tight boxes. Their freshness upon arrival at destination is surprising.

NOTE :—Do not order strawberry plants sent by freight. My patrons order from 50 to 500 trees, and 500 or more strawberry plants by freight. Now the trees should go by freight and the **strawberries by express, or small lots by mail.** In all cases when desired by mail, add postage at rate of 20c. per 100. Always state plainly that



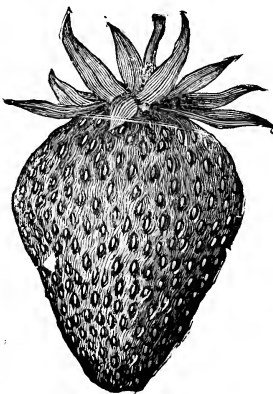
CORSICAN

- ✓ **Corsican** is a great strawberry for many reasons. First, it is the biggest berry; second, it is the brightest and best in color; third, it is a great yielder, and producer; fourth, and the most important of all, the foliage is exceedingly vigorous and leathery, resisting fungus, drought, weeds, and even neglect of cultivation.

Marshall—An extra large and handsome berry of a high color and fine quality, ripening very early. Plants strong, with high culture produces heavy crops.

- ✓ **Sample**—Late, of large size and yields enormous quantities of high quality bright red berries. A standard shipping variety.

Michael's Early—Very productive; berries medium size, bright crimson, fair quality.



MICHAEL'S EARLY

Wholesale price for all varieties of Strawberries named above, extra strong plants, (by express) 10 for 15 cents, 100 for 65 cents, 1000 for \$4.50.

Fall Bearing Strawberries



Fresh Picked AMERICUS STRAWBERRIES October 30, 1912, and selling at 25 Cents a quart by the quart

- ✓ **Americus** (Per.)—Plant medium sized, foliage medium; a shade lighter in color than Francis, has a good heavy root system, a fairly good plant maker, blossoms strongly staminate, fruit light red, heart shaped, of fine texture, good quality, half the size of Brandywine, fruit stems stout, holding fruit well off the ground, has fruited the last five years on spring set plants and new runners from July to cold weather. It is not uncommon for a spring set plant to produce from six to twelve well loaded fruit stalks.
- ✓ **Pan-American** (Per.)—The first fall bearing strawberry of American origin. It is just as persistent in bearing a crop in the fall months as other varieties are in the spring months, and is a good yielder. Until July 1st all blossom stems should be picked off. After that, let them grow and in about three weeks you can pick ripe berries and continue to pick them until cold weather.
- ✓ **Productive** (Imp.)—A seedling of Pan-American and Autumn. Plants model growers, large, deep rooted, sturdy and hardy. Berries medium to large in size with prominent seeds on the outside, making it a good keeper and shipper. The crop produced by this variety is simply enormous. They lay about the plants in heaps and piles. This is considered by Mr. Cooper, the originator, the most productive Fall Strawberry.

Wholesale price of all varieties of Fall Bearing Strawberry Plants. Mailed postpaid. 3 for 45 cents, 6 for 75 cents, 12 for \$1.25.

Wholesale price of all varieties of Fall Bearing Strawberry Plants. By express (not prepaid.) 50 for \$5.00, 100 for \$9.00.

Cincinnati, N. Y.

Mr. F. W. Wells, Dansville, N. Y.

Dear Sir—The trees ordered from you by my letter of April 11th, were in Syracuse, on my arrival there, the latter part of April. When I saw them I was much impressed with their sturdiness and healthful condition and they have been all set. It remains of course, to be seen how fortunate I will be to have them all live. I sincerely hope they will come up to their looks and my expectations.

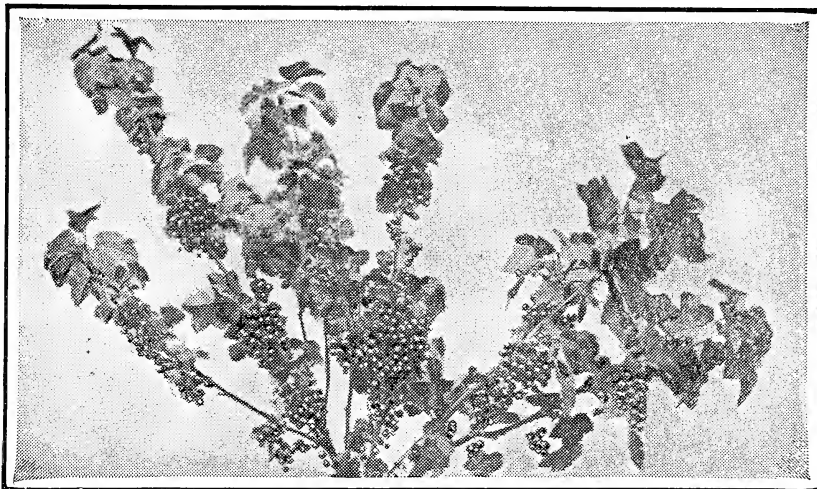
E. N. Aiken.



Propagated Where the Best Trees Grow

Select Varieties of Currants

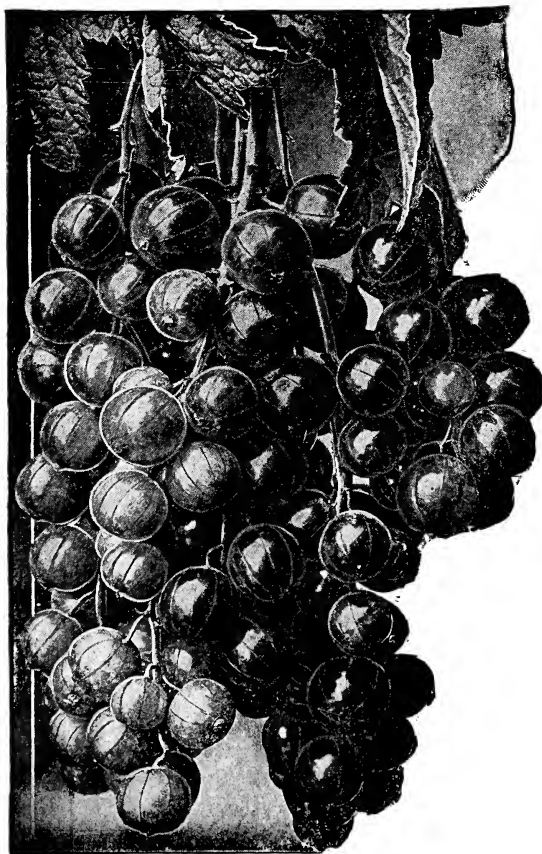
The Currant is one of the most productive and best paying small fruit that we have. There is, I believe, more profit to the acre in currants than any other small fruit that can be planted. They can be planted between the rows of trees. Records show that Currants will yield, when planted in a field by themselves, 200 to 250 bushels per acre and the selling price is from \$3.00 to \$4.00 per bushel.



Fruiting Branch of **PRESIDENT WILDER** the best and most productive Red Currant

Plant in rows four feet apart each way. Keep the ground mellow, free from weeds, and in a good state of fertility and prune freely every spring.

- ✓ **Wilder** (President Wilder)—A vigorous grower, berries large to very large, bright red; excellent with a mild subacid flavor. Ripens early and remains bright and firm until very late. Because of its exceedingly vigorous growth, great productiveness, high quality and remaining good so long after ripening, I recommend this as one of the best red currants for both table and market.



FAY'S PROLIFIC CURRANT

- ✓ **Black Champion**—From England, pronounced to be the finest Black Currant. The bushes grow very large and the flavor of the fruit excellent.
- ✓ **Cherry** (Red)—Very large; deep red; bunches short. Plants erect, stout, vigorous and productive.
- ✓ **Fay's Prolific** (Red)—A cross between Cherry and Victoria. Of large size, fine flavor, and claimed to be twice as prolific as the Cherry. Highly commended by those who have seen or had experience with it.
- ✓ **Lee's Prolific** (Black)—The fruit is large and of superior quality; the bush is a vigorous grower and productive.
- ✓ **Perfection**—A cross between Fay's Prolific and White Grape. Color, beautiful bright red; size as large or larger than the Fay, the clusters averaging longer.
- ✓ **Red Cross**—A strong growing variety. Cluster long; berry medium to large, bright red; quality good to best. Very productive.
- ✓ **Victoria** (Red)—A valuable variety, ripening two or three weeks later than the others, and continuing in fine condition for a long period. Bunches extremely long, berries of medium size, brilliant red and of the highest quality.
- ✓ **White Grape**—Very large; yellowish white; sweet or very mild acid; excellent quality and valuable for the table. The finest of white sorts. Very productive.

Wholesale price for all varieties of Currants, strong 2 year old bushes, 10 cents each, 10 for 75 cents, 100 for \$4.50, 1000 for \$37.50.

Select Varieties of Gooseberries



Gooseberries are so useful for cooking when green or ripe, and may be canned with such facility, that it is being cultivated very extensively for both home and market use.

Houghton Gooseberry—Small to medium; roundish, oval, pale red, sweet, tender, very good; plants spreading; shoots slender, enormously productive. Undoubtedly one of the best market gooseberries.

Wholesale price for Houghton Gooseberry 2 year bushes, 15 cents each 10 for \$1.00, 100 for \$7.50, 1000 for \$70.00.

Red Jacket (Josselyn)—Large sized, smooth, prolific and hardy of best quality. Has been tested over a wide extent of territory by the side of all the leading varieties, and so far the freest from mildew, both in leaf and fruit, of them all. A wonderful cropper, with bright clean, healthy foliage.

Wholesale price for Red Jacket Gooseberry 2 year bushes, 15 cents each, 10 for \$1.00, 100 for \$8.50.

HOUGHTON Very Productive

Industry Gooseberry—Berries of largest size, excellent flavor, pleasant and rich, dark red color when fully ripe. Strong upright grower, an immense cropper, less subject to mildew than most of the foreign varieties. The best known and most successful English sort.

Wholesale price for Industry Gooseberry 2 year bushes, 20 cents each, 10 for \$1.85, 100 for \$15.00.

Chautauqua—Fruit large, smooth, veined, translucent; skin thick; quality very sweet and high flavored. A vigorous grower.

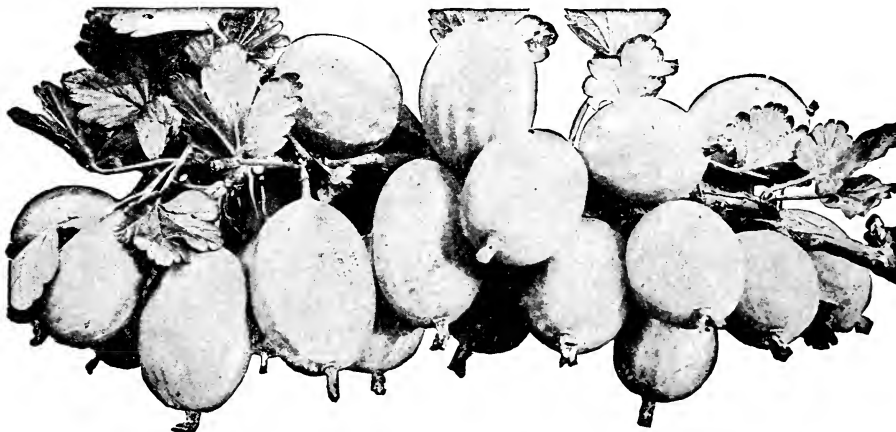
Wholesale price for Chautauqua Gooseberry 2 year bushes, 15 cents each, 10 for \$1.00, 100 for \$8.50.

Columbus—An American seedling, large size; skin greenish yellow, smooth and high quality; bush strong, robust grower, the best American gooseberry yet introduced.

Wholesale price for Columbus Gooseberry 2 year bushes, 15 cents each, 10 for \$1.00, 100 for \$8.50.

Smith's Improved—One of the largest American varieties of value; light green when ripe, sweet and excellent. Plant vigorous, healthy and hardy.

Wholesale price for Smith's Improved Gooseberry 2 year bushes, 15 cents each, 10 for \$1.00, 100 for \$8.50.



Downing—Greenish white; bush very hardy, with stiff, strong shoots; foliage heavy, covering the fruit from the sun, bears most abundantly and is profitable for market. An acre of Downing can be made to yield \$500. It is unsurpassed for canning. It is easily harvested by stripping the branches with a gloved hand, enabling the picker to gather many bushels in a day. The winnowing of leaves is done by an ordinary fanning mill, the same as beans. They can be shipped from Maine to California like marbles.

Wholesale price for Downing Gooseberry strong, 2 year bushes, 15 cents each, 10 for \$1.00, 100 for \$8.00, 1000 for \$75.00.

Propagated Where the Best Trees Grow

Select Varieties of Grapes

Grapes are planted anywhere and everywhere—to trail over the sides of houses, on arbors, sheltering paths, fences, etc.; even people who live in the crowded parts of cities may have them.



CONCORD—The best late Black Grape

✓ **Diamond White**—The leading early white grape, ripening before Moore's Early. White, with rich yellow tinge; juicy, few seeds, almost free from pulp, excellent quality; above medium size, adheres firmly to stem.

✓ **Chas. A. Green White**—Claimed by the introducer to be a new and valuable variety, a vigorous grower and an enormous yielder of very large and beautiful clusters of excellent fruit.

✓ **McPike**—This mammoth black grape has been exhibited in all parts of the country. Its great size, fine flavor and beauty creating quite a sensation. The bunches are large, even and compact.

✓ **Worden (Black)**—A splendid grape of the Concord type, larger, better quality and earlier. Vines vigorous, hardy and productive.

✓ **Brighton**—Perhaps the best red grape in cultivation. Bunch large, compact; strong grower and very productive; quality good.

✓ **Concord**—Bunch large, shouldered, compact; berries large, covered with a rich bloom. Vine a strong grower, very hardy.

✓ **Campbell's Early (Black)**—Strong grower, with large, healthy foliage; productive, its keeping and shipping qualities are equaled by no other early grape.

✓ **Moore's Early (Black)**—Bunch and berry large, round with heavy blue bloom; vine exceedingly hardy. Its earliness makes it desirable for an early market.

✓ **Agawam (Roger's No. 15) (Red)**—Berries very large, thick skin, pulp soft, sweet, sprightly, very vigorous, ripens early.

✓ **Diamond**—Leading early white grape, ripening before Moore's Early.

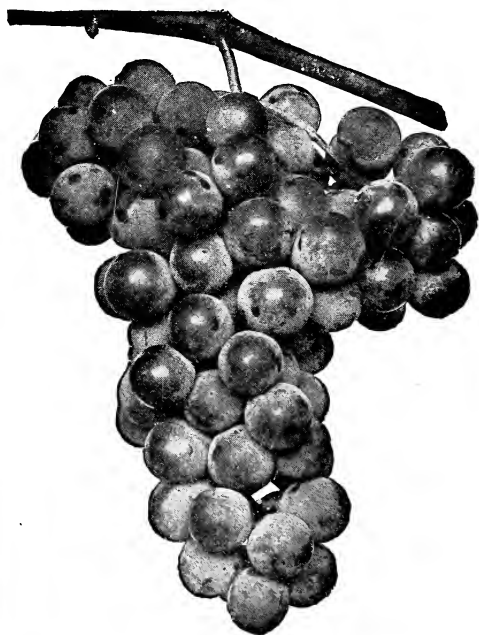
✓ **Pocklington**—One of the largest and most showy white grapes of the Concord type.

✓ **Catawba**—Berries large, round; when fully ripe of a dark copper color.

✓ **Lindley (Roger's No. 9)**—Berries medium to large; flesh tender, sweet and aromatic; ripens early.

✓ **Salem (Roger's No. 53)**—Bunch large, compact; berry large, round, coppery red, tender, juicy. Ripens with Concord.

✓ **Delaware**—Red, finest flavor. Bunch and berry small, compact; sweet, thin skin; slow grower; requires good soil.



Everybody should plant a **NIAGARA** Grape Vine

✓ **Niagara White**—Occupies the same position among the white varieties as Concord among the black; the leading profitable market sort. Bunch and berries large, greenish white changing to pale yellow when fully ripe. Skin thin but tough; quality much like Concord.

COLLECTION OF GRAPE VINES

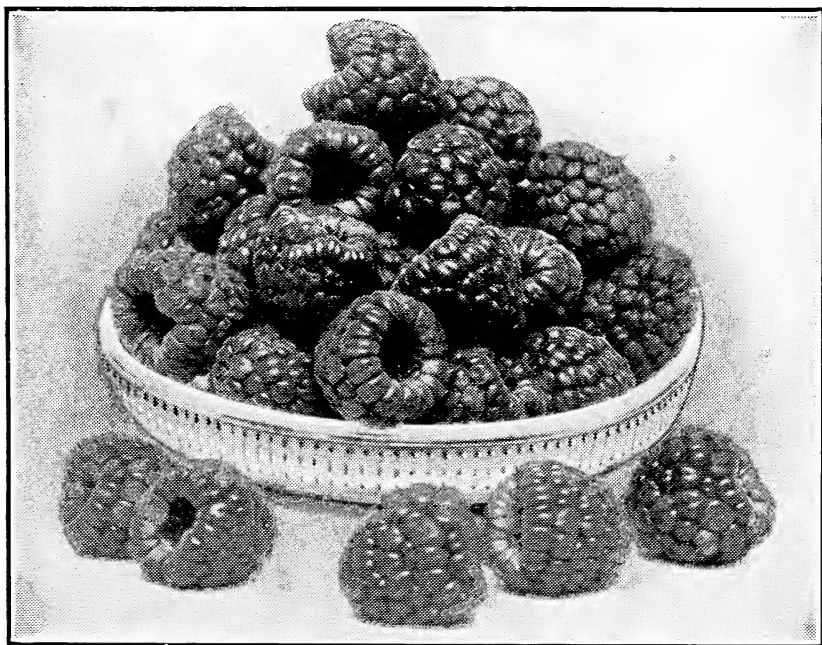
10 Strong 2-Year Vines for 75 Cents

2 Worden	2 Concord	1 Campbell Early
2 Niagara	1 Chas. A. Green	1 Brighton
	1 Delaware	

All No. 1, 2-year-old Vines worth \$1.00 for 75 Cents

Wholesale price for all varieties of Grapes on this page, strong vines, 2 year, 10 cents each, 10 for 95 cents, 100 for \$5.00, 1000 for \$45.00.

Select Varieties of Raspberries



ST. REGIS EVERBEARING RASPBERRY

To A. Ranere, an enterprising local Italian farmer, belongs the credit of placing on the market a new red raspberry that is, as one man put it, "the berry that is making Hammon ton famous." All last season people enjoyed the luscious berries, from early to late,—the latter borne upon "spurs" which the plants send up.

The following sworn statement will give an idea of what can be raised on a small plot:

During the season of 1912, from one and one-quarter acres of the new Ever-bearing St. Regis Red Raspberry, I, George W. Swank, harvested and sold 15,502 pints of berries for \$962.42; my net receipts being \$526.59, as follows:

Gross Sales of St. Regis.....	\$962.42
Deducted for cartage, commissions and expressage	\$185.22
Deducted for harvesting 15,502 pints at 1 1-2 cents..	232.53
Deducted for packing 258 1-3 crates at 7 cents.....	18.08—435.83
Net receipts from 1 1-4 acres.....	\$526.59
Net receipts for one acre.....	421.27

In addition the above, there were 151 pints lost in transit, claims for which are pending with the express company; and fruit was eaten freely on our table, and occasionally supplied to neighbors, of which no account was kept. The plants continued to bear after we stopped picking, ripe fruit being taken from the batch on the third of November.

STATE OF NEW JERSEY, County of Atlantic:

The undersigned, George W. Swank, being duly sworn according to law, doth depose and say that the foregoing statements are correct and true.

GEORGE W. SWANK.

Sworn and subscribed before me
this 20th day of February,
A. D. 1913.

WILBER R. TILTON, Notary Public.

The variety illustrated herewith is the St. Regis which is said to produce fruit for four months, very hardy, vigorous sort, with brilliant crimson berries larger than either Cuthbert or Loudon, and is also remarkably productive. It is one of the comparatively new varieties.

Mr. John F. Leed, N. J., writes me that St. Regis is a very early berry, very productive and has never been known to winter kill. Bears its second crop of berries on the ends of the new canes which he starts to pick the middle of August and continues until frost.

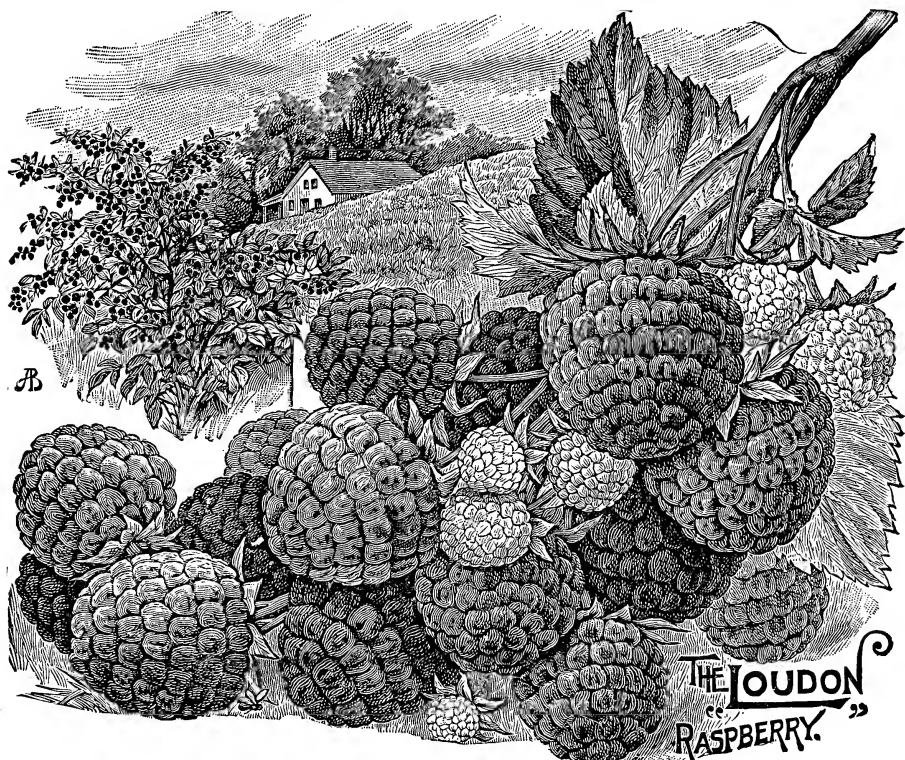
Wholesale price of St. Regis Everbearing Raspberry plants, extra strong, 10 for 50 cents, 100 for \$3.00, 1000 for \$25.00.

Winterport, Maine, Nov. 10, 1912

Mr. F. W. Wells:—The trees for fall planting have arrived. It may perhaps interest you to know that from the stock you sent me last spring I only lost a few cherries, every one of the 250 apple trees lived and have made a good growth this summer.

Wilson A. Durning

Propagated Where the Best Trees Grow

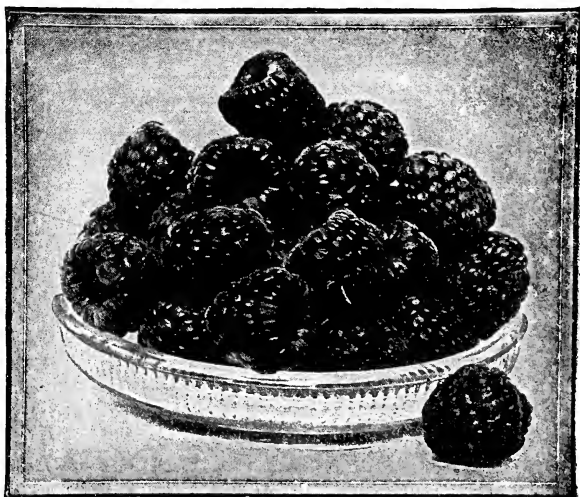


✓ **Loudon**—The superior points of this excellent red raspberry are vigor of growth, large fruit; beautiful, rich, dark crimson color; good quality and marvelous productiveness and hardiness, enduring winters without protection and without injury to the very tips. It stands shipping the best of any variety, and will remain on the bushes longest without injury. Seems to succeed wherever red sorts will do well, and promises to become the leading variety. Season medium to late.

Wholesale price of Loudon Raspberry Plants, extra strong, 10 for 50 cents, 100 for \$1.75, 1000 for \$15.00.

✓ **Cuthbert**—(The Queen of the market)—Large, conical; deep rich crimson; firm, of excellent quality. A vigorous grower; entirely hardy and immensely productive. "I regard it as the best raspberry for general culture."—Charles Downing. "Now regarded by careful and experienced horticulturists as the best raspberry in existence for general cultivation. I have it in a specimen bed with twenty-five other kinds, and it surpasses all others."—E. P. Roe.

Cuthbert is a good vigorous grower and possesses vitality necessary for a popular variety. It yields bountifully large, and beautiful bright red berries, which are easily picked and command good prices. No fruit grower can afford to omit planting Cuthbert, and surely no person who has a garden should attempt to get along without



CUTHBERT RED RASPBERRY

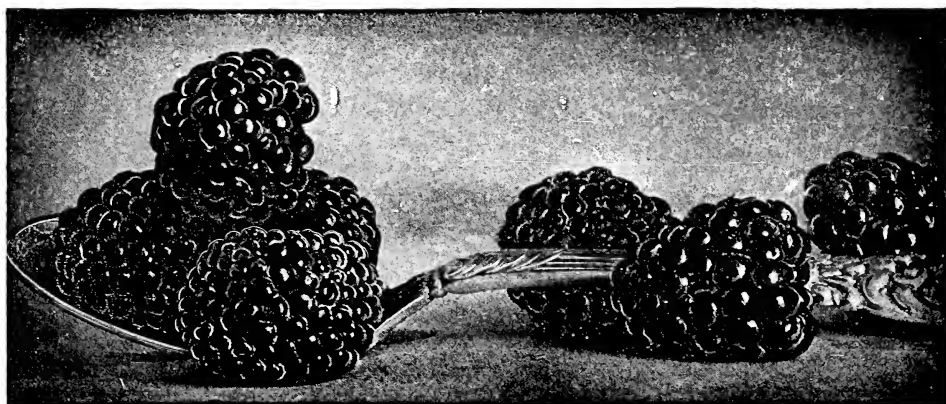
✓ **RED RASPBERRIES**
Marlboro—The best early red raspberry. Hardy and productive.

Wholesale price of Cuthbert and Marlboro Raspberry, extra strong plants, 10 for 35 cents, 100 for \$1.00, 1000 for \$9.00.

Rushford, N. Y., April 15th.
F. W. Wells:—Your shipment of trees arrived today, they are so good that I want to pay for them right away. E. D. Gordon.

Wells Wholesale Nurseries, Dansville, N.Y.

Select Varieties of Black Raspberries



CUMBERLAND The Largest of all Black Raspberries

✓ **Cumberland**—This new berry is a very valuable acquisition. With its greatly superior size it combines the equally valuable characteristics of great firmness, splendid quality and wonderful productiveness. The plants are entirely hardy, very vigorous and healthy, and seem entirely unaffected by either anthracnose or "yellow blight." In season of ripening it follows Palmer and Souhegan, and precedes Gregg a short time, making it a mid-season variety.

✓ **Diamond**—On account of its great productiveness, splendid keeping and evaporating qualities, one of the most profitable to grow. Very sweet and excellent.



DIAMOND RASPBERRY

✓ **Shaffer's Colossal Purple**—An immense raspberry, both in cane and fruit. Canes are of wonderful vigor and size, hardy and enormously productive; berries are very large and of a purplish color.

✓ **Gregg**—Of good size; fine quality, very productive and hardy. It takes the same position among black caps as Cuthbert among the red sorts. No one can afford to be without it.

✓ **Nemaha**—An excellent, large black, good quality, late variety. The very fact that it is considered to be better than the Gregg is enough to cause it to be planted by every grower of black raspberries desiring a late variety.

✓ **Ohio**—A very strong growing hardy sort; fruit medium to large, productive; valuable for market; much esteemed for drying.

✓ **Kansas**—A strong, vigorous grower; jet black, firm and delicious; larger than Gregg; the hardiest black cap known, successfully withstanding the winters of Canada. One of the very best.

✓ **Plum Farmer**—A variety from Northern New York, one of the best early varieties. With me it has proved perhaps to be the very best of its season. The berries are firm and meaty, with a decided bloom, similar to the Gregg. The fruit is large and very attractive. I think this is the best black raspberry today, in the hand of the market gardener.

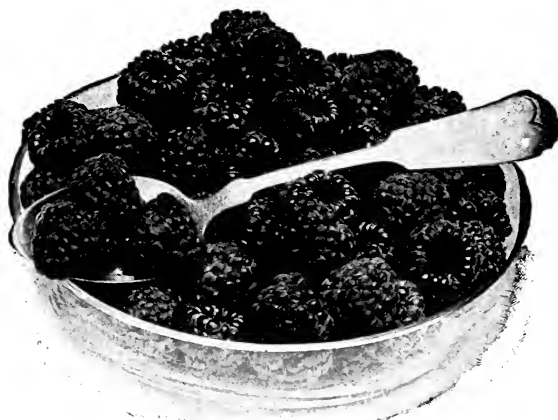
✓ **Columbian**—A strong grower; canes often ten to fifteen feet in length and over an inch in diameter. Never suckers from the roots. Very hardy. Fruit very large, dark red, bordering on purple; one of the most productive.

Princeton, Mo., April 7th, 1913

F. W. Wells:—

The trees ordered of you recently came yesterday and apparently look alright. I thank you for your promptness and will favor you with future orders.

Erie Boyd.



KANSAS, The Best Black Raspberry

Wholesale price for all varieties of Black and Purple Raspberry named above, strong, well rooted plants, 10 for 35 cents, 100 for \$1.50, 1000 for \$13.50.

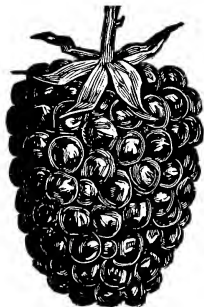
Select Varieties of Blackberries

This profitable fruit should be planted for garden use in rows five feet apart, with plants three feet apart in rows; for market, in rows six feet apart, with plants three feet apart in the rows. Give the plants the same cultivation as for raspberries.



THE HARDY ELDORADO BLACKBERRY

- ✓ **Eldorado**—The best all-round berry yet produced, combining nearly all the good qualities found in a blackberry. The vines are very hardy and vigorous, enduring the winters of the far North-west without injury, and their yield is enormous. The berries are large, jet black, borne in large clusters and ripen well together; they are very sweet, melting, have no hard core and keep for eight or ten days after picking with quality unimpaired.
- ✓ **Snyder**—Extremely hardy; enormously productive; medium size.
- ✓ **Wilson's Early**—Large size, black, quite firm, rich, sweet and good. Ripens early and matures its fruit rapidly; retains its color well after picking.



Minniewaska—Wonderful, hardy, productive, good blackberry, has not been forgotten by us, or our old patrons. Its principal points are hardiness, excellent quality, earliness, and continued bearing and productiveness. The secret of its great productiveness, is that it is an enormous grower. A large grower near Rochester states that his average receipts from an acre of Minniewaska blackberries

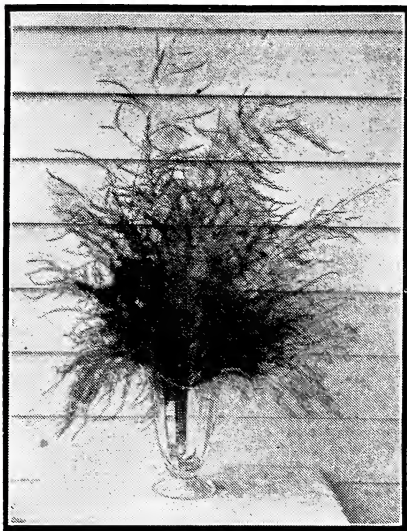
has been \$300 per year for the past five years.

- ✓ **Early Harvest**—The earliest blackberry and valuable for market. The canes are strong and upright in growth and enormously productive. Berries sweet and of the highest quality.
- ✓ **Erie**—Bush vigorous; berry large, round; good quality; early and productive. An excellent market sort.

Wholesale Price for all varieties of Blackberries, strong, well-rooted plants, 3 for 25 cents, 10 for 75 cents, 100 for \$2.00, 1000 for \$18.00.

- ✓ **Agawam**—Ripens earlier than other kinds, and has a flavor similar and equal to the wild berry. Very hardy.
- ✓ **Ancient Briton**—Bush hardy and very productive. One of the best old sorts, and still grown in immense quantities by successful market gardeners.
- ✓ **Blower**—Large size, jet black, good shipper, best quality, unexcelled productiveness are the main characteristics of this splendid new sort.
- ✓ **Rathbun**—Bush perfectly healthy, vigorous, but not a high growing sort; very rarely suckers from the roots. Fruit of largest size, highest quality, borne in great profusion.
- ✓ **Lawton**—Very large, excellent quality, and an abundant bearer.
- ✓ **Kittatinny**—At one time this was the most popular of all Blackberries. It is still first-rate for garden use, and in some localities for market. Berries large; canes strong in growth; productive.
- ✓ **Ward**—A new Blackberry of great merit. A seedling of Kittatinny, which it resembles somewhat, having the good qualities of its parent and none of the defects. A very strong grower; it is perfectly hardy at its home in New Jersey. The fruit is black throughout and very prolific, firm and good for shipment, yet tender and melting, and of highest quality. A very promising new variety.

Garden Roots—Asparagus and Rhubarb

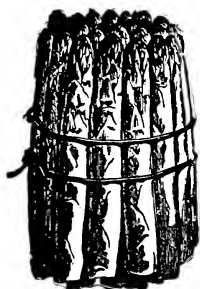


Asparagus used for decoration during summer

metto, while the stalks are more tender and succulent. from the fact that in whole crops a bunch of twelve stalks will average four pounds in weight. It requires less labor in cutting and bunching, thus lessening the expense of marketing.

Barr's Mammoth—This is the finest asparagus ever offered for sale, being much larger and earlier than any other. The stalks are very large, tender, and of light color.

Conover's Colossal—This variety is much superior in size and quality to any other, being remarkably tender and fine flavored.



Asparagus Ready for Market

Columbian Mammoth White—A distinct variety of strong, vigorous growth, producing very large, white shoots, that in favorable weather remain white as long as fit to use. Market gardeners and those growing for canners will find this a very profitable variety.

Giant Argenteuui—A French variety introduced several years ago, is proving the finest and most profitable. Stalks mammoth size, bright, attractive color, sweet and tender. It is an immense yielder and very early, makes beds strong enough for profitable cutting before any other variety.



Asparagus Roots Showing First Year's Growth

Wholesale Price for all varieties of Asparagus named on this page, strong 2 year roots, 50 for 65 cts., 100 for \$1.00, 1000 for \$5.00.

Elwood, N. J., May 10th, 1913.

Mr. F. W. Wells:—I received the trees all right and in good condition and are now out in leaf. They were certainly well packed by some one that knew how to pack. I expect to send you another order or two shortly and I am certain I cannot do better anywhere. I thank you very much for your prompt attention and I will do all I can for your interest. Edward T. Johnson.

Rhubarb or Pie Plant

This deserves to be ranked among the best early products of the garden. It affords the earliest material for fine pies and fresh table sauce, continues long in use, and is valuable for canning. Make the ground rich and deep, and thus secure a more tender growth.

Early Scarlet—Rather small, but early and good.

Myatt's Linnaeus—Large, early, tender and fine. The very best of all.

Wholesale Price of Rhubarb, strong 2 year roots, 15 cents each, 10 for \$1.00, 100 for \$8.50.

Select Varieties of Roses

In spite of all the flowers which from time to time have become popular and have had their day as "fads," the Rose, the "Queen of Flowers," still holds her scepter and compels all others to acknowledge her queenly right and beauty.

The Roses which I offer below are all strong two-year field-grown bushes, either American-grown or have been imported from England.



MARSHALL P. WILDER

MAGNA CHARTA

COQUETTE DES ALPS

Marshall P. Wilder—Bright cherry carmine; very fragrant and one of the freest bloomers. Vigorous.

Baron de Bonstetten—Flowers large and very double; color rich, dark red, passing to deep velvety maroon. Very fragrant.

Clio—New. The perfection in Hybrid Perpetuals. Of delicate satin blush with a little deeper center. Large, well shaped and very double. Strong, robust, hardy and prolific. A jewel.

Alfred Colcomb—Brilliant carmine crimson, very large, full, of fine globular form and extremely fragrant.

Anne de Diesbach—One of the best and most satisfactory Hybrid Perpetual Roses. A strong, vigorous grower, extremely hardy; producing very large, double flowers, of a lovely shade of carmine and delightfully fragrant.

Augusta Lie—Delicate pink, finely cupped. A vigorous grower.

Blanche Robert—Pure white, large and full, buds very beautiful. A strong grower and a desirable variety.

American Beauty—Very large and double. Of globular shape. Deep pink, shaded with carmine. Fragrance exquisite.

Paul Neyron—This magnificent rose, by far the largest variety in cultivation; very double and full, of a beautiful deep rose color, and delightfully fragrant; borne upon vigorous, upright shoots in great abundance throughout the entire season. We recommend this variety very highly for general planting, as it is calculated to give more satisfaction to the masses than any other known variety.



PAUL NEYRON

Coquette des Alps—White, slightly shaded with carmine; form semi-cupped; wood long jointed; large, handsome flowers. The strongest grower of the entire class.

Coquette des Blancs—Pure white, sometimes faintly tinged with pink; flowers of medium size, somewhat flat, but full and very pretty, growth more bushy and symmetrical than any of the others; one of the hardiest.

Wholesale price for all varieties of Roses on this page, strong 2 year bushes, 20 cents each, 10 for \$1.85, 100 for \$17.00.

Apollo, Pa., June 2nd, 1913

Mr. F. W. Wells:—The goods ordered from you some time ago were received in A-1 condition. Could not have been better pleased and I have never received trees which were so fresh and healthy.

C. Y. Hilty

Select Varieties of Hardy Roses

Frau Karl Druschki—A pure paper white, large sized and free flowering. It is a remarkably handsome plant with bright, heavy foliage and strong, upright growth. The bloom is perfect in form on fine, long stems, and of the purest possible white. There is nothing in the line of perfectly hardy Roses that can compare with this one in form, color and general finish.



A HEDGE OF BEAUTIFUL FRAU KARL DRUSCHKI ROSES

Mad. Plantier—Pure white, large and very double. A free bloomer and grower.

La France—Rich satiny peach, changing to deep rose; large and full. A constant bloomer. The sweetest of all.

Magna Charta—Pink and carmine; very large and full; a profuse bloomer. Fragrant. Free grower.

General Jacqueminot—Brilliant crimson, large and very fine; one of the handsomest and most showy roses of this color. Beautiful in the bud; semi-double when full blown. Of fine free growth; a universal favorite.

Live Forever Rose—I recommend this rose to all, especially to those who have not been able to succeed with roses. Plant it in large beds and you will have a display of bloom that will attract attention and admiration. Plant it in the form of a hedge-row and you will have something attractive and unique. You can train it low or high as you desire. Live Forever Rose can be trained as a climbing or as a bedding rose, or it can be trained to a single stalk like a rose tree.

Prince Camille de Rohan—Very dark velvety crimson, changing to intense maroon.

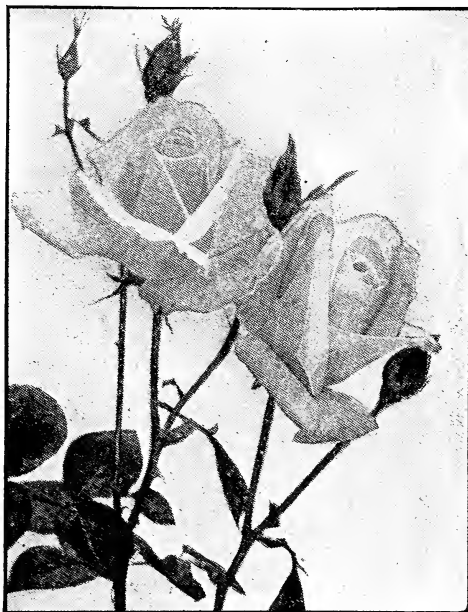
Persian Yellow—Deep, bright yellow; small but handsome; double; a very early bloomer, and much the finest hardy yellow rose.

Harrison's Yellow, free—Double; bright yellow; very showy and fine.

John Hopper—Bright rose with carmine center; large and full. A profuse bloomer and standard sort.

John Keynes—Of brilliant red, shaded with velvety crimson; magnificent buds; a variety that is very satisfactory to all lovers of roses; good grower; quite hardy.

Mrs. J. Laing—Very free flowering; commences early and continues to bloom profusely until fall. Of delicate pink color. Very fragrant.



MARGARET DICKSON

Margaret Dickson—New, perfectly hardy and very vigorous. A free summer and autumn bloomer. Flowers white, pale flesh center, of a waxy texture and delightful fragrance.

Wholesale price for all varieties of Roses on this page, strong 2 year bushes, 20 cents each, 10 for \$1.85, 100 for \$17.00.

Propagated Where the Best Trees Grow

Hardy Climbing and Bush Roses



DOROTHY PERKINS ROSE

Dorothy Perkins—Perfectly hardy; flowers of large size for this class of rose, usually about one and one-half inches across; are borne in clusters from ten to thirty and are very double; the petals are very prettily rolled back and crinkled; the buds are remarkably pretty, being pointed in shape and of just the right size for the button hole. Color beautiful, clear shell pink and holds a long time without fading; flowers are very sweet scented, a characteristic not possessed by most other roses of this class; a good companion for Crimson Rambler; at the Pan-American Exposition there was a bed of Dorothy Perkins roses which attracted an immense amount of attention.

Philadelphia Rambler—This variety is a cross between Crimson Rambler and Hybrid Perpetual Victor Hugo and is identical in all respects to the Crimson Rambler except in color, which is a deeper, brighter and more intense crimson, which never fades out, and while it is not expected to supersede the old favorite, it is a most valuable addition to our list of hardy climbing Roses.

Crimson Rambler—A climbing rose of unusual attractions. Very hardy, having withstood 10 degrees below zero without covering. Vigorous in growth, having grown 8 to 10 feet in a season. Produces a profusion of blossoms, having been known to produce 300 blossoms on one shoot. The Crimson Rambler is especially adapted for covering trellises. Its cluster form, its brilliancy, the abundance of its bloom, and the great

length of time the flowers remain on the plant without falling, are qualities which make this rose an assured favorite.

Yellow Rambler—A strong grower, with large trusses of nearly double pale yellow flowers.

White Rambler—Also perfectly hardy and a strong, vigorous grower; flowers white.

Baltimore Belle—Pale blush, nearly white. Blooms in clusters.

Pink Rambler—Flowers medium size, pink, in clusters.

Baby Rambler—A dwarf (bush not climbing.) Everblooming; will bloom continuously through the Summer. Has the same bright crimson color as the climbing Crimson Rambler and blooms in clusters of 20 to 40 flowers at one time.

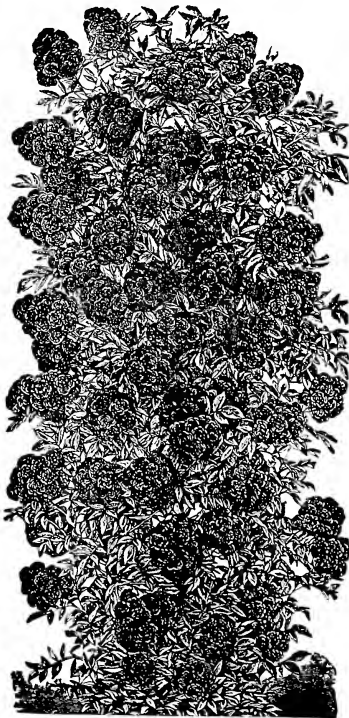
ROSA RUGOSA

A valuable, perfect hardy type much used in landscape work; the heavy wood and shrubby formation adapting it to hedges and hardy borders, or to mixed shrubbery groups. The foliage is lustrous, dark green, usually corrugated and is impervious to attacks of insect pests. Flowers are borne in clusters of varying size and construction; are succeeded by persistent fruits which carry their usefulness into winter. **Rosa Rugosa Rubra** Single flowers, rosy crimson. **Rosa Rugosa Alba**—Pure white.

MOSS ROSES

Perpetual White Moss—Pure white.

Salet Moss—A vigorous grower and perpetual bloomer. Light rose, large, full. The best of the class. A true, perpetual moss blooming at intervals from June until November.



CRIMSON RAMBLER

Wholesale price for all varieties of Roses on this page, strong 2 year bushes, 20 cents each, 10 for \$1.85, 100 for \$17.00.

TREE ROSES



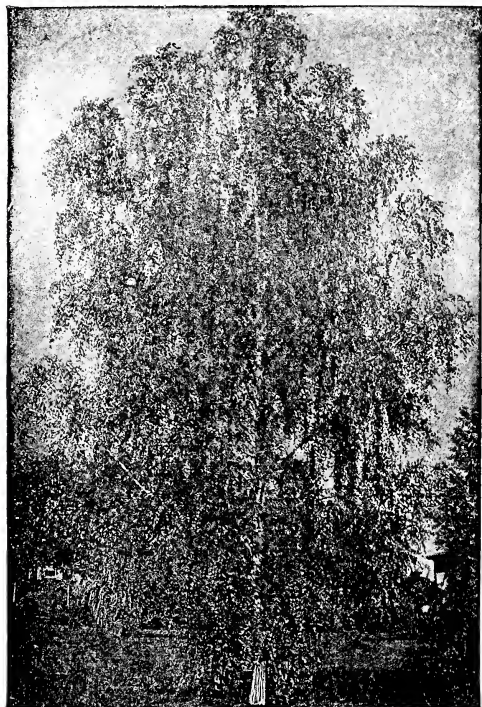
Every Garden Should Have One or More of These Hardy Tree Roses

The Tree Roses are grafted on hardy rose canes four to five feet high, are tree shaped, and when in full bloom are objects of beauty, making handsome plants for the lawn. I can supply them in the following colors, White, Red, Crimson and Pink extra fine strong trees that will bloom the first year. Everyone can grow Roses and enjoy their own fragrant blossoms. Contrary to a prevailing opinion, Roses are easily grown. On a good soil in a suitable location they will thrive and produce an abundance of exquisite blossoms. Of course as in everything else the more attention and care they get the better the bush and more beautiful the blossom that grows on it will be. Please order by color. Wholesale price for Tree Roses, your selection of colors, White, Red, Crimson and Pink. 75c each, 10 for \$6.00.

Order Your Varieties Now—Remit Before Shipment

If you want to secure certain varieties of trees and have not the ready cash to pay for the same, send me your order accompanied by a small remittance, just enough to show me you mean business, say one-fourth of the amount of your order, and I will book your orders and hold them for you until such times as you may want them shipped, when you can remit the balance. Orders placed with me early have the privilege of being shipped early if desired. Place your order as early as you can make out your list of varieties. Don't wait. Do it today

Ornamental Trees



CUT-LEAF WEEPING BIRCH

effective for lawn decoration, whether standing singly or in masses. The bloom appear at just the time when other flowers are scarce, and last from the first of August until frost comes. It is entirely hardy and very easy to grow.

Wholesale price of Tree Hydrangea, 3 to 4 feet 50 cents each, 10 for \$4.50.

Horse Chestnut (White Flowering)—Very handsome; has magnificent spikes of white flowers. As a lawn tree or for the street it has no superior.

Price of Horse Chestnut trees 4 to 5 feet, 45 cents each, 10 for \$3.50.

Elm—The most admired of all American trees. It is very attractive in any suitable location, is entirely hardy and easily transplanted. There are more Elm trees planted along our streets and highways than any other one variety. This is on account of its dense green foliage, which spreads out from overhead, covering a suitable space of ground in proportion to the size of the tree, which makes it the finest shade tree in the world. We have a large stock of these handsome and most beautiful trees.

Wholesale price of American Elm: First class trees, 6 to 8 feet high, 35 cents each, 10 for \$3.00, 8 to 10 feet high, 50 cents each, 10 for \$4.50.

Camperdown Weeping Elm—A vigorous grower and forms one of the most picturesque drooping trees. Leaves large, dark green and glossy and cover the tree with a luxurious mass of verdure: very desirable.

Wholesale price of Camperdown Weeping Elm, 75 cents each, 10 for \$6.00.

The stock ordered from you received today in fine shape. I am surely very much pleased and desire to thank you for your carefulness in packing.

The Master's Plant Setter also received by express in perfect order.

Mary McGregor, Plymouth, Mich.

Received the fine lot of trees you sent me. I never received such fine trees. Every tree has grown fine. I received trees from different States and Nurseries but never got trees with such fine roots.

August Kron, Rossville, L. I.

While most people appreciate well arranged and well kept grounds, large or small, many fail to realize that they can have equally fine grounds. We frequently observe a few shrubs or roses growing in thick turf, with no attention given to pruning or cultivation. Under such circumstances good results cannot be expected.

Aside from the pleasure of having fine trees, shrubs, vines and flowers in the grounds surrounding a home, few realize how much these add to the commercial value of the place. A purchaser having to decide between a house with bare and unkept grounds and one surrounded by fine ornamentals, invariably chooses the latter at a marked advance in price, because he sees that he will at once enjoy what it would otherwise take some years to secure. Sagacious men are led by a knowledge of these facts to plant fine trees and shrubs about vacant lots that they are intending to put upon the market. Lots thus planted readily secure purchasers at good prices when bare grounds go begging for buyers.

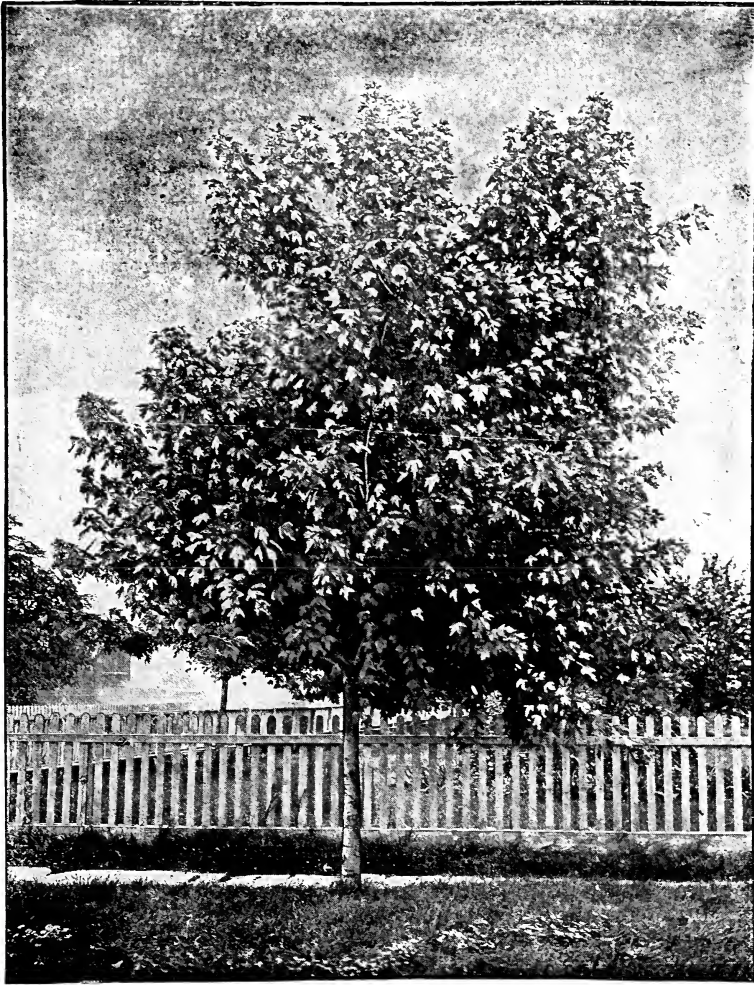
Cut-Leaved Weeping Birch—The most popular of the weeping trees. Its tall, slender, yet vigorous growth, graceful branches, silvery white bark, and delicately cut foliage, present a combination of attractive characteristics rarely met with in a single tree.

Price of Cut-Leaved Weeping Birch, 5 to 6 feet trees, 45 cents each, 10 for \$3.50.

Hardy Tree Hydrangea—It forms a graceful and dwarfish tree, not reaching more than eight to ten feet in height, and is extremely



CAMPERDOWN WEEPING ELM



SILVER-LEAVED MAPLE

Maple Silver-Leaved (*A. dasycarpum*)—One of the most ornamental of the species; the under surface of the leaves a soft white. It is exceedingly rapid in its growth, often making shoots six feet long in a season; valuable as a street tree.

Price of Silver Leaved Maple, 8 to 10 feet 50 cents each, 10 for \$4.50, 6 to 8 feet 35 cents each, 10 for \$3.00.

Maple Ash-Leaved (*Negundo fraxinifolium*)—A fine, rapid growing variety with handsome, light green, pinnated foliage and spreading head. Very hardy.

Price of Ash Leaved Maple trees, 8 to 10 feet 35 cents each, 10 for \$3.00, 6 to 8 feet 30 cents each, 10 for \$2.75.

Maple Wier's Cut Leaved (*weirii Laciniatum*)—A Silver Maple with remarkable and beautiful dissected foliage. Of rapid growth; shoots slender and drooping, giving it a very graceful appearance. Should be in every collection. While it makes a large tree if undisturbed, it will bear any

amount of pruning and may be easily adapted to small lawns.

Price of Wier's Cut-Leaved Maple trees, 8 to 10 feet 60 cents each, 6 to 8 feet 50 cents each, 10 for \$4.50.

Maple Norway (*Plantanoides*)—One of the hardiest ornamental shade trees, and one of the most beautiful.

Price of Norway trees, 8 to 10 feet, 75 cents each, 10 for \$7.00, 6 to 8 feet 50 cents each, 10 for \$4.50.

Sugar or Rock Maple (*Saccharinum*)—This native tree of ours is a universal favorite for street planting, and desirable everywhere. This tree is chieftain of its clan, straight, spreading symmetrical, of grand proportions, often 120 feet in height, and longer-lived than most men who plant it. It grows well in all except damp, soggy soils, and roots deeply, allowing the grass to grow close about its trunk.

Price of Sugar Maple trees, 8 to 10 feet, 60 cents each, 10 for \$5.00, 6 to 8 feet 50 cents each, 10 for \$4.50.

Mr. F. W. Wells, Dansville, N. Y.

Dear Sir:—The trees you shipped to me allow me to say I am very pleased with them.

Worcester, Mass., May 7, 1913.

arrived in very good and fresh condition, and Very truly yours,

J. Slater.

Propagated Where the Best Trees Grow



CATALPA BUNGEI

but becoming a fair sized tree. Flowers white and purple, cup-shaped, 3 to 5 inches diameter. Foliage large, glossy and massive. One of the hardiest and finest of the foreign Magnolias.

Wholesale price for Magnolia trees, 3 to 4 feet well budded 75 cents each, 10 for \$6.00.

Mulberry Russian—A very hardy, rapid growing timber tree of great value especially in the West. Introduced by the Mennonites; foliage abundant, and said to be very desirable in the culture of silk worms. Fruit of good size and produced in great abundance.

Wholesale price for Russian Mulberry trees, 6 to 8 feet, 35 cents each, 10 for \$3.00.

Mulberry, Downing's Everbearing—The beauty of this as a lawn or street tree is quite enough to comment it, but in addition it yields an abundant supply of its large refreshing berries for about three months. "I regard it as an indispensable addition to every fruit garden; and I speak what I think when I say I had rather have one tree of Downing's Everbearing Mulberry than a bed of Strawberries."—Henry Ward Beecher.

Wholesale price for Downing Mulberry trees 4 to 5 feet, 50 cents each, 10 for \$4.50.

Tea's Weeping Mulberry—A weeping variety of the now well-known Russian Mulberry; perfectly hardy in summer and winter; withstands extreme heat and cold, and grows naturally in a very graceful form.

Wholesale price for Tea's Weeping Mulberry, 2 year heads, 75 cents each, 10 for \$6.00.

Willow Kilmarnock Weeping (Caprea Pendula)—An exceedingly graceful tree, with large glossy leaves; very hardy.

Wholesale price for Kilmarnock Weeping Willow, 2 year heads, 60 cents each, 10 for \$5.00.

I beg to state that the stock arrived to-day. It is all right. Trees in fine condition and up to grade. The one year trees are far better than I expected, being 6 to 7 feet high.

Geo. B. Wolf.

Catalpa Speciosa—A variety originating in the West; more upright and symmetrical in its growth than the common Catalpa (*Syringaeifolia*), blossoms two or three weeks earlier. Valuable for timber, fence posts, etc., possessing wonderful durability. A very ornamental and valuable tree.

Wholesale price for Catalpa Speciosa trees, 5 to 7 feet, 30 cents each, 10 for \$2.50.

Catalpa Bungei (Umbrella Catalpa)—Grafted on stems six to eight feet high, it makes an umbrella-shaped top without pruning. Perfectly hardy, and flourishes in almost all soils and climates. Leaves large, glossy, heart-shaped, deep green; lay like shingles on a roof; always making a symmetrical head. One of the most unique trees, a valuable acquisition, desirable for lawn, park and cemetery planting. Can also be supplied worked low, making an exceedingly handsome dwarf specimen.

Wholesale price for Catalpa Bungei trees, 6 to 8 feet 2 year heads 75 cents each, 10 for \$6.00.

White Flowered Dogwood—An American species, of spreading, irregular form, growing from 16 to 25 feet high. The flowers produced in spring before the leaves appear are white and very showy. They begin to appear just as the Magnolia flowers are fading. Foliage glossy and handsome, and in the autumn turns to a deep red.

Wholesale price for White Flowering Dogwood, 4 to 5 feet, 60 cents each, 10 for \$5.00.

Magnolia—One of the most beautiful species of flowering trees. Being difficult to transplant, small trees three or four feet high are preferable.

Magnolia Soulangeana (Soulange's Magnolia)

—Shrubby and branching while young,



TEA'S WEEPING
MULBERRY



KILMARNOCK WEEP-
ING WILLOW



MAGNOLIA SOULANGEANA



CAROLINA POPLAR

Poplar Carolina (*Populus*)—Pyramidal in form and robust in growth; leaves large, pale to deep green. This is undoubtedly a grand tree for street planting or lawn, where a quick shade is wanted. If the leaders are kept pruned back the first two or three years, will make well shaped, round heads with dense shade. Trees are healthy, robust growers. We know of no disease to bother this tree, and the easiest tree to transplant we know of.

Wholesale prices for Carolina Poplar trees:

10 to 12 feet high 25 cents each, 10 for \$2.00, 100 for \$15.00
8 to 10 feet high 20 cents each, 10 for \$1.75, 100 for \$12.00
6 to 8 feet high, 15 cents each, 10 for \$1.25, 100 for \$10.00.

Lombardy Poplar—This is an old favorite. Well known and remarkable for its erect, rapid growth, and tall, spiral form. Indispensable in landscape gardening, to break the ordinary and monotonous outlines of most other trees.

Wholesale price for Lombardy Poplar Trees:
8 to 10 feet 25 cents each, 10 for \$2.00, 100 for \$15.00.
6 to 8 feet 20 cents each, 10 for \$1.75, 100 for \$12.00.

Thorn Double Scarlet (*Coccinea fl. pl.*)—Flowers deep crimson with scarlet shade; very double and considered larger than the double red; fine, rich foliage.

Thorn Double White (*Alba flore pleno*)—Has small, double, white flowers.

Thorn Paul's Double Scarlet (*Coccinea fl. pl. Prulii*)—Flowers large, deep carmine, scarlet. Superior to any other variety.

Wholesale price for all varieties of Double Flowering Thorn, 4 to 5 feet, 50 cents each, 10 for \$4.50.

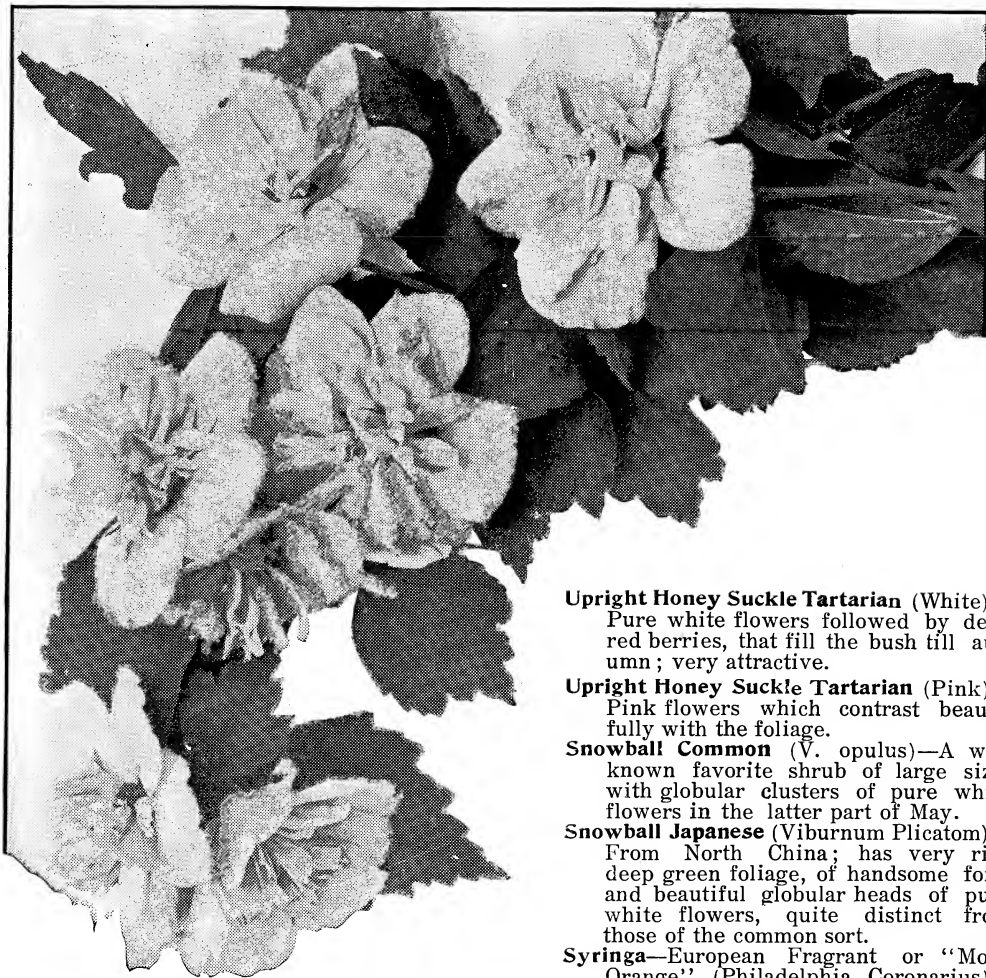
Northport, L. I., May 12, 1913

Mr. F. W. Wells:—I have to report that I received the Nursery stock ordered by me, they arrived here on Saturday last and am pleased to advise they were in fine condition. Thanking you for the business like manner in which you have treated me and shall send you another order the Fall.

Alfred O'Connor

Propagated Where the Best Trees Grow

Select Varieties of Upright Flowering Shrubs



DOUBLE FLOWERING ALTHEA

Double Flowering Althea (Rose of Sharon)
—One of the most showy flowering shrubs; strong, erect growing, with large bell-shaped, double flowers of striking color, borne abundantly in August and September when most other shrubs are out of bloom. I offer them in the three colors all being double blossoms.

Double Red—(Rubraa flore pleno.)

Double Purple—(Purpurea flore pleno.)

Double White—(Alba flore pleno.)

Calycanthus (Sweet Scented Shrubs)—Flowers purple, very double and deliciously fragrant; remains in blooms for a long time; very desirable.

Prunus Pissardi (Purple-Leaved Plum)—The finest purple-leaved small tree or shrub. The young branches are a very dark purple; the leaves when young are lustrous crimson, changing to a dark purple, and retain this beautiful tint till they drop late in autumn; no other purple-leaved tree or shrub retains its color like this.

Wholesale price for all varieties of Flowering Shrubs named above : Large size 20 cents each, 10 for \$1.85, 100 for \$15.00.

Upright Honey Suckle Tartarian (White)—Pure white flowers followed by deep red berries, that fill the bush till autumn; very attractive.

Upright Honey Suckle Tartarian (Pink)—Pink flowers which contrast beautifully with the foliage.

Snowball Common (*V. opulus*)—A well known favorite shrub of large size, with globular clusters of pure white flowers in the latter part of May.

Snowball Japanese (*Viburnum Plicatom*)—From North China; has very rich deep green foliage, of handsome form and beautiful globular heads of pure white flowers, quite distinct from those of the common sort.

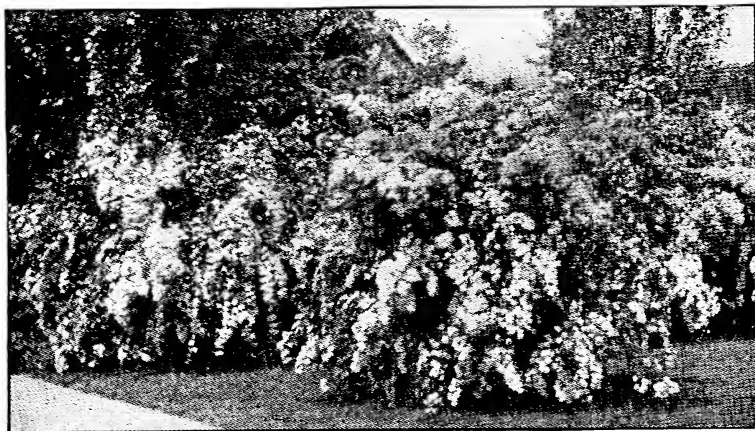
Syringa—European Fragrant or "Mock Orange" (*Philadelphica Coronarius*)—A well-known very hardy shrub, with showy white flowers which are very fragrant.

Syringa Golden-Leaved (*P. Foliis Aureis*) A beautiful new variety with bright yellow foliage, which affords pretty contrasts with other shrubs, especially with the purple-leaved variety.

Quince, Japan Scarlet (*Cydonia*)—Has bright scarlet crimson flowers in great profusion, early spring; one of the best hardy shrubs; makes a beautiful, ornamental hedge.

Prunus Tricoba (Double Flowering Plum)—A highly interesting and desirable addition to hardy shrubs; flowers semi-double, of a delicate pink, upwards of an inch in diameter, thickly set on the long slender branches; native of China; hardy.

Fringe Purple, or Smoke Tree—A very elegant and ornamental large shrub, with curious, hair-like flowers which, being a pinkish brown color, gives it the names "Purple Fringe" and "Smoke Tree." The blossoms are in July, sometimes literally covering the tree and remaining all summer.



SPIREA VAN HOUTTEI

SPIRAEAS

A class of low, compact, easily grown flowering shrubs, vigorous and hardy as a class, with blossom periods extending over a wide range of seasons. We offer the following varieties:

Spiraea Anthony Waterer—This beautiful variety has the same habits as its parent, the Blumalda. It blooms about the close of June, continuing throughout the entire season. It is useful for edging, planting in masses, or as a single specimen where a low, bushy shrub is required.

Spiraea Billardi (Billiard's Spiraea) — Rose colored, blooms nearly all summer.

Spiraea Blumalda—New, and considered one of the finest of this class. Flowers brilliant pink, with variegated foliage.

Spiraea Bloomii—A charming bush that has large panicles of deep, rose-colored flowers. June and July.

Spiraea Callosa Alba—A white flowering variety of dwarf habit; very fine, remains in flower all summer.

Spiraea Van Houttei (S. Van Houttei)—The most showy of all the Spiraeas, and one of the very best flowering shrubs in cultivation. The plant is a rather tall, upright grower, with long slender branches that droop gracefully with their weight of foliage and flowers. Flowers pure white, in great clusters and whorls, forming cylindrical plumes two or three feet long. This is one of the hardiest of all the Spiraeas.

Spiraea Thunbergii (Thunberg's Spiraea D.)—Of dwarf habit and rounded, graceful form; branches slender and somewhat drooping; foliage narrow and



PURPLE FRINGE

yellowish green;
flowers small, white

WEIGELAS

Shrubs of erect habit while young, but gradually spreading and drooping as they acquire age. They produce in June and July superb large, trumpet-shaped flowers of all shades and colors, from pure white to red. In borders and groups of trees they are very effective, and for margins the variegated-leaved varieties are admirably suited, their gay-colored foliage contrasting finely with the green of other shrubs.

Weigela Candida (White-flowered Weigela)—

Of vigorous habit, an erect grower, becoming in time a large sized shrub; flowers pure white and produced in great profusion in June, and the plants continue to bloom through the summer, even until autumn.



WEIGELA ROSEA

Weigela Eva Rathke—Flowers brilliant crimson; a beautiful, distinct, clear shade.

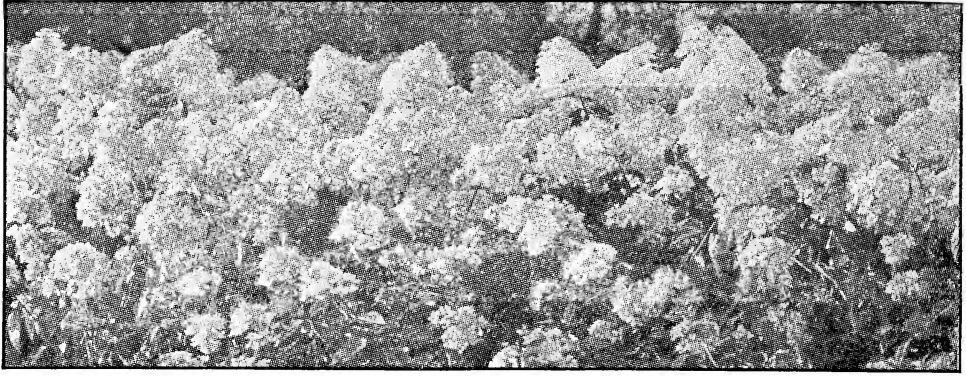
Weigela Rosea (Rose-colored Weigela) — An elegant shrub, with fine rose-colored flowers; of erect, compact growth; blossoms in June.

Weigela Florabunda (Crimson Weigela)—The flowers are dark crimson, with white stamens projecting from them, reminding one somewhat of Fuschia flowers. It blooms in the spring with other Weigelas, but if plants are topped off after young growth has been made, they bloom profusely in the fall. One of the best.

Weigela Variegated-Leaved (Fol. Variegated) —Leaves bordered with yellowish white, finely marked, flowers bright pink.

Wholesale price for all varieties of Flowering Shrubs named above: Large size, 20 cents each, 10 for \$1.85, 100 for \$15.00.

Propagated Where the Best Trees Grow



A HEDGE OF HARDY BUSH HYDRANGEA

Hardy Bush Hydrangea (*Paniculata Grandiflora*)—We urge our friends to plant the Hydrangea. Plant it for the following reasons: It is hardy, enduring the severest winters out doors without protection. It is easily transplanted, not one in a thousand dying. *It never fails to blossom the first year planted*; no matter how small the plant, it immediately buds out in great profusion of flowers, many of them as large as the head of a full grown child. When the specimens first open they are greenish white, later they turn to a pure white, and still later to a delicate pink. The Hydrangea should be cut back at least one-half of each season's growth in order to get the largest specimens. To get the best results, make the soil rich, it will grow anywhere and in any soil.

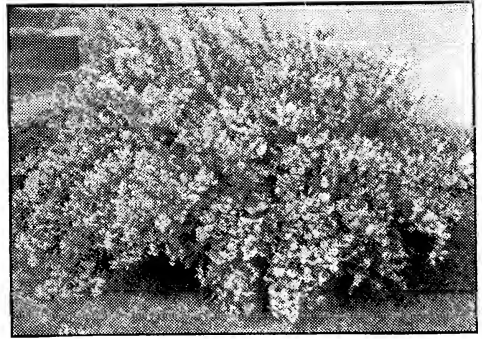
DEUTZIA

This valuable species of plants comes to us from Japan. Their hardiness, luxuriant foliage and profusion of attractive flowers, render them deservedly among the most popular of flowering shrubs. The flowers are produced in June in racemes four to six inches long.

Deutzia Double Flowering (*Crenata*)—Flowers double white, tinged with rose. One of the most desirable flowering shrubs in cultivation.

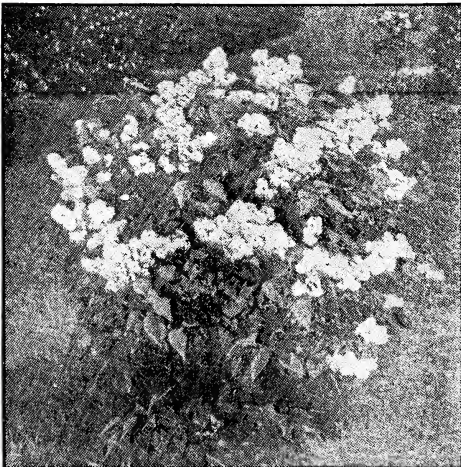
Deutzia Pride of Rochester—A new variety raised from *Deutzia Crenata*, and exceeding all others in size of flowers, length of panicles, profuseness of bloom and vigorous habit; a charming acquisition to the list of Deutzias.

Deutzia Slender Branched (*Gracilis*)—A charming variety introduced by Dr. Siebold. Flowers pure white and so delicate that they are very desirable for decorative purposes.



DEUTZIA, PRIDE OF ROCHESTER

Deutzia Lemoinei—Flowers pure white, borne on stout branches of upright growth. Dwarf and free flowering, much prized for cemetery planting and in front of taller shrubbery.



PURPLE LILAC

LILACS

Best beloved of all the old time garden shrubs; whose flowers never fail to charm with their delicate beauty or refresh the soul with their tender fragrance. New varieties are occasionally produced, with deeper coloring and larger form, so that our lists present a wide and varied offering.

Lilac, Purple—The well-known variety, one of the best. A good grower; flowers and young wood fragrant; purple.

Lilac, White—A very desirable contrast to the purple; those who have one should have the other.

Wholesale price for all varieties of Flowering Shrubs named above: Large size, 20 cents each, 10 for \$1.85, 100 for \$15.00.

Wells Wholesale Nurseries, Dansville, N.Y.

Golden Leaved Elder—The best of all the colored shrubs. A plant of this bush in a bed, or a border, or on the lawn, is a conspicuous feature, the foliage being as yellow as gold.



GOLDEN ELDER

Eleagnus Longipes (Japan Oleastre.)—A showy shrub of strong, bushy growth, with silver variegation in the lining of its leaves, which are dark green above. Its fragrant, creamy white blossoms open in April or May; the scarlet, edible fruits hang thickly along its branches and are ripe in July. They make delicious sauces.

Viburnum Opulus (High Bush Cranberry)—8 to 10 feet. Handsome, dense, brilliant green foliage; a rich setting or large bunches of crimson berries which enliven the late summer and persist on bare branches in the winter.

Calycanthus (Carolina Allspice)—A unique shrub of quick growth, blossoming oddly at the leaf axils in double, spicily fragrant flowers of chocolate red.

Wholesale price for all varieties of Flowering Shrubs named above: Large size, 20 cents each, 10 for \$1.85, 100 for \$15.00.

Paeonies (The Queen of Spring Flowers)—The Paeony can be planted in the spring or fall. Very popular everywhere, being very hardy in root and more easily cultivated than many

flowering plants. No one need pine after the tender Rhododendron when Paeonies can be had in abundance and in a variety of colors. Their flowers are very lasting; some of them are finely finished and exquisitely colored. Plant in deep, rich, well prepared soil, covering the bulbs but an inch or two. Do not expect too much of them the first year. We plant them in beds and in clumps. They rival the rose in beauty and fragrance. I grow them in the following colors: red, pink, and pink and white, best varieties, (that will flower the coming summer.)

Wholesale price for Paeonies, 30 cents each, 10 for \$2.50.

Gladiolus—This is one of the best bulbs for summer flowering. Its cultivation is very simple as they will thrive in ordinary garden soil. They make a splendid effect when planted among roses, paeonies and shrubbery. I offer selected bulbs in fine mixed colors.

Wholesale price for Gladiolus bulbs, 5 cents each, 10 for 45 cents, 100 for \$3.50.

Perennial Phlox—Finest autumn flowers. Plant roots of the Phlox in fall or spring and those roots will continue to send up flower shoots each spring for twenty years. Plant the Phlox in a row along the border of the roadway, in a bed made up of several rows, or in a round bed on the lawn, or in shrubbery. It is hardy and succeeds everywhere and on all soils. I offer three colors: pink, white and red.

Wholesale price for Phlox, strong plants, 15 cents each, 10 for \$1.25.

RHODODENDRON (Rosebay)

This, wherever known, is universally acknowledged to be the most showy, magnificent hardy evergreen shrub that grows. It should be planted in well prepared soil of leaf mould, or

leaf mould and muck and peat mixed, and in partial shade. The broad, thick evergreen foliage with its glossy richness, would alone entitle it to a place foremost in the rank of evergreen shrubs, but when in June this luxuriant mass of evergreen foliage is almost hidden by the magnificent array of beautiful flowers in clusters and each cluster large enough for a lady's bouquet it gives it a pre-eminence that our pen would fail to portray. Planted singly, in the flower garden or upon the lawn, they are objects of interest, but their greatest beauty, as in many other plants, can only be fully developed by artistically massing them in beds upon the lawn, when the different colors can be made to blend or contrast at will, producing an effect unrivalled by any other hardy plant in existence. When soils are too strongly impregnated with lime, the original soil should be removed to a good depth and width where the Rhododendrons are to be planted and the space filled in with leaf mould and peat or muck mixed, or some other soil tolerably free from lime. The plants I offer are strong and bushy, well set with flower buds, and will flower nicely first year in the following colors: pink, purple, red, white.

Wholesale price for Rhododendrons, extra strong well budded bushes, 75 cents each, 10 for \$5.00.



A BED OF RHODODENDRONS



CLUMP OF PAEONIES

Propagated Where the Best Trees Grow



Soruce Norway—A lofty, elegant tree of perfect pyramidal habit, remarkably elegant and rich, and as it gets age has fine, pendulous graceful branches; it is exceedingly picturesque and beautiful. Very popular, and deservedly so, and should be largely planted.

Price of Norway Spruce 18 to 24 inches, 15 cents each, 10 for \$1.35, 100 for \$12.00. 2 to 3 feet, 25 cents each, 10 for \$2.25, 100 for \$16.00.

Spruce Colorado Blue—A rare elegant tree with foliage of rich blue. One of the most distinct and striking of all the spruce family. A free grower and perfectly hardy.

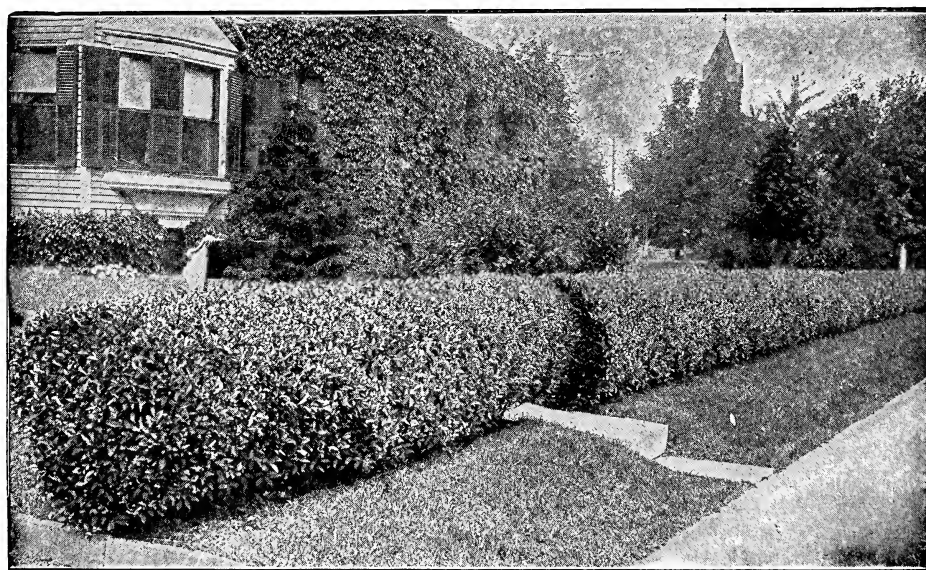
Price of Colorado Blue Spruce, 2 to 3 feet, \$1.25 each.

Arbor Vitae American—This is one of the very finest evergreens for hedges. It is very hardy, and if set at the proper time with care and without undue exposure, it may be relied upon to live; but small plants twelve to eighteen inches high, which have been transplanted several times, are preferable.

Price of American Arbor Vitae, 18 to 24 inches, 25 cents each, 10 for \$2.00, 100 for \$15.00.

Juniper Irish—Very erect and tapering in its growth, forming a column of deep green foliage; a pretty little tree or shrub, and for its beauty and hardiness is a general favorite.

Price of Irish Juniper, 2 to 3 feet, 50 cents each.



CALIFORNIA PRIVET HEDGE

California Privet. A vigorous-growing variety, of fine habit, thick, glossy, nearly evergreen leaves. Of all ornamental hedge plants this is the most highly prized. If cut to the ground one or two years after planting, it makes a very thick hedge right from the bottom, sending up many strong shoots.

Wholesale price of California Privet, strong 2 year plants, well branched, 18 to 24 inches high, 5 cents each, 10 for 45 cents, 100 for \$3.00, 1000 for \$25.00. 24 to 30 inches high, 8 cents each, 10 for 65 cents, 100 for \$4.50, 1000 for \$40.00.

Barberry Thumbergii—From Japan. A beautiful shrub of dwarf habit, not growing more than three feet high; covered with yellow flowers, followed by scarlet fruits on long stems that last nearly all winter.

Wholesale price of Barberry Thumbergii plants, 18 to 24 inches, well branched, 20 cents each, 10 for \$1.85, 100 for \$15.00.

Hardy Climbing Vines



CLEMATIS
JACKMANNI

Jackmanni Clematis—The flowers are large, intense, rich, velvety violet-purple, and are produced in such masses as to form a cloud of bloom. This is the best known Clematis, and should have credit of the great popu-

larity now attending this family of beautiful climbers. Though originated in 1862, since which time many new varieties have been raised and introduced, the Jackmanni has no superior and few equals.

Price for strong 2 year plants, 50 cents each, 10 for \$3.50.

Hallena (Hall's Japan Honeysuckle.) An almost evergreen honeysuckle of the greatest value, being hardy and of strong growth. The flowers are fragrant, of a pure white, changing to yellow.

Price of strong 2 year plants, 25 cents each, 10 for \$2.50.

Ampelopsis Veitchi (Boston Ivy.) This is one of the finest climbers we have for covering walls, as it clings firmly to the smoothest surface, covering it closely with overlapping foliage, giving it the appearance of being shingled with green leaves.

Price of strong 2 year plants, 25 cents each, 10 for \$2.50.

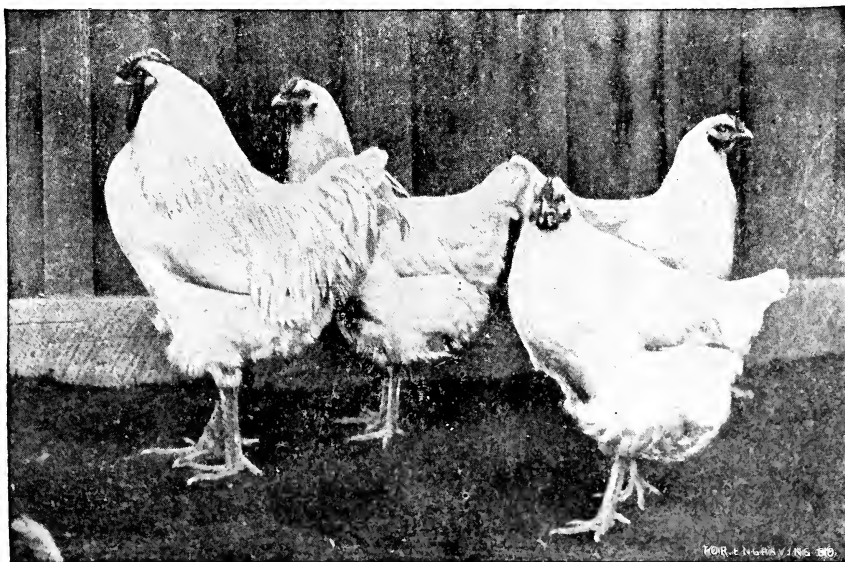
Henryii Clematis—A vigorous grower and a free bloomer, producing its large pure white flowers constantly during the summer and early autumn. The best large-flowered variety producing pure white flowers.

Price for strong 2 year plants, 50 cents each, 10 for \$3.50.

Paniculata Clematis (Sweet-scented Japan Clematis). Of very rapid growth, quickly covering trellises and arbors with handsome, clean, glossy foliage. The flowers are of medium size, fragrant, pure white, borne in immense sheets in September, when very few other vines are in bloom.

Price of strong 2 year plants, 35 cents each, 10 for \$3.00.

Wells Thoroughbred Poultry and Eggs for Hatching



I have tested many breeds but have found none better suited to the needs of most people than the **White Wyandottes**. The hens are good mothers but not the kind always broody. The chicks are very hardy, grow rapidly and make fine broilers. The pullets lay at five months and for layers cannot be beaten.

Price of Birds: White Wyandotte Cocks and Cockerels \$2.00, \$3.00 and \$5.00 each. Pullets \$2.00 and \$3.00. **White Wyandotte Eggs for Hatching:** 13 for \$1.50, 26 for \$2.50, 50 for \$4.25.

AUTOMATIC SPRAYERS

Auto-Spray No. 1



FIG. 167

AUTO-SPRAY, No. 1
Patented

Diameter - - 7 Inches
Height - - 2 Feet
Capacity - About 4 Gallons
Weight empty, - 9 pounds
Weight loaded, - 39 pounds
Shipping Weight 15 pounds

The standard compressed air sprayer. It sprays trees, shrubs, potatoes, tobacco, small fruits, vineyards and in the greenhouse and poultry house. Will handle all solutions including whitewash.

Throws a fine spray under high pressure and two pumpings will generally empty the tank. Capacity about 4 gallons.

Tank of either brass or galvanized iron. The brass is recommended as it is not affected by the solutions and will last indefinitely.

The pump is of seamless brass 2 inches in diameter and is locked air tight in the reservoir by a sliding cam which is drawn tight by simply turning the handle.

REGULAR EQUIPMENT—Carrying strap, two feet of $\frac{1}{2}$ inch hose, solid stream cap, fine spray nozzle and either stop-cock or Auto-pop No. 1 as ordered.

The AUTO-POP No. 1 is a positive shut-off, automatically controls the spray and draws a cleaning wire through the nozzle at each operation.



Net Cash Prices

Auto-Spray No. 1-A, brass tank with Stop-cock.....	\$6.75
Auto-Spray No. 1-B, brass tank with Auto-pop.....	7.25
Auto-Spray No. 1-C, galvanized tank with Stop-cock.....	4.50
Auto-Spray No. 1-D, galvanized tank with Auto-pop.....	5.00
2 inch brass extension.....	.45
Brass elbow.....	.30
Brass strainer.....	.90

Auto-Spray No. 24

Barrel Sprayer for Orchard and Field Crop

Will handle all solutions including whitewash. Furnished either pump only or mounted on top or side of a new barrel, (without fittings) or with equipment as selected and at prices shown.

All working parts and valves exposed outside of the barrel and may be taken apart without disturbing the pump.

Brass plunger 2 inches in diameter. Graphite packing adjustable from the outside by tightening two bolts.

Net Cash Prices

Auto-Spray No. 24, pump only.....	\$12.80
Mounted on barrel.....	16.00
20 feet 3-ply, $\frac{1}{2}$ inch discharge hose, 14 $\frac{1}{2}$ cents per foot.....	2.90
Bamboo, brass-lined extension with stop-cock and drip shield, length up to 10 ft.....	2.40
Non Clog Atomic Nozzle, brass.....	1.00



AUTO-SPRAY NO. 24

Non Clog Atomic Nozzle

Patent Applied For

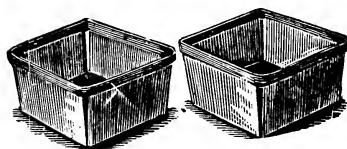
For use with all barrel pumps and power sprayers. It is fitted with standard quarter-inch pipe thread and will fit all connections of standard make. It positively cannot clog and can be adjusted by a simple mechanism to throw every gradation of spray.



Non Clog Atomic Nozzle, brass.....	\$1.05 net cash, post prepaid
Non Clog Atomic Nozzle, Aluminum.....	1.25 net cash, post prepaid

Wells' Standard Berry Baskets

Quart and Pint Baskets



QUART BASKETS



PINT BASKETS

My berry baskets are best for business or home use. They are the standard size, regulated by law, wire sewed and made of cypress, the best material. Order baskets early as the price is sure to advance.

Price for Standard Quart Baskets, 500 for \$2.00; 1,000 for \$3.50; 5,000 for \$16.50.

Price for Standard Pint Baskets, 500 for \$2.00; 1,000 for \$3.50; 5,000 for \$17.00.

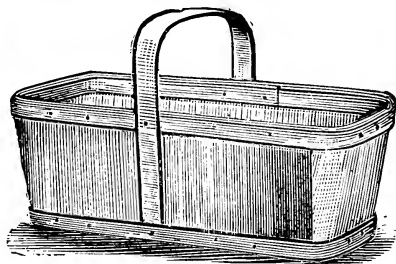
Please note that I cannot fill orders for less than 500 berry baskets except when one crate is ordered with each 100 baskets.

SPECIAL OFFER: One hundred berry baskets and one Standard crate for 95 cents.

Climax Baskets

For shipping Plums, Cherries, Grapes and other small fruits. They are strong, well made and complete with covers and fasteners. They are generally used for shipping some distance and are built to stand the travel. The 8-lb. size is also much used for shipping eggs for hatching.

Price of 8-lb. Climax Baskets, complete with cover, 100 for \$3.50; 500 for \$15.00; 1,000 for \$26.50.



CLIMAX BASKETS

Splint Baskets

These baskets are lighter than the climax and generally used for Plums, Cherries, Grapes and other small fruits in nearby or home markets, where covers are not wanted.

Price for 2-lb. Splint or Pansy Baskets, 100 for \$1.00; 500 for \$4.50; 1,000 for \$7.50.

Price for 7-lb. Splint Baskets without covers 100 for \$2.50; 500 for \$11.00; 1,000 for \$20.00.

Standard Peach Baskets



STANDARD PEACH BASKETS

Western New York Standard one-third Bushel Peach Baskets. Every one of my principal lines of Baskets enables me to fill orders with goods that are thoroughly dried, well made and nailed, and tied twenty-five in a bundle, has warranted a large and increasing demand from all growers of fine fruit.

Price of N. Y. State $\frac{1}{3}$ rd Bushel Peach Baskets 50 for \$1.75; 100 for \$3.00; 500 for \$13.00; 1,000 for \$25.00.

Price of New Jersey Peach Baskets quoted upon application.

Standard Berry Crates holding 36 quart baskets, well made of the best material, with dividers, patent hinges and fasteners, with let-in handle on each end. 50 cents each; 12 for \$5.00; 100 for \$45.00.

My twenty-five years of experience in the Fruit Package business, and having made it a study, I know is sufficient guarantee to my numerous customers, and the growers in general, that I handle nothing but the most desirable Fruit Packages, of the proper sizes, quality, color, and of superior make and finish, and shall be glad to make special quotations on large lots of all kinds of fruit baskets manufactured, upon application.

Notice—All prices for baskets are subject to change without notice. Order early and get the lowest prices. When the season comes on there is a general rush for baskets. If you delay ordering, you may not get them in time at any price.

Do not overlook the 8-lb. Climax Baskets offered which are used by the breeders of fancy fowls in shipping eggs for hatching.

A Man with a Master's Plant Setter

will set, water and fertilize 10,000 plants per day. Every plant securely set by absorption—nature's own way. No blanks—no stooping—no more lame backs—no damage by cut worms.

Don't wait for showers, but keep the planter going every day and by using water or liquid fertilizer you will produce the best stand of plants seen for many a day.

For cabbage, tomatoes, tobacco, celery, etc.

Wells' Wholesale Price for the Master's Plant Setter, \$3.95.

Raffia for Tying

For tying lima beans, tomatoes, roses and other plants and vines it is preferred to twine. Very soft and much lighter than twine; will not cut the plant. Price of Raffia (by Express) 18 cents per lb.; 5 lbs. for 75 cents. Price of Raffia (by Mail) 35 cents per lb.

Wells' Grafting Wax

In convenient pound and half pound packages.

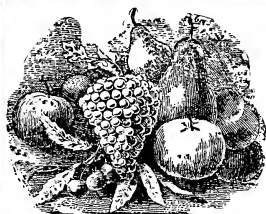
Price of Grafting Wax, half pound, 15 cents each by express; by mail postpaid, 25 cents each. Price of Grafting Wax, pound package, 25 cents each by express; by mail postpaid, 40 cents each.



MASTER'S PLANT SETTER

Propagated Where the Best Trees Grow

Wells Valuable Collection of Trees and Plants for the Home Garden



Wells Special Selected Garden Collection No. 1

12 Trees, 2 Year, 5 to 6 Feet High for \$2.75

APPLES	PEARS	PEACHES	PLUMS	CHERRIES
1 Wealthy	1 Bartlett	1 Niagara	1 Burbank	1 Montmorency
1 Baldwin	1 Clapps Fav.	1 Elberta	1 York State	1 Bing
	1 Orange Quince		1 Alexis	1 Apricot

All Trees Strictly First Class, 2 Years Old, 5 to 6 Feet, for \$2.75

Wells Special Peach Tree Collection No. 8

10 Trers, 4 to 5 ft. for 98 cents

2 Elberta 2 Carman
2 Niagara 2 Late Crawford
2 Early Crawford

All strictly first class, largest size trees 4 to 5 feet high.

10 PEACH TREES

Wholesale Bargain Price 98 Cents



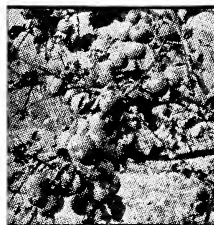
Wells Special Apple Tree Collection No. 4

10 Trees, 5 to 6 feet, for \$1.45

1 McIntosh 1 Wealthy
1 Baldwin 1 Banana
1 Yel. Transp. 1 Wagener
1 Duchess 1 York Imperial
1 King 1 Hub. Nonsuch

All strictly first class trees, 2 year
5 to 6 feet high

10 Apple Trees, Wholesale Bargain
Price \$1.45



SPECIAL GRAPE COLLECTION No. 10



10 Strong, 2 Year Vines for 75 Cents

2 Worden, 2 Concord, 1 Campbell's Early, 2 Niagara, 1 Delaware, 1 Brighton, 1 Chas. A. Green.

All strictly first class, 2 year.

10 Vines, Wholesale Bargain Price 75 Cents

SPECIAL PLUM TREE COLLECTION No. 12

10 Trees, 5 to 5 Feet High for \$1.85

1 Red June 2 Burbank 1 Geuii
1 York State 1 Monarch
2 Lombard 2 Grand Duke
1 Abundance

All strictly first class trees, 2 yr., 5 to 6 feet
10 Plum Trees, Wholesale Bargain Price \$1.85



SPECIAL CHERRY TREE COLLECTION No. 7

10 Trees, 5 to 6 Feet High for \$1.75

2 Montmorency 2 Baldwin
2 Ea. Richmond 1 Napoleon
2 English Morello 1 Bing

All strictly first class, 2 year,
5 to 6 feet high

10 Cherry Trees, Wholesale Bargain Price \$1.75



SPECIAL ROSE COLLECTION No. 9

Special Rose Collection No. 9

10 Rose Bushes 2 yr., for \$1.75

2 Paul Neyron 1 Gen. Jack.
1 Mrs. J. Laing 1 M. P.
Wilder 1 Dorothy Perkins
1 Margaret Dickson
2 Coquette des Alps
1 Crimson Rambler

All strictly first class 2 year
old bushes

10 Rose Bushes, Wholesale
Bargain Price, \$1.75



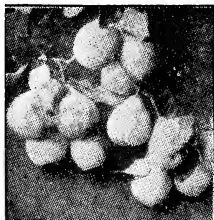
SPECIAL PEAR TREE COLLECTION No. 15

6 Trees, 5 to 6 Feet High, for \$1.25

1 Bartlett 1 Clapps Fav.
1 Anjou, 1 Kieffer,
1 Flemish Beauty
1 Seckel

All strictly first class,
2 year trees, 5 to 6 feet
high.

6 Pear Trees Wholesale Bargain Price
\$1.25



SPECIAL CURRANT COLLECTION No. 11

10 strong 2 year bushes for 65 cents

3 Red Cross 3 Wilder (Red)
2 White Grape 2 Black Champion

10 strong 2 yr. bushes

Wholesale Bargain Price 65c

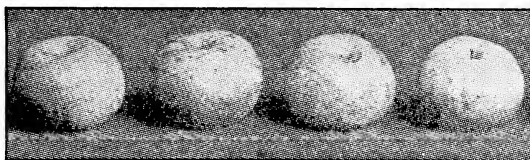


When ordering these Wholesale Bargain Collections Please order by number. All should take advantage of these Special Collections.

Bargains in Apple Trees, 2 Year, 4 Feet High

12 cents Each

10 for \$1.00



100 for \$8.50

1000 for \$80.00

List of Varieties

Arkansas Black	Fanny	Maiden's Blush	Rome Beauty	Tolman Sweet
American Blush	Fallwater	Mann	Rox. Russet	Wagener
Baldwin	Gano	McIntosh	Red Astrachan	Wolf River
Ben Davis	Gideon	Northern Spy	R. I. Greening	Wealthy
Banana	Golden Sweet	North Star	Stark	Walbridge
Bottle Greening	Grime's Golden	N. W. Greening	Stayman Winesap	Walter Pease
Duchess	Hubbardston	Newtown Pippin	Smokehouse	Walkers Beauty
Early Harvest	Jonathan	Pound Sweet	Seek No Further	Yellow Trans.
Fameuse	King	Pewaukee	Spitzenburg	York Imperial
			Sweet Bough	

Full description of above varieties will be found on pages 3 to 11 of this catalogue.

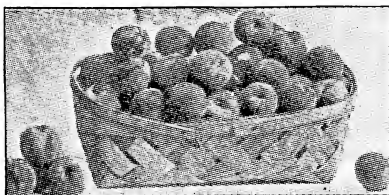
Wholesale Bargain Price for all varieties of Apple Trees on this page :

Orchard planting size trees, 2 years, 4 feet high, 12 cents each, 10 for \$1.00, 100 for \$8.50.

Bargains in Peach Trees 1 Year, 3 Feet High

10 Cents Each

10 for 75 Cents



100 for \$5.00

1000 for \$45.00

Early Crawford—Large; yellow and red; good quality. Reliable commercial sort.

Niagara—Large; yellow and red; fine quality; as good as Crawford but a more dependable bearer; the principal commercial sort now grown in the famous Niagara County.

Crawford's Late—Very large, productive and good; yellow with dull red cheek. Flesh yellow. Last of September.

Elberta—Large, yellow and red, handsome, fair quality. Most popular market peach.

Fitzgerald—It is one of the hardiest peaches, both in bloom and tree; very prolific.

Engle's Mammoth—Large, round, suture slight; yellow with red cheek; flesh yellow, stone small, free; sweet, rich, juicy.

Crosby—Medium size; bright orange yellow streaked with carmine. One of the best standard market sorts.

Chair's Choice—Has no superior in quality and flavor, and for profit is without a rival; large, yellow, free, rich in color, flesh very firm, and ripens after Smock; great bearer.

Foster—Large, deep orange red, becoming very dark red on the sunny side; flesh yellow, very rich and juicy.

Carman—A very hardy peach, ripening at same time as Early Rivers, yet almost as large and fine as Elberta. Skin pale yellow.

Champion—Fruit large, beautiful in appearance; flavor delicious, skin creamy white, with red cheek; freestone. Trees hardy.

Full description of above varieties will be found on pages 12 to 15 of this catalogue.

Wholesale Bargain Price for all varieties of Peach trees on this page :

Orchard planting size trees, 3 feet high, 10 cents each, 10 for 75 cents, 100 for \$5.00.

First Class Trees, 2 to 2½ feet high, 8 cents each, 10 for 60 cents, 100 for \$4.50.

All Bargain Size Trees are Strictly First Class of the Grade Offered, Well Rooted and Branched, Fresh Dug, and Guaranteed True to Name.

Bargains in Cherry Trees, 2 Year, 4 Feet High

12 Cents Each

10 for \$1.00



100 for \$9.50

1000 for \$90.00

List of Sweet and Sour Varieties

Baldwin
Dyehouse
Ea. Richmond
Eng. Morello

Late Duke
L. Philippe
May Duke
Montmorency

Ostheime
Olivet
Wragg
Gov. Wood

Bing
Black Tart.
Dikeman
Windsor

Lambert
Napoleon
Schmidts
Y. Spanish

Full description of above varieties will be found on pages 20 to 25 of this catalogue.

Wholesale Bargain Price for all varieties of Cherry Trees on this page:

Orchard Planting Size Trees, 4 feet high, 12 cents each, 10 for \$1.00, 100 for \$9.50.

Bargains in Plum Trees, 2 Year, 4 Feet High

12 Cents Each

10 for \$1.00



100 for \$9.50

1000 for \$95.00

List of Varieties

Abundance
Green Gage
Gen. Hand
Reine Claude
Wickson

Gueii
Niagara
Ponds
Thanksgiving
German

Moore's Arctic
Shrop. Danson
Tatge
Fellemburg
Lombard

Ship. Pride
Satsuma
Coe's Golden
Imp. Gage
Roosevelt

Burbank
Bradshaw
Grand Duke
Red June
York State
Yellow Egg

Full description of above varieties will be found on pages 16 to 19 of this catalogue.

Wholesale Bargain Price for all varieties of Plum trees on this page:

Orchard planting size trees, 2 year, 4 feet high, 12 cents each, 10 for \$1.00, 100 for \$9.50.

BARGAINS IN STANDARD PEAR TREES

2 Year, 4 Feet High

12 Cents Each 10 for \$1.15 100 for \$11.00 1000 for \$100.00

List of Varieties

Anjou
Flemish

Duchess
Seckel

Lawrence
W. Seckel

Sheldon
Clapps

Bartlett
Kieffer

Full description of above varieties will be found on pages 20 and 21.

Wholesale Bargain Price for all varieties Standard Pear trees on this page:

Orchard planting size trees, 2 year, 4 feet high, 12 cents each, 10 for \$1.15, 100 for \$11.00.

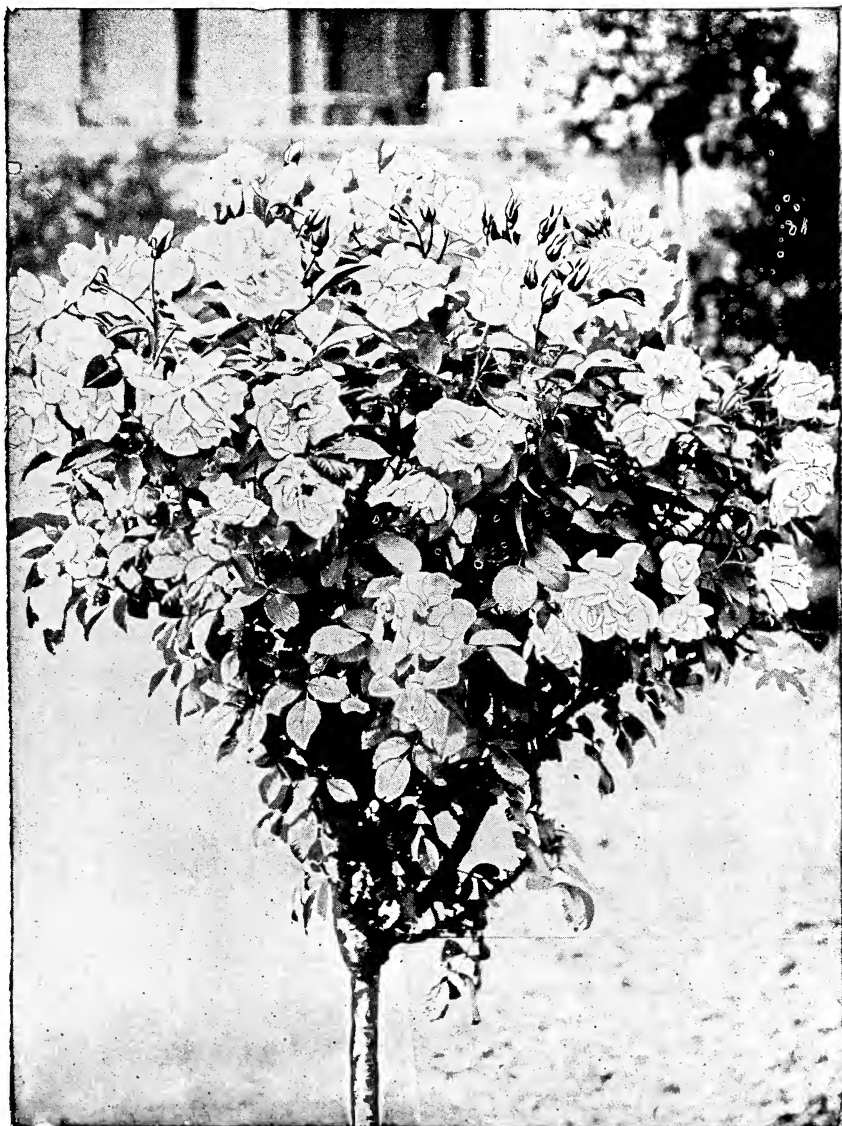
All Bargain Size Trees are Strictly First Class of the Grade Offered, Well Rooted and Branched, Fresh Dug, and Guaranteed True to Name.

Premium and Cash Discount for Early Orders

To encourage my patrons to forward orders early I have decided to give entirely free, in addition to the 6 per cent cash discount one beautiful Tree Rose that will bloom the first summer illustrated below. Please bear in mind that I do not raise the prices of my stock to make up for this premium as is often done, but my prices remain just as low as before.

ROSE PREMIUM

One beautiful Tree Rose with a \$7.50 Cash Order Received on or before March 10th, 1914



A Tree Rose should be in every garden and to enable you to have one I make you this Special Offer.

6%

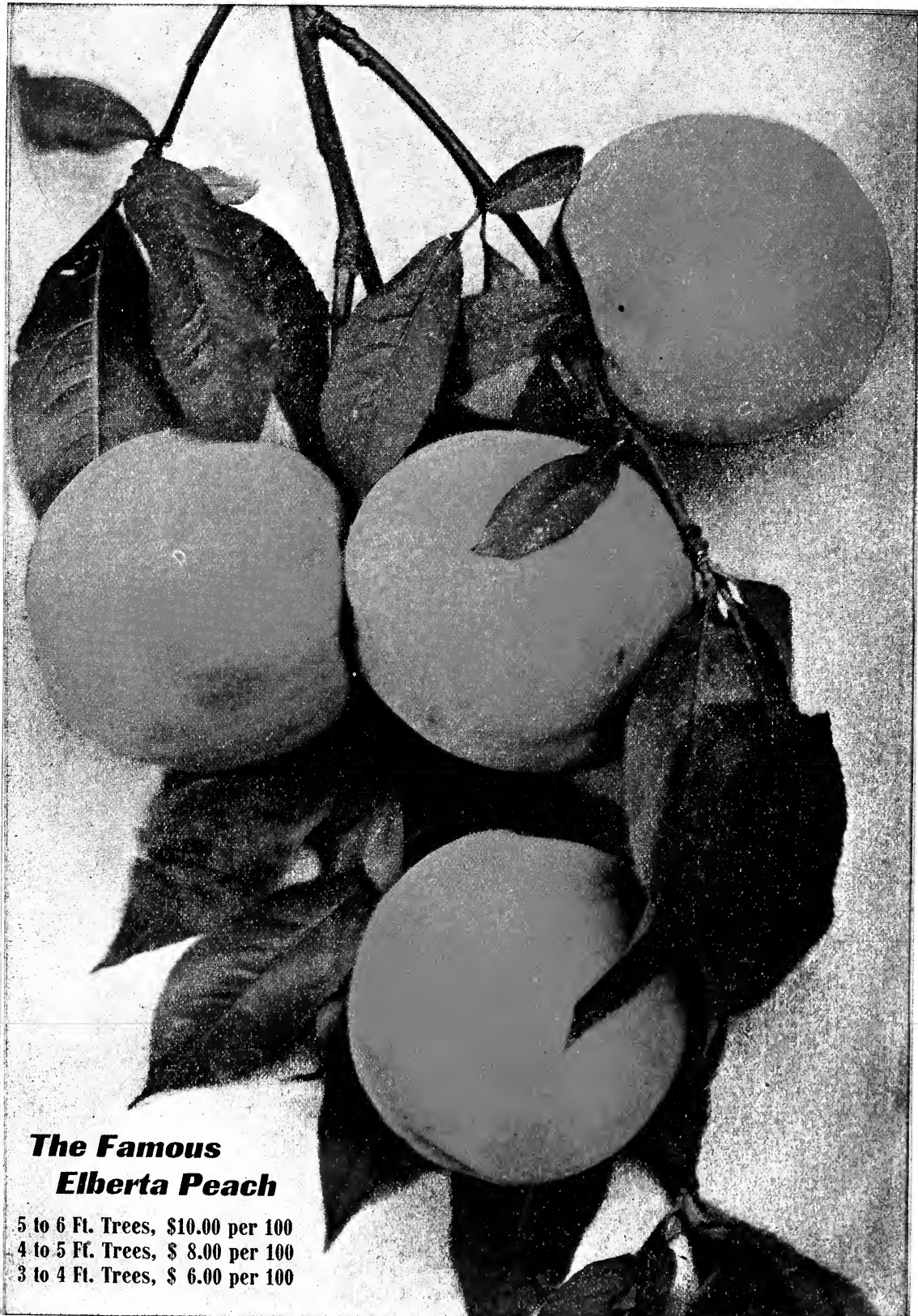
CASH DISCOUNT allowed on all orders for shipment this spring and in addition to this discount I will give you one Tree Rose in either of the following colors: Red, White or Pink illustrated above providing your order amounts to \$7.50 or more and reaches me on or before March 10th, 1914.

6%

F. W. Wells Wholesale Nurseries, Dansville, N. Y.

Press of the F. A. Owen Co., Dansville, N. Y.

Fresh Dug Trees and Plants at Wholesale Prices



The Famous Elberta Peach

5 to 6 Ft. Trees, \$10.00 per 100
4 to 5 Ft. Trees, \$ 8.00 per 100
3 to 4 Ft. Trees, \$ 6.00 per 100

F. W. WELLS WHOLESALE NURSERIES, DANSVILLE, NEW YORK